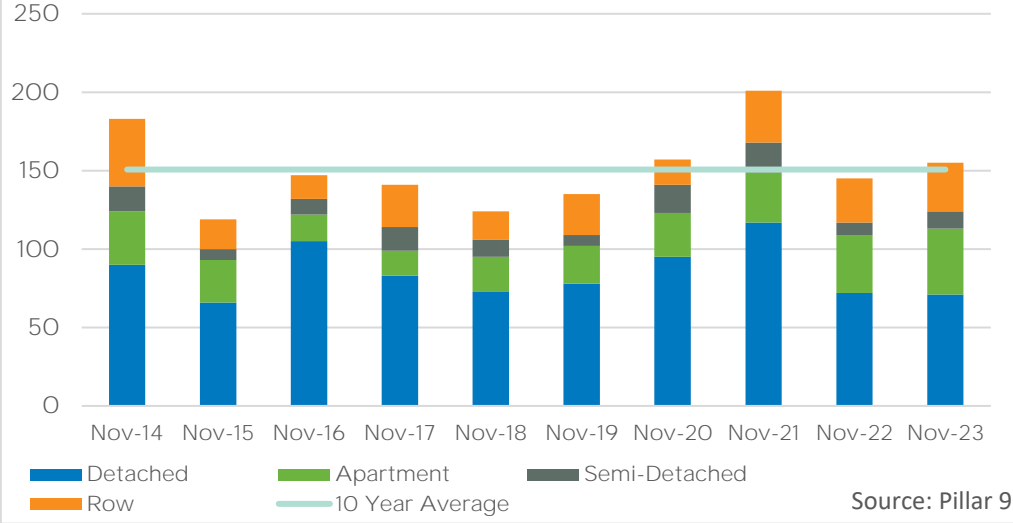


November 2023

West District

Monthly Sales Comparison



**SALES**

155

↑ 6.9% Y/Y

↓ 12.8% YTD

**NEW LISTINGS**

196

↑ 53.1% Y/Y

↓ 10.6% YTD

**INVENTORY**

273

↑ 2.2% Y/Y

→ Monthly trend\*

**MONTHS OF SUPPLY**

1.76

↓ 4.3% Y/Y

→ Monthly trend\*

\*The six month monthly trend is based on a moving average



**TOTAL RESIDENTIAL PRICE**

\$ 691,700

↑ 11.8% Y/Y

→ Monthly trend\*

**DETACHED PRICE**

\$ 886,500

↑ 14.6% Y/Y

→ Monthly trend\*

**SEMI-DETACHED PRICE**

\$ 754,500

↑ 15.0% Y/Y

→ Monthly trend\*

**ROW PRICE**

\$ 450,900

↑ 19.9% Y/Y

→ Monthly trend\*

**APARTMENT PRICE**

\$ 331,600

↑ 16.5% Y/Y

→ Monthly trend\*

November 2023

West District

## November 2023

	Sales		New Listings		Inventory		S/NL	Months of Supply		Benchmark Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	71	-1%	101	80%	159	20%	70%	2.24	21%	\$886,500	15%
Semi-Detached	11	38%	14	0%	22	0%	79%	2.00	-27%	\$754,500	15%
Row	31	11%	32	88%	37	28%	97%	1.19	15%	\$450,900	20%
Apartment	42	14%	49	20%	55	-34%	86%	1.31	-42%	\$331,600	16%
<b>Total Residential</b>	<b>155</b>	<b>7%</b>	<b>196</b>	<b>53%</b>	<b>273</b>	<b>2%</b>	<b>79%</b>	<b>1.76</b>	<b>-4%</b>	<b>\$691,700</b>	<b>12%</b>

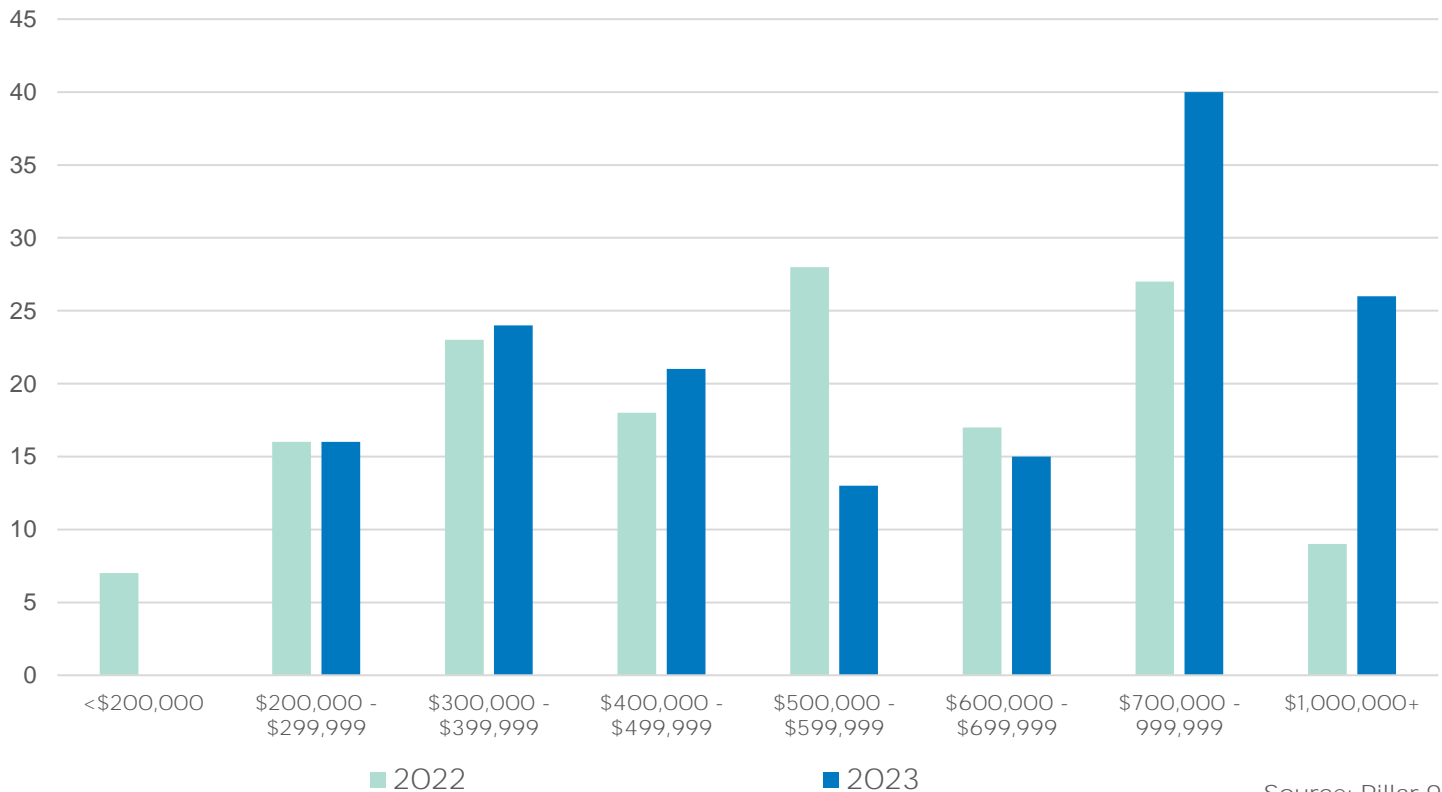
## Year-to-Date

## November 2023

	Sales		New Listings		Inventory		S/NL	Months of Supply		Benchmark Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	1174	-22%	1624	-17%	164	-16%	72%	1.54	7%	\$855,700	7%
Semi-Detached	181	-18%	214	-20%	18	-35%	85%	1.12	-21%	\$724,845	9%
Row	464	-12%	542	-9%	46	-31%	86%	1.08	-21%	\$409,145	11%
Apartment	647	13%	760	9%	72	-26%	85%	1.23	-35%	\$309,373	13%
<b>Total Residential</b>	<b>2466</b>	<b>-13%</b>	<b>3140</b>	<b>-11%</b>	<b>300</b>	<b>-23%</b>	<b>79%</b>	<b>1.34</b>	<b>-11%</b>	<b>\$670,200</b>	<b>5%</b>

## Residential Sales by Price Range

November



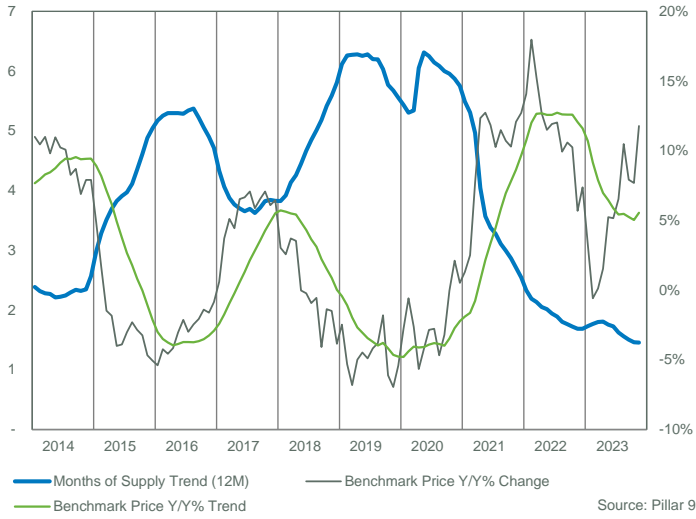
Source: Pillar 9

WEST DISTRICT														Export Sheet to Excel			
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-14	136	-6%	294	-14%	0.46	386	-14%	2.84	40	98.2%	533,900	11.0%	529,000	11.4%	574,413	7.7%	207
Feb-14	201	10%	308	-10%	0.65	442	-19%	2.20	28	99.1%	540,900	10.5%	563,000	10.4%	591,008	-3.5%	210
Mar-14	290	3%	386	-9%	0.75	485	-18%	1.67	29	99.1%	557,100	11.0%	573,125	9.3%	603,465	6.7%	216
Apr-14	266	-6%	403	-7%	0.66	568	-12%	2.14	28	99.0%	561,000	9.8%	540,000	2.4%	587,490	7.8%	218
May-14	320	18%	464	4%	0.69	622	-13%	1.94	32	98.9%	566,400	11.0%	575,000	12.1%	608,954	7.8%	220
Jun-14	283	-4%	411	19%	0.69	644	2%	2.28	32	98.5%	563,400	10.2%	551,500	2.7%	612,718	3.1%	219
Jul-14	263	-1%	346	13%	0.76	619	12%	2.35	39	98.1%	563,000	10.1%	548,000	3.5%	608,740	10.2%	219
Aug-14	227	-7%	307	-1%	0.74	607	20%	2.67	37	98.2%	560,700	8.3%	530,000	1.7%	549,641	-1.1%	218
Sep-14	205	-3%	327	5%	0.63	590	18%	2.88	40	98.3%	561,200	8.7%	545,000	4.2%	588,375	0.2%	218
Oct-14	232	26%	321	24%	0.72	562	16%	2.42	42	98.4%	553,900	6.9%	566,500	5.4%	629,956	4.0%	215
Nov-14	183	3%	231	8%	0.79	484	17%	2.64	38	97.9%	560,800	7.9%	540,000	6.6%	604,915	6.1%	218
Dec-14	85	-37%	140	41%	0.61	408	43%	4.80	39	97.4%	561,000	7.9%	580,000	11.9%	621,014	11.7%	218
<b>2014</b>	<b>2,691</b>	<b>1%</b>	<b>3,938</b>	<b>3%</b>	<b>0.68</b>	<b>535</b>	<b>4%</b>	<b>2.57</b>	<b>35</b>	<b>98.5%</b>	<b>556,942</b>	<b>9.4%</b>	<b>555,000</b>	<b>5.7%</b>	<b>598,875</b>	<b>5.1%</b>	<b>216</b>
Jan-15	78	-43%	383	30%	0.20	607	57%	7.78	43	97.7%	559,700	4.8%	582,000	10.0%	605,550	5.4%	217
Feb-15	118	-41%	311	1%	0.38	692	57%	5.86	34	97.7%	549,900	1.7%	512,500	-9.0%	562,751	-4.8%	213
Mar-15	177	-39%	407	5%	0.43	770	59%	4.35	40	97.4%	548,900	-1.5%	529,000	-7.7%	560,778	-7.1%	213
Apr-15	187	-30%	393	-2%	0.48	810	43%	4.33	46	97.4%	550,700	-1.8%	522,500	-3.2%	544,291	-7.4%	214
May-15	226	-29%	362	-22%	0.62	791	27%	3.50	46	97.4%	543,700	-4.0%	588,500	2.3%	617,052	1.3%	211
Jun-15	227	-20%	381	-7%	0.60	746	16%	3.29	40	97.6%	541,500	-3.9%	555,055	0.6%	607,721	-0.8%	210
Jul-15	229	-13%	358	3%	0.64	716	16%	3.13	45	97.5%	546,000	-3.0%	594,000	8.4%	619,634	1.8%	212
Aug-15	166	-27%	311	1%	0.53	724	19%	4.36	46	97.2%	547,800	-2.3%	539,000	1.7%	579,687	5.5%	213
Sep-15	131	-36%	349	7%	0.38	754	28%	5.76	48	97.2%	545,200	-2.9%	529,900	-2.8%	571,218	-2.9%	212
Oct-15	137	-41%	297	-7%	0.46	757	35%	5.53	48	96.6%	536,000	-3.2%	520,000	-8.2%	536,599	-14.8%	208
Nov-15	119	-35%	248	7%	0.48	701	45%	5.89	48	97.2%	534,600	-4.7%	519,000	-3.9%	553,333	-8.5%	207
Dec-15	79	-7%	137	-2%	0.58	533	31%	6.75	51	96.7%	532,600	-5.1%	535,000	-7.8%	604,139	-2.7%	208
<b>2015</b>	<b>1,874</b>	<b>-30%</b>	<b>3,937</b>	<b>0%</b>	<b>0.48</b>	<b>717</b>	<b>36%</b>	<b>5.04</b>	<b>44</b>	<b>97.3%</b>	<b>544,717</b>	<b>-2.2%</b>	<b>547,500</b>	<b>-1.4%</b>	<b>582,778</b>	<b>-2.7%</b>	<b>211</b>
Jan-16	69	-12%	334	-13%	0.21	645	6%	9.35	59	95.4%	529,500	-5.4%	519,900	-10.7%	566,630	-6.4%	206
Feb-16	107	-9%	325	5%	0.33	729	5%	6.81	35	96.5%	526,600	-4.2%	550,000	7.3%	634,847	12.8%	204
Mar-16	165	-7%	370	-9%	0.45	805	5%	4.88	46	96.9%	523,800	-4.6%	536,500	1.4%	574,738	2.5%	203
Apr-16	191	2%	381	-3%	0.50	826	2%	4.32	47	96.8%	527,800	-4.2%	565,000	8.1%	614,962	13.0%	205
May-16	227	0%	373	3%	0.61	790	0%	3.48	45	97.1%	527,200	-3.0%	557,000	-5.4%	627,200	1.6%	205
Jun-16	236	4%	351	-8%	0.67	746	0%	3.16	49	97.1%	530,000	-2.1%	584,000	5.2%	636,093	4.7%	206
Jul-16	186	-19%	296	-17%	0.63	707	-1%	3.80	44	97.2%	529,700	-3.0%	575,500	-3.1%	628,850	1.5%	206
Aug-16	142	-14%	281	-10%	0.51	674	-7%	4.75	53	96.7%	534,300	-2.5%	536,000	-0.6%	624,353	7.7%	207
Sep-16	179	37%	341	-2%	0.52	704	-7%	3.93	48	96.9%	533,900	-2.1%	575,000	8.5%	637,967	11.7%	207
Oct-16	186	36%	288	-3%	0.65	662	-13%	3.56	42	97.1%	528,500	-1.4%	537,500	3.4%	578,351	7.8%	205
Nov-16	147	24%	222	-10%	0.66	588	-16%	4.00	54	96.7%	526,000	-1.6%	545,000	5.0%	602,847	8.9%	204
Dec-16	94	19%	90	-34%	1.04	424	-20%	4.51	57	96.3%	528,100	-0.8%	544,000	1.7%	647,603	7.2%	205
<b>2016</b>	<b>1,929</b>	<b>3%</b>	<b>3,852</b>	<b>-7%</b>	<b>0.53</b>	<b>692</b>	<b>-4%</b>	<b>4.71</b>	<b>47</b>	<b>96.9%</b>	<b>528,783</b>	<b>-2.9%</b>	<b>555,000</b>	<b>1.4%</b>	<b>616,223</b>	<b>5.7%</b>	<b>205</b>
Jan-17	95	38%	244	-27%	0.39	453	-30%	4.77	56	97.5%	532,700	0.6%	523,500	0.7%	547,164	-3.4%	207
Feb-17	146	36%	296	-9%	0.49	526	-28%	3.60	40	98.0%	546,100	3.7%	548,000	-0.4%	585,951	-7.7%	212
Mar-17	223	35%	383	4%	0.58	588	-27%	2.64	40	97.2%	550,600	5.1%	550,000	2.5%	615,021	7.0%	214
Apr-17	217	14%	370	-3%	0.59	647	-22%	2.98	37	97.5%	551,200	4.4%	584,000	3.4%	643,198	4.6%	214
May-17	263	16%	453	21%	0.58	716	-9%	2.72	34	98.0%	561,600	6.5%	612,500	10.0%	652,091	4.0%	218
Jun-17	275	17%	407	16%	0.68	707	-5%	2.57	36	97.9%	565,300	6.7%	590,000	1.0%	623,780	-1.9%	219
Jul-17	168	-10%	314	6%	0.54	723	2%	4.30	42	97.5%	567,200	7.1%	615,500	7.0%	635,474	1.1%	220
Aug-17	185	30%	327	16%	0.57	723	7%	3.91	42	97.9%	565,700	5.9%	580,000	8.2%	607,320	-2.7%	220
Sep-17	152	-15%	352	3%	0.43	757	8%	4.98	40	97.4%	568,800	6.5%	569,500	-1.0%	621,011	-2.7%	221
Oct-17	145	-22%	258	-10%	0.56	710	7%	4.90	48	97.2%	565,900	7.1%	570,000	6.0%	599,488	3.7%	220
Nov-17	141	-4%	198	-11%	0.71	597	2%	4.23	52	97.8%	558,100	6.1%	528,500	-3.0%	591,880	-1.8%	217
Dec-17	99	5%	119	32%	0.83	429	1%	4.33	56	97.3%	562,200	6.5%	555,500	2.1%	576,610	-11.0%	218
<b>2017</b>	<b>2,109</b>	<b>9%</b>	<b>3,721</b>	<b>2%</b>	<b>0.57</b>	<b>631</b>	<b>-8%</b>	<b>3.83</b>	<b>42</b>	<b>97.6%</b>	<b>557,950</b>	<b>5.5%</b>	<b>575,000</b>	<b>3.6%</b>	<b>615,583</b>	<b>-0.1%</b>	<b>217</b>
Jan-18	110	16%	306	25%	0.36	518	14%	4.71	68	97.6%	548,900	3.0%	562,500	7.4%	587,150	7.3%	213
Feb-18	124	-15%	276	-7%	0.45	592	13%	4.77	42	97.4%	560,100	2.6%	580,000	5.8%	649,716	10.9%	217
Mar-18	143	-36%	377	-2%	0.38	741	26%	5.18	42	97.2%	571,000	3.7%	580,000	5.5%	646,154	5.1%	222
Apr-18	191	-12%	436	18%	0.44	858	33%	4.49	39	97.4%	570,700	3.5%	550,000	-5.8%	581,292	-9.6%	222
May-18	210	-20%	552	22%	0.38	1,045	46%	4.98	43	97.3%	561,500	0.0%	568,000	-7.3%	598,955	-8.1%	218
Jun-18	207	-25%	428	5%	0.48	1,077	52%	5.20	40	97.2%	564,000	-0.2%	586,000	-0.7%	639,552	2.5%	219
Jul-18	159	-5%	338	8%	0.47	1,025	42%	6.45	51	96.5%	561,900	-0.9%	585,000	-5.0%	681,745	7.3%	218
Aug-18	164	-11%	327	0%	0.50	964	33%	5.88	56	96.6%	562,600	-0.5%	575,750	-0.7%	595,831	-1.9%	218
Sep-18	139	-9%	384	9%	0.36	977	29%	7.03	53	96.4%	545,600	-4.1%	533,000	-6.4%	590,803	-4.9%	212
Oct-18	117	-19%	261	1%	0.45	903	27%	7.72	60	96.6%	558,200	-1.4%	565,000	-0.9%	609,813	1.7%	217
Nov-18	124	-12%	209	6%	0.59	785	31%	6.33	63	96.4%	549,800	-1.5%	525,950	-0.5%	563,802	-4.7%	213
Dec-18	78	-21%	114	-4%	0.68	544	27%	6.97	81	95.8%	540,600	-3.8%	462,500	-16.7%	550,793	-4.5%	210
<b>2018</b>	<b>1,766</b>	<b>-16%</b>	<b>4,008</b>	<b>8%</b>	<b>0.44</b>	<b>836</b>	<b>31%</b>	<b>5.81</b>	<b>51</b>	<b>96.9%</b>	<b>557,908</b>	<b>0.0%</b>	<b>562,000</b>	<b>-2.3%</b>	<b>611,100</b>	<b>-0.7%</b>	<b>216</b>

WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-19	78	-29%	340	11%	0.23	653	26%	8.37	75	96.4%	535,300	-2.5%	477,500	-15.1%	536,986	-8.5%	208
Feb-19	110	-11%	258	-7%	0.43	718	21%	6.53	61	96.0%	530,300	-5.3%	500,500	-13.7%	576,723	-11.2%	206
Mar-19	153	7%	352	-7%	0.43	816	10%	5.33	63	96.5%	532,100	-6.8%	510,000	-12.1%	579,571	-10.3%	207
Apr-19	187	-2%	361	-17%	0.52	858	0%	4.59	55	96.5%	542,200	-5.0%	528,500	-3.9%	593,776	2.1%	210
May-19	205	-2%	436	-21%	0.47	951	-9%	4.64	52	96.6%	536,400	-4.5%	564,500	-0.6%	611,254	2.1%	208
Jun-19	178	-14%	361	-16%	0.49	981	-9%	5.51	53	96.6%	536,400	-4.9%	545,000	-7.0%	581,057	-9.1%	208
Jul-19	170	7%	287	-15%	0.59	936	-9%	5.51	67	96.6%	538,400	-4.2%	528,250	-9.7%	557,949	-18.2%	209
Aug-19	155	-5%	330	1%	0.47	901	-7%	5.81	56	96.3%	541,200	-3.8%	525,000	-8.8%	597,114	0.2%	210
Sep-19	169	22%	333	-13%	0.51	858	-12%	5.08	68	96.5%	535,800	-1.8%	500,000	-6.2%	565,161	-4.3%	208
Oct-19	175	50%	292	12%	0.60	798	-12%	4.56	54	96.1%	524,100	-6.1%	507,500	-10.2%	514,454	-15.6%	203
Nov-19	135	9%	198	-5%	0.68	700	-11%	5.19	70	96.2%	511,600	-6.9%	498,250	-5.3%	524,620	-6.9%	199
Dec-19	96	23%	127	11%	0.76	534	-2%	5.56	62	96.0%	511,400	-5.4%	488,750	5.7%	517,992	-6.0%	198
<b>2019</b>	<b>1,811</b>	<b>3%</b>	<b>3,675</b>	<b>-8%</b>	<b>0.49</b>	<b>809</b>	<b>-1%</b>	<b>5.56</b>	<b>60</b>	<b>96.4%</b>	<b>531,267</b>	<b>-4.8%</b>	<b>520,000</b>	<b>-7.5%</b>	<b>567,237</b>	<b>-7.2%</b>	<b>206</b>
Jan-20	89	14%	270	-21%	0.33	614	-6%	6.90	86	95.8%	520,400	-2.8%	485,500	1.7%	523,200	-2.6%	202
Feb-20	134	22%	287	11%	0.47	663	-8%	4.95	58	96.7%	527,200	-0.6%	509,575	1.8%	542,165	-6.0%	205
Mar-20	121	-21%	277	-21%	0.44	698	-14%	5.77	54	95.8%	518,100	-2.6%	515,000	1.0%	558,364	-3.7%	201
Apr-20	52	-72%	152	-58%	0.34	683	-20%	13.13	58	95.6%	511,500	-5.7%	492,500	-6.8%	497,155	-16.3%	199
May-20	97	-53%	302	-31%	0.32	755	-21%	7.78	69	95.4%	513,800	-4.2%	533,042	-5.6%	563,019	-7.9%	199
Jun-20	170	-4%	374	4%	0.45	807	-18%	4.75	56	96.2%	521,100	-2.9%	540,000	-0.9%	580,799	0.0%	202
Jul-20	200	18%	374	30%	0.53	854	-9%	4.27	58	96.7%	523,500	-2.8%	537,000	1.7%	563,581	1.0%	203
Aug-20	171	10%	328	-1%	0.52	871	-3%	5.09	52	96.5%	515,900	-4.7%	573,500	9.2%	631,024	5.7%	200
Sep-20	202	20%	323	-3%	0.63	813	-5%	4.02	59	96.6%	518,600	-3.2%	537,500	7.5%	577,073	2.1%	201
Oct-20	179	2%	265	-9%	0.68	727	-9%	4.06	58	96.4%	523,900	0.0%	595,000	17.2%	640,488	24.5%	203
Nov-20	157	16%	215	9%	0.73	654	-7%	4.17	65	96.0%	522,400	2.1%	550,000	10.4%	579,161	10.4%	203
Dec-20	115	20%	111	-13%	1.04	472	-12%	4.10	73	96.4%	514,100	0.5%	465,500	-4.8%	524,333	1.2%	200
<b>2020</b>	<b>1,687</b>	<b>-7%</b>	<b>3,278</b>	<b>-11%</b>	<b>0.51</b>	<b>718</b>	<b>-11%</b>	<b>5.75</b>	<b>61</b>	<b>96.3%</b>	<b>519,208</b>	<b>-2.3%</b>	<b>535,000</b>	<b>2.9%</b>	<b>574,417</b>	<b>1.3%</b>	<b>201</b>
Jan-21	137	54%	262	-3%	0.52	514	-16%	3.75	62	97.2%	527,200	1.3%	574,000	18.2%	624,740	19.4%	205
Feb-21	209	56%	351	22%	0.60	584	-12%	2.79	49	97.6%	540,400	2.5%	585,000	14.8%	616,234	13.7%	210
Mar-21	385	218%	501	81%	0.77	626	-10%	1.63	38	98.3%	558,000	7.7%	589,900	14.5%	627,578	12.4%	217
Apr-21	326	527%	483	218%	0.67	683	0%	2.10	35	98.2%	574,600	12.3%	617,950	25.5%	632,549	27.2%	223
May-21	344	255%	497	65%	0.69	722	-4%	2.10	30	98.9%	579,200	12.7%	626,250	17.5%	640,713	13.8%	225
Jun-21	310	82%	486	30%	0.64	769	-5%	2.48	34	98.1%	582,800	11.8%	565,000	4.6%	600,432	3.4%	226
Jul-21	237	19%	319	-15%	0.74	721	-16%	3.04	44	97.8%	577,200	10.3%	579,000	7.8%	619,539	9.9%	224
Aug-21	211	23%	277	-16%	0.76	638	-27%	3.02	46	97.6%	575,100	11.5%	599,000	4.4%	639,878	1.4%	223
Sep-21	217	7%	304	-6%	0.71	588	-28%	2.71	49	97.8%	574,200	10.7%	563,000	4.7%	591,828	2.6%	223
Oct-21	214	20%	268	1%	0.80	541	-26%	2.53	47	97.4%	577,800	10.3%	588,500	-1.1%	594,771	-7.1%	224
Nov-21	201	28%	210	-2%	0.96	458	-30%	2.28	51	97.7%	585,500	12.1%	574,000	4.4%	618,030	6.7%	227
Dec-21	157	37%	122	10%	1.29	332	-30%	2.11	47	97.8%	579,500	12.7%	580,000	24.6%	616,233	17.5%	225
<b>2021</b>	<b>2,948</b>	<b>75%</b>	<b>4,080</b>	<b>24%</b>	<b>0.72</b>	<b>598</b>	<b>-17%</b>	<b>2.55</b>	<b>42</b>	<b>98.0%</b>	<b>569,292</b>	<b>9.6%</b>	<b>586,463</b>	<b>9.6%</b>	<b>619,836</b>	<b>7.9%</b>	<b>221</b>
Jan-22	231	69%	233	-11%	0.99	278	-46%	1.20	49	99.2%	601,400	14.1%	600,000	4.5%	615,985	-1.4%	233
Feb-22	335	60%	452	29%	0.74	355	-39%	1.06	30	102.4%	637,500	18.0%	643,500	10.0%	660,499	7.2%	247
Mar-22	429	11%	546	9%	0.79	415	-34%	0.97	21	101.2%	643,200	15.3%	650,000	10.2%	701,636	11.8%	250
Apr-22	381	17%	446	-8%	0.85	428	-37%	1.12	23	100.3%	647,500	12.7%	640,000	3.6%	673,765	6.5%	251
May-22	283	-18%	392	-21%	0.72	460	-36%	1.63	24	99.7%	645,800	11.5%	589,000	-5.9%	621,722	-3.0%	251
Jun-22	283	-9%	361	-26%	0.78	457	-41%	1.61	29	99.4%	652,300	11.9%	642,500	13.7%	692,027	15.3%	253
Jul-22	195	-18%	291	-9%	0.67	479	-34%	2.46	34	98.0%	646,600	12.0%	527,000	-9.0%	590,890	-4.6%	251
Aug-22	208	-1%	235	-15%	0.89	412	-35%	1.98	34	97.9%	632,200	9.9%	552,000	-7.8%	590,724	-7.7%	245
Sep-22	173	-20%	234	-23%	0.74	381	-35%	2.20	32	98.1%	635,000	10.6%	649,900	15.4%	648,597	9.6%	246
Oct-22	165	-23%	196	-27%	0.84	341	-37%	2.07	38	97.8%	637,000	10.2%	576,000	-2.1%	667,888	12.3%	247
Nov-22	145	-28%	128	-39%	1.13	267	-42%	1.84	42	97.5%	618,800	5.7%	520,000	-9.4%	565,319	-8.5%	240
Dec-22	97	-38%	103	-16%	0.94	203	-39%	2.09	54	97.0%	622,200	7.4%	551,000	-5.0%	641,940	4.2%	241
<b>2022</b>	<b>2,925</b>	<b>-1%</b>	<b>3,617</b>	<b>-11%</b>	<b>0.81</b>	<b>373</b>	<b>-38%</b>	<b>1.69</b>	<b>31</b>	<b>99.6%</b>	<b>634,958</b>	<b>11.5%</b>	<b>605,000</b>	<b>3.2%</b>	<b>648,820</b>	<b>4.7%</b>	<b>246</b>
Jan-23	122	-47%	163	-30%	0.75	211	-24%	1.73	35	98.9%	621,100	3.3%	542,500	-9.6%	626,274	1.7%	241
Feb-23	158	-53%	226	-50%	0.70	237	-33%	1.50	29	99.2%	633,800	-0.6%	589,250	-8.4%	610,695	-7.5%	246
Mar-23	233	-46%	350	-36%	0.67	316	-24%	1.36	24	99.7%	644,000	0.1%	632,000	-2.8%	686,965	-2.1%	250
Apr-23	266	-30%	306	-31%	0.87	321	-25%	1.21	19	100.4%	657,500	1.5%	622,500	-2.7%	665,179	-1.3%	255
May-23	310	10%	373	-5%	0.83	323	-30%	1.04	23	100.7%	679,600	5.2%	667,500	13.3%	719,240	15.7%	264
Jun-23	291	3%	414	15%	0.70	369	-19%	1.27	19	100.7%	685,900	5.2%	660,000	2.7%	706,307	2.1%	266
Jul-23	289	48%	323	11%	0.89	346	-28%	1.20	22	100.4%	688,800	6.5%	610,000	15.7%	667,123	12.9%	267
Aug-23	253	22%	272	16%	0.93	303	-26%	1.20	25	100.6%	698,500	10.5%	509,000	-7.8%	607,342	2.8%	271
Sep-23	198	14%	283	21%	0.70	312	-18%	1.58	24	100.7%	685,300	7.9%	650,000	0.0%	684,293	5.5%	266
Oct-23	191	16%	234	19%	0.82	294	-14%	1.54	28	99.9%	686,000	7.7%	640,000	11.1%	693,185	3.8%	266
Nov-23	155	7%	196	53%	0.79	273	2%	1.76	24	99.4%	691,700	11.8%	610,000	17.3%	669,879	18.5%	268
Dec-23																	
<b>2023</b>	<b>2,466</b>	<b>-13%</b>	<b>3,140</b>	<b>-11%</b>	<b>0.79</b>	<b>300</b>	<b>-22%</b>	<b>1.40</b>	<b>24</b>	<b>100.2%</b>	<b>670,200</b>	<b>5.4%</b>	<b>620,000</b>	<b>2.2%</b>	<b>671,764</b>	<b>3.5%</b>	<b>260</b>

WEST DISTRICT

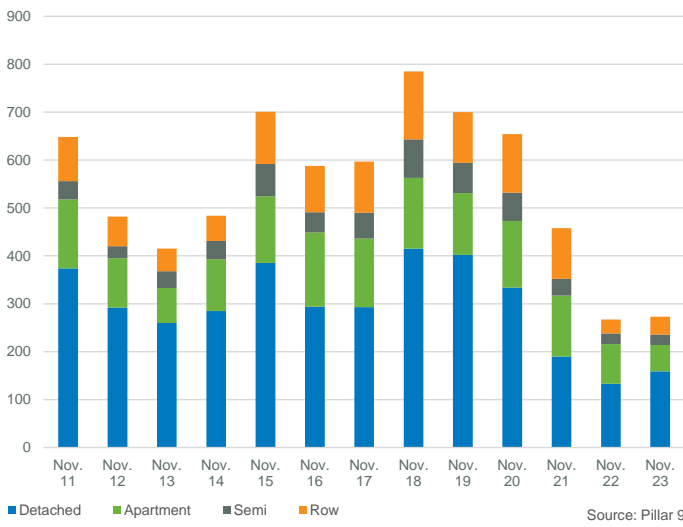
MONTHS OF SUPPLY AND PRICE CHANGE



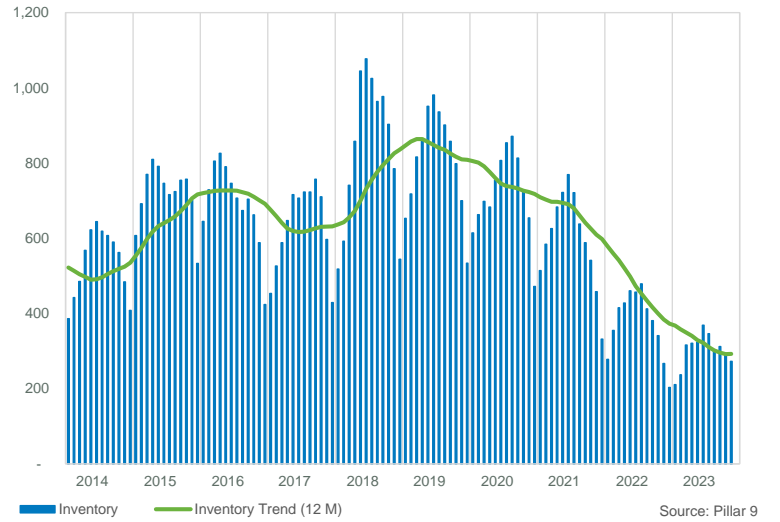
INVENTORY, SALES, AND PRICE



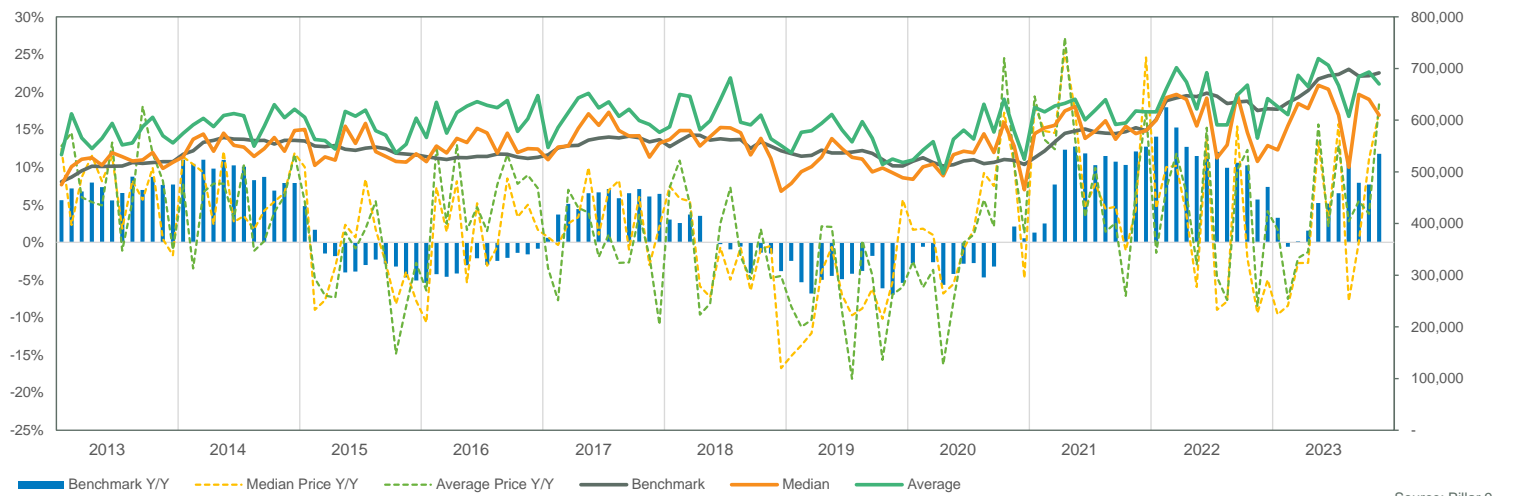
INVENTORY



INVENTORY



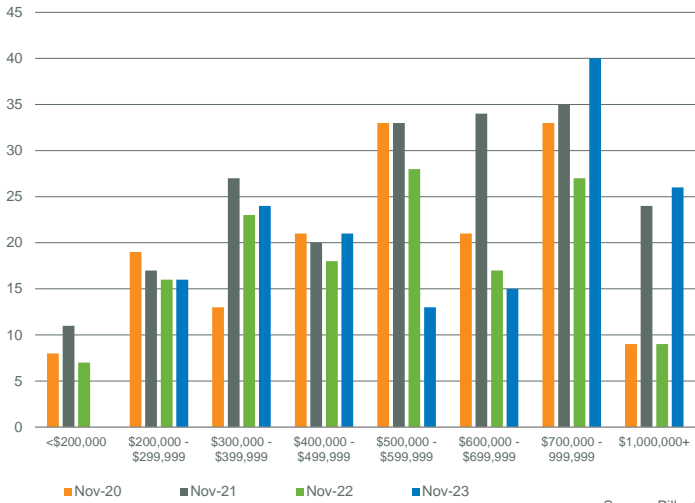
PRICE COMPARISON



WEST DISTRICT

SALES BY PRICE RANGE

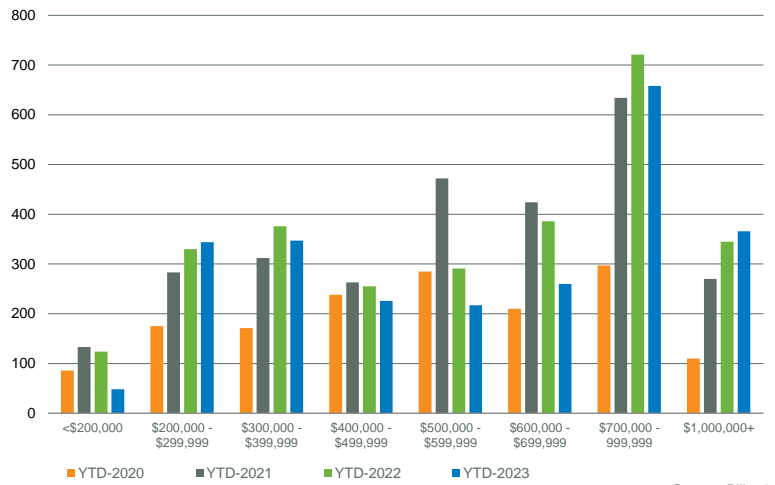
November



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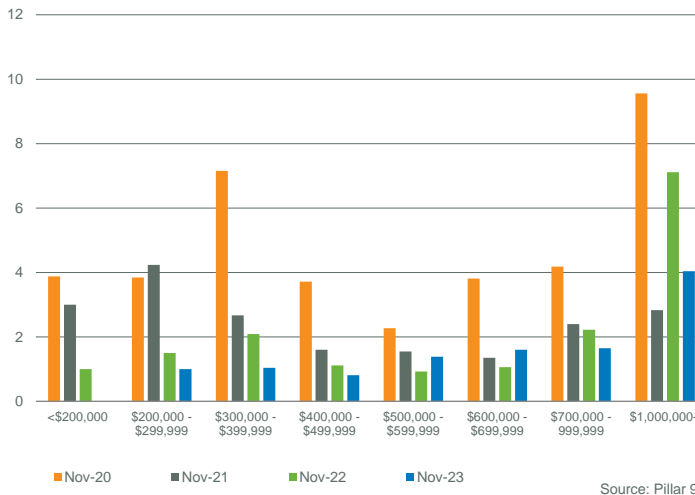
YTD SALES BY PRICE RANGE

YTD-NOV



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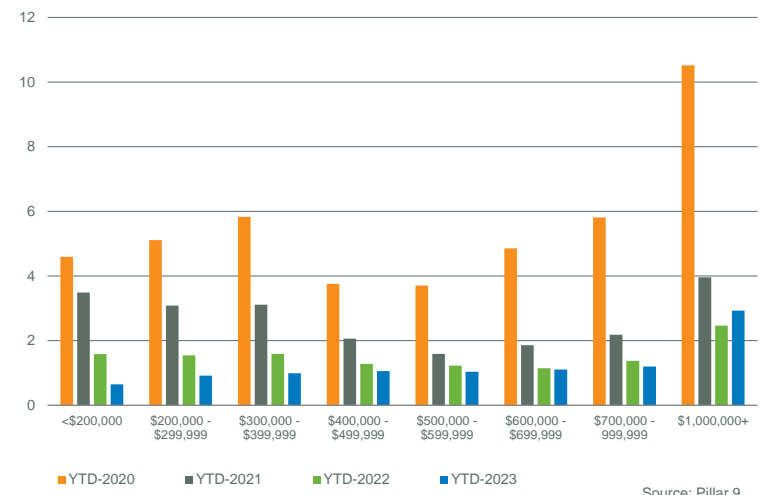
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

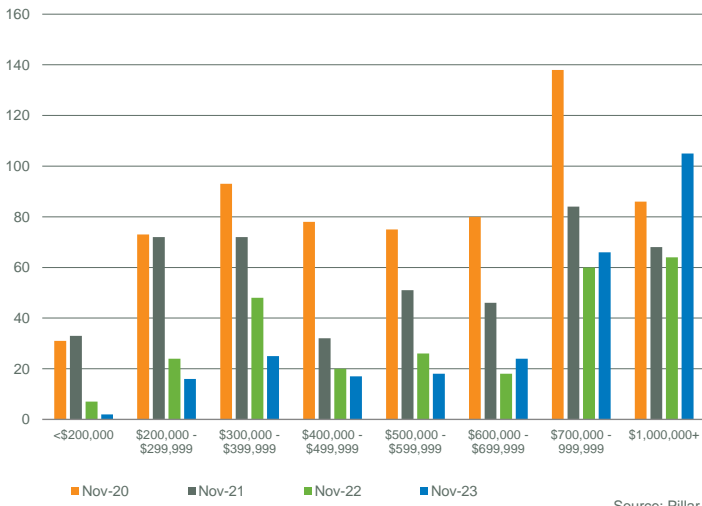
YTD-NOV



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INVENTORY BY PRICE RANGE

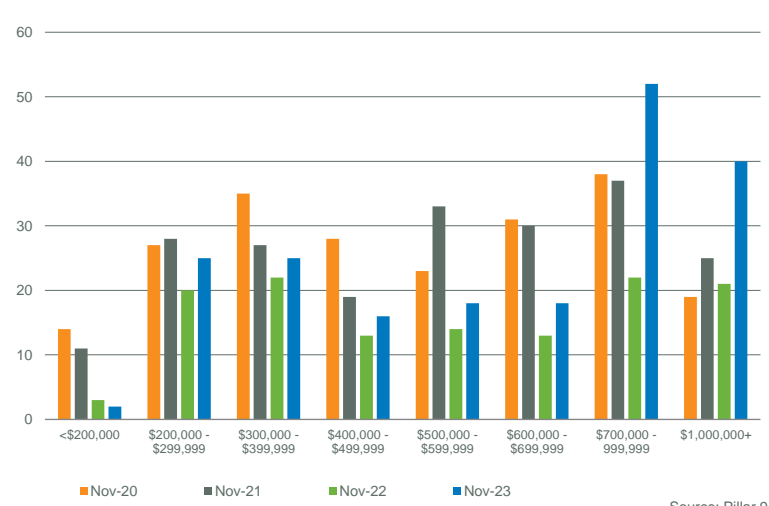
November



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

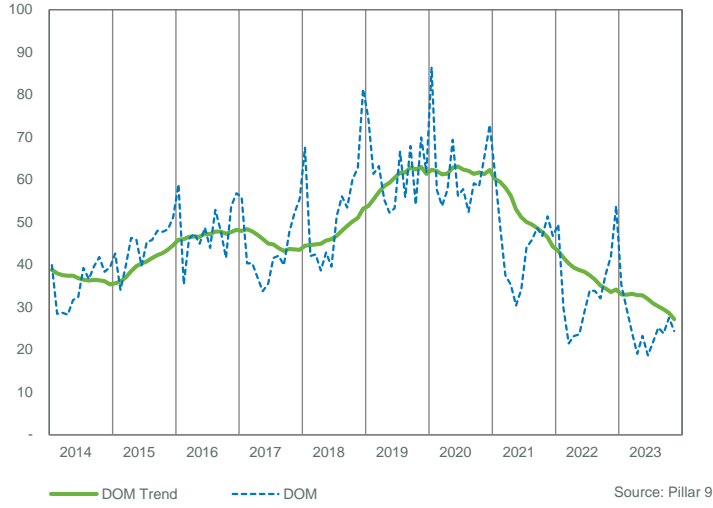
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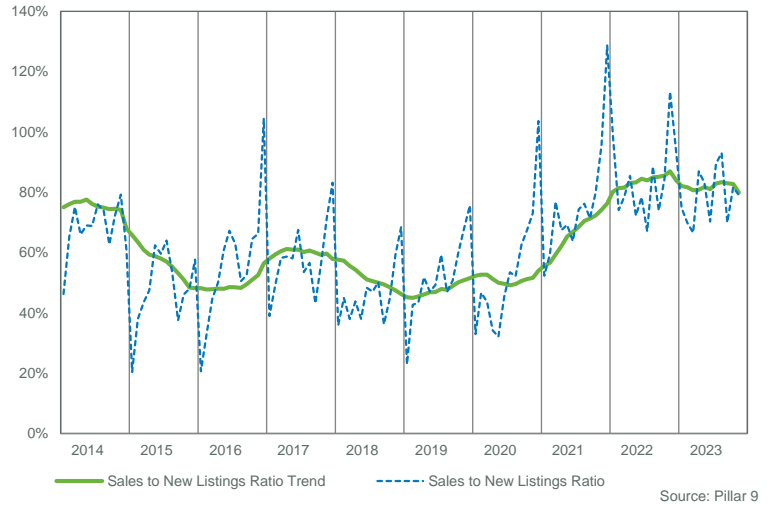
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WEST DISTRICT

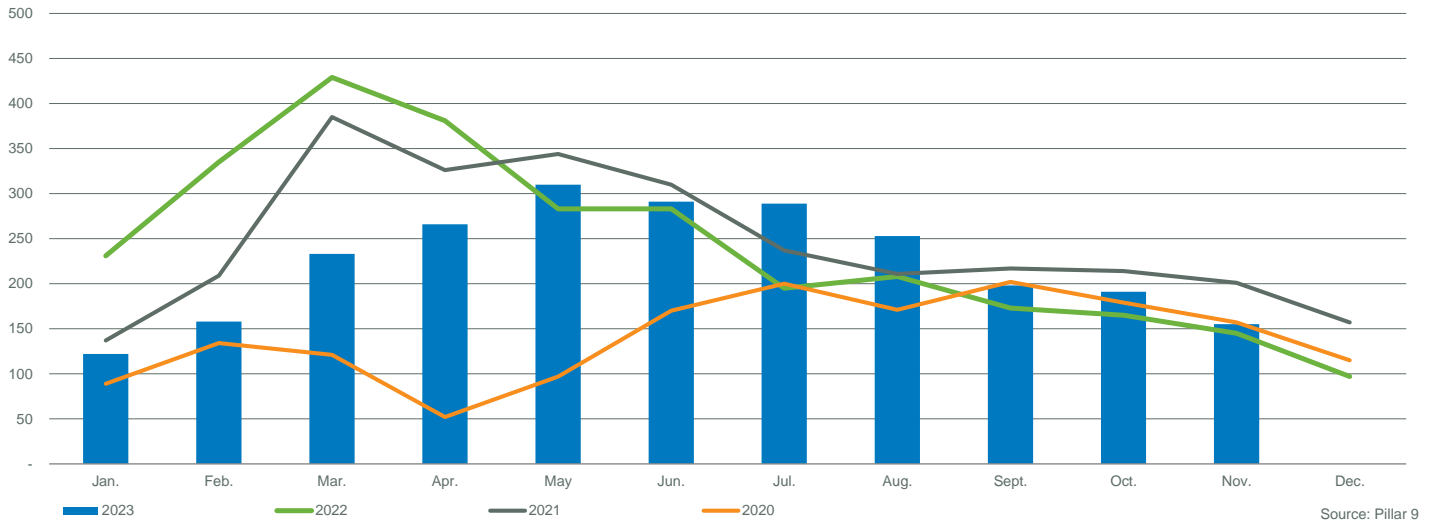
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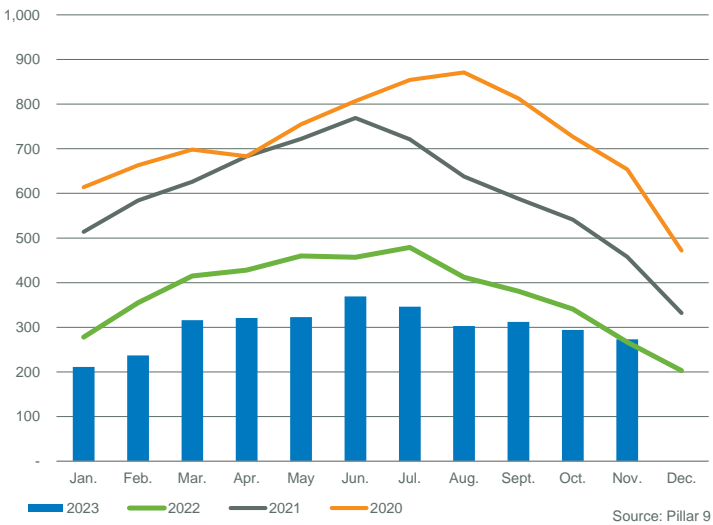
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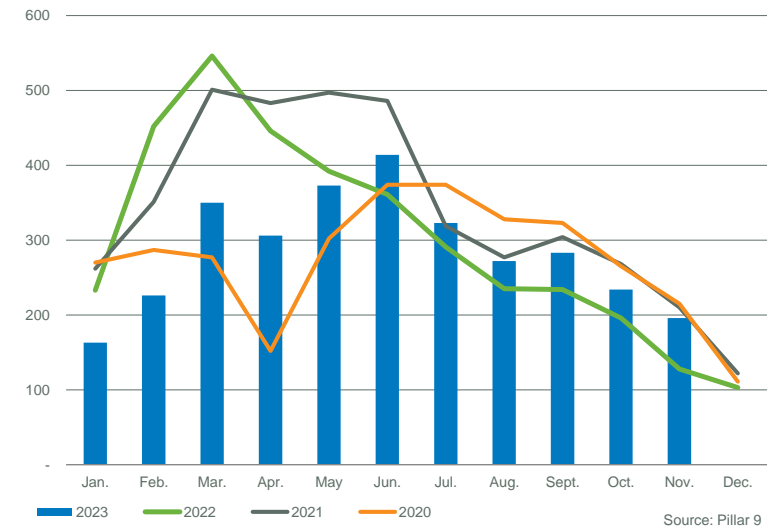
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON



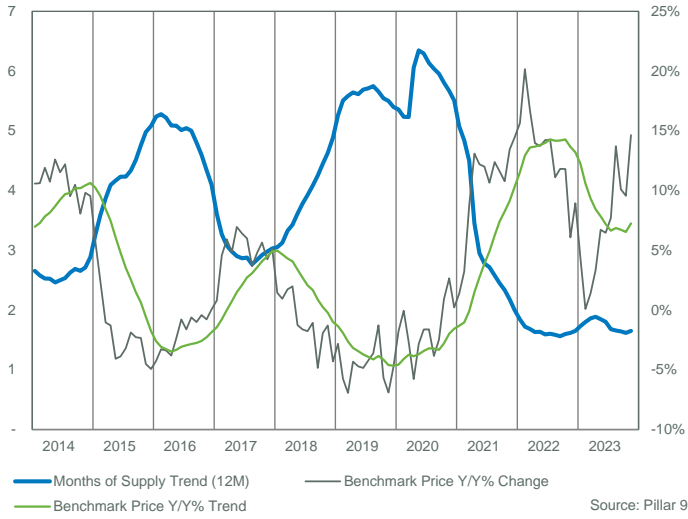
WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-14	75	-14%	170	-22%	0.44	234	-16%	3.12	41	98.5%	649,000	10.6%	621,000	5.8%	702,320	5.6%	210
Feb-14	110	8%	175	-14%	0.63	262	-23%	2.38	28	99.3%	657,100	10.6%	685,000	8.0%	748,307	-7.9%	213
Mar-14	168	-1%	238	-21%	0.71	297	-26%	1.77	29	99.3%	680,000	11.9%	684,500	13.1%	766,370	12.0%	220
Apr-14	140	-18%	222	-19%	0.63	345	-20%	2.46	27	99.1%	686,400	10.7%	676,000	12.7%	769,364	13.5%	222
May-14	179	5%	287	-5%	0.62	394	-21%	2.20	30	99.2%	694,800	12.6%	691,000	8.8%	786,531	12.9%	225
Jun-14	155	-21%	234	9%	0.66	397	-5%	2.56	36	98.5%	689,500	11.5%	684,000	12.9%	781,500	8.7%	223
Jul-14	139	-13%	200	-1%	0.70	388	4%	2.79	41	98.1%	692,300	12.2%	690,000	13.1%	808,129	19.2%	224
Aug-14	106	-24%	172	-12%	0.62	385	10%	3.63	41	98.3%	685,800	9.5%	645,500	1.7%	725,919	0.8%	222
Sep-14	111	-16%	189	-2%	0.59	367	7%	3.31	35	98.5%	687,600	10.5%	684,500	14.1%	768,256	9.7%	223
Oct-14	136	26%	188	29%	0.72	346	9%	2.54	41	98.5%	675,800	8.1%	656,800	5.5%	765,722	0.0%	219
Nov-14	90	-14%	111	-15%	0.81	285	10%	3.17	42	97.9%	689,700	9.8%	710,000	12.7%	821,979	14.6%	223
Dec-14	48	-28%	73	46%	0.66	225	28%	4.69	39	97.1%	689,400	9.6%	653,950	-1.7%	783,373	7.1%	223
<b>2014</b>	<b>1,457</b>	<b>-9%</b>	<b>2,259</b>	<b>-7%</b>	<b>0.64</b>	<b>327</b>	<b>-4%</b>	<b>2.89</b>	<b>35</b>	<b>98.7%</b>	<b>681,450</b>	<b>10.6%</b>	<b>679,900</b>	<b>10.3%</b>	<b>771,203</b>	<b>8.7%</b>	<b>220</b>
Jan-15	46	-39%	235	38%	0.20	351	50%	7.63	40	97.8%	686,100	5.7%	665,500	7.2%	714,133	1.7%	222
Feb-15	63	-43%	169	-3%	0.37	400	53%	6.35	37	97.8%	672,900	2.4%	660,000	-3.6%	724,530	-3.2%	218
Mar-15	92	-45%	249	5%	0.37	469	58%	5.10	39	97.4%	673,000	-1.0%	675,000	-1.4%	718,214	-6.3%	218
Apr-15	98	-30%	232	5%	0.42	504	46%	5.14	46	97.5%	677,500	-1.3%	628,000	-7.1%	707,039	-8.1%	219
May-15	154	-14%	211	-26%	0.73	475	21%	3.08	47	97.3%	666,500	-4.1%	644,250	-6.8%	710,634	-9.6%	216
Jun-15	133	-14%	229	-2%	0.58	447	13%	3.36	35	97.9%	662,700	-3.9%	669,000	-2.2%	747,739	-4.3%	214
Jul-15	145	4%	211	6%	0.69	405	4%	2.79	43	97.4%	670,200	-3.2%	662,000	-4.1%	743,029	-8.1%	217
Aug-15	85	-20%	180	5%	0.47	414	8%	4.87	41	97.1%	673,000	-1.9%	675,000	4.6%	747,092	2.9%	218
Sep-15	78	-30%	202	7%	0.39	423	15%	5.42	43	97.6%	672,000	-2.3%	649,500	-5.1%	722,292	-6.0%	217
Oct-15	76	-44%	151	-20%	0.50	415	20%	5.46	43	96.8%	660,000	-2.3%	622,500	-5.2%	675,335	-11.8%	214
Nov-15	66	-27%	133	20%	0.50	385	35%	5.83	44	97.3%	658,600	-4.5%	605,000	-14.8%	682,197	-17.0%	213
Dec-15	49	2%	89	22%	0.55	290	29%	5.92	53	96.7%	655,400	-4.9%	622,000	-4.9%	757,797	-3.3%	212
<b>2015</b>	<b>1,085</b>	<b>-26%</b>	<b>2,291</b>	<b>1%</b>	<b>0.47</b>	<b>415</b>	<b>29%</b>	<b>5.08</b>	<b>42</b>	<b>97.4%</b>	<b>668,992</b>	<b>-1.8%</b>	<b>650,000</b>	<b>-4.4%</b>	<b>722,407</b>	<b>-6.3%</b>	<b>216</b>
Jan-16	38	-17%	186	-21%	0.20	361	3%	9.50	68	95.4%	656,900	-4.3%	656,750	-1.3%	732,639	2.6%	213
Feb-16	62	-2%	189	12%	0.33	425	6%	6.85	34	96.5%	650,800	-3.3%	693,000	5.0%	804,415	11.0%	211
Mar-16	104	13%	213	-14%	0.49	456	-3%	4.38	49	96.9%	650,200	-3.4%	585,000	-13.3%	679,234	-5.4%	210
Apr-16	128	31%	222	-4%	0.58	456	-10%	3.56	47	96.7%	651,700	-3.8%	637,500	1.5%	732,989	3.7%	211
May-16	139	-10%	206	-2%	0.67	428	-10%	3.08	43	97.1%	650,900	-2.3%	668,000	3.7%	766,373	7.8%	211
Jun-16	157	18%	196	-14%	0.80	388	-13%	2.47	47	97.2%	657,500	-0.8%	655,000	-2.1%	765,349	2.4%	213
Jul-16	111	-23%	162	-23%	0.69	353	-13%	3.18	38	97.4%	659,300	-1.6%	707,500	6.9%	788,809	6.2%	213
Aug-16	80	-6%	155	-14%	0.52	349	-16%	4.36	50	96.9%	668,800	-0.6%	699,750	3.7%	824,984	10.4%	216
Sep-16	120	54%	199	-1%	0.60	360	-15%	3.00	45	97.2%	665,300	-1.0%	642,500	-1.1%	739,596	2.4%	215
Oct-16	117	54%	177	17%	0.66	351	-15%	3.00	39	97.1%	657,200	-0.4%	660,000	6.0%	709,815	5.1%	213
Nov-16	105	59%	120	-10%	0.88	294	-24%	2.80	47	96.8%	653,500	-0.8%	609,000	0.7%	699,196	2.5%	211
Dec-16	64	31%	42	-53%	1.52	192	-34%	3.00	53	96.3%	655,800	0.1%	636,250	2.3%	781,285	3.1%	212
<b>2016</b>	<b>1,225</b>	<b>13%</b>	<b>2,067</b>	<b>-10%</b>	<b>0.59</b>	<b>368</b>	<b>-12%</b>	<b>4.10</b>	<b>45</b>	<b>96.9%</b>	<b>656,492</b>	<b>-1.9%</b>	<b>650,000</b>	<b>0.0%</b>	<b>749,091</b>	<b>3.7%</b>	<b>212</b>
Jan-17	59	55%	132	-29%	0.45	215	-40%	3.64	44	98.2%	662,200	0.8%	625,000	-4.8%	651,858	-11.0%	214
Feb-17	94	52%	168	-11%	0.56	255	-40%	2.71	34	98.2%	680,500	4.6%	640,000	-7.6%	714,234	-11.2%	220
Mar-17	138	33%	224	5%	0.62	295	-35%	2.14	31	97.6%	688,700	5.9%	665,000	13.7%	771,532	13.6%	223
Apr-17	134	5%	203	-9%	0.66	319	-30%	2.38	30	97.5%	683,400	4.9%	724,000	13.6%	794,818	8.4%	221
May-17	175	26%	289	40%	0.61	373	-13%	2.13	28	98.4%	696,200	7.0%	708,000	6.0%	795,128	3.8%	225
Jun-17	174	11%	218	11%	0.80	354	-9%	2.03	29	98.5%	699,600	6.4%	662,250	1.1%	756,572	-1.1%	226
Jul-17	107	-4%	180	11%	0.59	358	1%	3.35	35	97.6%	698,800	6.0%	690,000	-2.5%	766,977	-2.8%	226
Aug-17	115	44%	171	10%	0.67	344	-1%	2.99	36	98.2%	693,300	3.7%	697,000	-0.4%	750,606	-9.0%	224
Sep-17	97	-19%	211	6%	0.46	380	6%	3.92	37	97.5%	697,000	4.8%	659,000	2.6%	759,348	2.7%	226
Oct-17	90	-23%	149	-16%	0.60	355	1%	3.94	42	97.4%	694,300	5.6%	665,000	0.8%	718,926	1.3%	225
Nov-17	83	-21%	111	-8%	0.75	293	0%	3.53	46	98.6%	681,200	4.2%	652,500	7.1%	740,043	5.8%	220
Dec-17	57	-11%	67	60%	0.85	205	7%	3.60	44	97.9%	689,400	5.1%	615,500	-3.3%	699,454	-10.5%	223
<b>2017</b>	<b>1,323</b>	<b>8%</b>	<b>2,123</b>	<b>3%</b>	<b>0.62</b>	<b>312</b>	<b>-13%</b>	<b>3.03</b>	<b>35</b>	<b>98.0%</b>	<b>688,717</b>	<b>4.9%</b>	<b>670,000</b>	<b>3.1%</b>	<b>753,896</b>	<b>0.6%</b>	<b>223</b>
Jan-18	64	8%	154	17%	0.42	249	16%	3.89	62	97.8%	671,700	1.4%	645,750	3.3%	715,983	9.8%	217
Feb-18	79	-16%	150	-11%	0.53	284	11%	3.59	37	97.7%	687,000	1.0%	708,000	10.6%	818,248	14.6%	222
Mar-18	81	-41%	202	-10%	0.40	367	24%	4.53	32	97.4%	700,600	1.7%	695,000	4.5%	808,063	4.7%	227
Apr-18	116	-13%	229	13%	0.51	418	31%	3.60	36	97.9%	697,000	2.0%	678,300	-6.3%	733,858	-7.7%	226
May-18	127	-27%	338	17%	0.38	555	49%	4.37	37	97.6%	687,400	-1.3%	650,000	-8.2%	736,604	-7.4%	222
Jun-18	138	-21%	243	11%	0.57	559	58%	4.05	35	97.4%	688,300	-1.6%	670,500	1.2%	767,998	1.5%	223
Jul-18	104	-3%	194	8%	0.54	525	47%	5.05	53	96.5%	686,400	-1.8%	677,000	-1.9%	847,325	10.5%	222
Aug-18	99	-14%	179	5%	0.55	489	42%	4.94	49	96.8%	685,800	-1.1%	705,000	1.1%	734,137	-2.2%	222
Sep-18	89	-8%	242	15%	0.37	526	38%	5.91	44	96.6%	663,300	-4.8%	606,000	-8.0%	711,137	-6.3%	215
Oct-18	75	-17%	136	-9%	0.55	474	34%	6.32	60	96.9%	680,900	-1.9%	670,000	0.8%	752,921	4.7%	220
Nov-18	73	-12%	118	6%	0.62	415	42%	5.68	62	96.3%	672,400	-1.3%	643,000	-1.5%	724,845	-2.1%	218
Dec-18	41	-28%	61	-9%	0.67	276	35%	6.73	79	95.7%	659,800	-4.3%	639,000	3.8%	730,589	4.5%	214
<b>2018</b>	<b>1,086</b>	<b>-18%</b>	<b>2,246</b>	<b>6%</b>	<b>0.48</b>	<b>428</b>	<b>36%</b>	<b>4.89</b>	<b>46</b>	<b>97.1%</b>	<b>681,717</b>	<b>-1.0%</b>	<b>669,750</b>	<b>0.0%</b>	<b>758,754</b>	<b>0.6%</b>	<b>221</b>



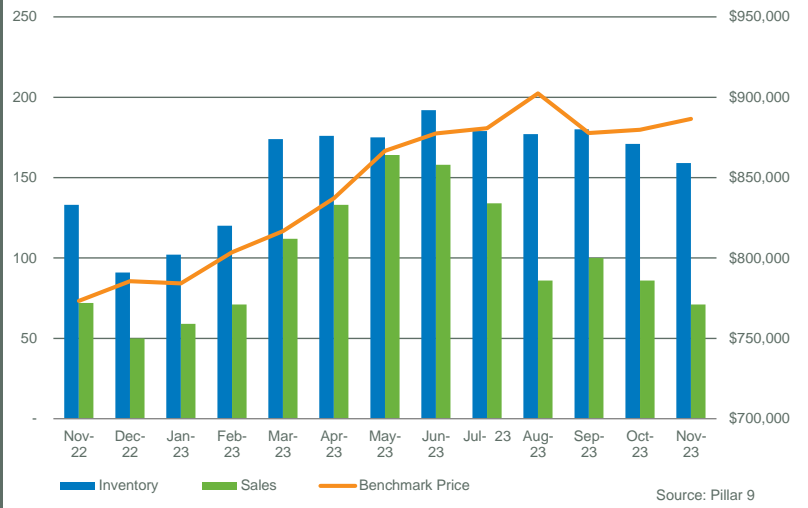
WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-19	41	-36%	193	25%	0.21	342	37%	8.34	65	96.9%	652,700	-2.8%	628,000	-2.7%	728,660	1.8%	211
Feb-19	59	-25%	145	-3%	0.41	388	37%	6.58	56	96.4%	647,500	-5.7%	650,000	-8.2%	792,366	-3.2%	210
Mar-19	85	5%	210	4%	0.40	460	25%	5.41	51	96.7%	652,000	-6.9%	640,000	-7.9%	746,561	-7.6%	211
Apr-19	116	0%	225	-2%	0.52	500	20%	4.31	49	96.7%	666,900	-4.3%	653,500	-3.7%	744,577	1.5%	216
May-19	135	6%	268	-21%	0.50	545	-2%	4.04	45	96.9%	655,000	-4.7%	670,000	3.1%	755,256	2.5%	212
Jun-19	112	-19%	215	-12%	0.52	555	-1%	4.96	46	96.9%	654,900	-4.9%	635,500	-5.2%	712,956	-7.2%	212
Jul-19	101	-3%	184	-5%	0.55	539	3%	5.34	56	97.0%	657,400	-4.2%	630,000	-6.9%	683,321	-19.4%	213
Aug-19	97	-2%	191	7%	0.51	520	6%	5.36	52	96.4%	660,900	-3.6%	645,000	-8.5%	746,562	1.7%	214
Sep-19	99	11%	179	-26%	0.55	478	-9%	4.83	71	96.6%	654,900	-1.3%	650,000	7.3%	727,728	2.3%	212
Oct-19	94	25%	179	32%	0.53	466	-2%	4.96	50	96.5%	642,400	-5.7%	596,250	-11.0%	673,182	-10.6%	208
Nov-19	78	7%	116	-2%	0.67	402	-3%	5.15	66	96.2%	626,000	-6.9%	584,800	-9.1%	668,076	-7.8%	203
Dec-19	54	32%	68	11%	0.79	297	8%	5.50	59	96.2%	628,500	-4.7%	594,750	-6.9%	638,707	-12.6%	203
<b>2019</b>	<b>1,071</b>	<b>-1%</b>	<b>2,173</b>	<b>-3%</b>	<b>0.49</b>	<b>458</b>	<b>10%</b>	<b>5.40</b>	<b>54</b>	<b>96.6%</b>	<b>649,925</b>	<b>-4.7%</b>	<b>635,000</b>	<b>-5.2%</b>	<b>720,467</b>	<b>-5.0%</b>	<b>210</b>
Jan-20	45	10%	161	-17%	0.28	354	4%	7.87	76	95.0%	641,100	-1.8%	573,750	-8.6%	674,332	-7.5%	207
Feb-20	75	27%	161	11%	0.47	382	-2%	5.09	56	96.7%	647,200	0.0%	625,055	-3.8%	683,368	-13.8%	209
Mar-20	72	-15%	155	-26%	0.46	388	-16%	5.39	56	96.0%	634,400	-2.7%	622,500	-2.7%	718,174	-3.8%	205
Apr-20	27	-77%	92	-59%	0.29	384	-23%	14.22	52	96.2%	628,400	-5.8%	587,000	-10.2%	656,130	-11.9%	203
May-20	57	-58%	179	-33%	0.32	427	-22%	7.49	61	94.5%	636,400	-2.8%	602,000	-10.1%	712,302	-5.7%	206
Jun-20	109	-3%	241	12%	0.45	471	-15%	4.32	55	96.5%	644,300	-1.6%	620,000	-2.4%	704,390	-1.2%	208
Jul-20	137	36%	203	10%	0.67	471	-13%	3.44	56	96.9%	646,800	-1.6%	610,000	-3.2%	670,086	-1.9%	209
Aug-20	113	16%	209	9%	0.54	476	-8%	4.21	56	96.6%	635,500	-3.8%	675,000	4.7%	779,777	4.4%	206
Sep-20	116	17%	178	-1%	0.65	443	-7%	3.82	53	96.6%	638,700	-2.5%	682,750	5.0%	740,615	1.8%	207
Oct-20	126	34%	157	-12%	0.80	397	-15%	3.15	56	96.4%	648,400	0.9%	666,250	11.7%	765,169	13.7%	210
Nov-20	95	22%	102	-12%	0.93	334	-17%	3.52	60	96.1%	642,600	2.7%	633,000	8.2%	724,298	8.4%	208
Dec-20	65	20%	63	-7%	1.03	233	-22%	3.58	78	96.6%	629,900	0.2%	615,000	3.4%	689,364	7.9%	204
<b>2020</b>	<b>1,037</b>	<b>-3%</b>	<b>1,901</b>	<b>-13%</b>	<b>0.55</b>	<b>397</b>	<b>-13%</b>	<b>5.51</b>	<b>58</b>	<b>96.3%</b>	<b>639,475</b>	<b>-1.6%</b>	<b>630,000</b>	<b>-0.8%</b>	<b>717,702</b>	<b>-0.4%</b>	<b>207</b>
Jan-21	90	100%	128	-20%	0.70	238	-33%	2.64	58	97.2%	649,800	1.4%	632,500	10.2%	745,036	10.5%	210
Feb-21	122	63%	201	25%	0.61	282	-26%	2.31	42	97.9%	668,100	3.2%	695,000	11.2%	763,165	11.7%	216
Mar-21	240	233%	303	95%	0.79	307	-21%	1.28	31	98.9%	689,800	8.7%	699,950	12.4%	767,412	6.9%	223
Apr-21	204	656%	282	207%	0.72	333	-13%	1.63	29	98.5%	710,700	13.1%	693,000	18.1%	768,871	17.2%	230
May-21	227	298%	295	65%	0.77	345	-19%	1.52	25	99.4%	714,100	12.2%	698,888	16.1%	775,360	8.9%	231
Jun-21	173	59%	289	20%	0.60	391	-17%	2.26	29	98.7%	721,600	12.0%	720,000	16.1%	787,853	11.8%	234
Jul-21	135	-1%	171	-16%	0.79	359	-24%	2.66	36	98.3%	715,700	10.7%	725,000	18.9%	796,747	18.9%	232
Aug-21	121	7%	151	-28%	0.80	311	-35%	2.57	41	97.8%	714,200	12.4%	725,000	7.4%	839,922	7.7%	231
Sep-21	124	7%	167	-6%	0.74	280	-37%	2.26	38	98.2%	712,800	11.6%	671,000	-1.7%	760,755	2.7%	231
Oct-21	132	5%	138	-12%	0.96	238	-40%	1.80	43	97.9%	718,300	10.8%	659,500	-1.0%	719,563	-6.0%	232
Nov-21	117	23%	105	3%	1.11	190	-43%	1.62	44	98.3%	729,000	13.4%	675,000	6.6%	785,659	8.5%	236
Dec-21	89	37%	55	-13%	1.62	126	-46%	1.42	46	98.7%	721,000	14.5%	730,000	18.7%	796,197	15.5%	233
<b>2021</b>	<b>1,774</b>	<b>71%</b>	<b>2,285</b>	<b>20%</b>	<b>0.78</b>	<b>283</b>	<b>-29%</b>	<b>2.00</b>	<b>36</b>	<b>98.5%</b>	<b>705,425</b>	<b>10.3%</b>	<b>690,000</b>	<b>9.5%</b>	<b>774,963</b>	<b>8.0%</b>	<b>228</b>
Jan-22	124	38%	121	-5%	1.02	98	-59%	0.79	37	100.9%	751,400	15.6%	731,250	15.6%	808,110	8.5%	243
Feb-22	188	54%	273	36%	0.69	163	-42%	0.87	18	104.8%	802,800	20.2%	775,250	11.5%	877,172	14.9%	260
Mar-22	251	5%	326	8%	0.77	203	-34%	0.81	14	102.3%	805,200	16.7%	798,000	14.0%	909,803	18.6%	261
Apr-22	206	1%	249	-12%	0.83	206	-38%	1.00	18	100.8%	810,000	14.0%	789,500	13.9%	883,193	14.9%	262
May-22	142	-37%	202	-32%	0.70	223	-35%	1.57	19	100.7%	812,100	13.7%	775,000	10.9%	857,996	10.7%	263
Jun-22	144	-17%	215	-26%	0.67	248	-37%	1.72	22	99.8%	824,200	14.2%	819,500	13.8%	968,537	22.9%	267
Jul-22	93	-31%	150	-12%	0.62	263	-27%	2.83	36	98.2%	817,700	14.3%	745,000	2.8%	853,033	7.1%	265
Aug-22	99	-18%	125	-17%	0.79	229	-26%	2.31	30	98.1%	793,600	11.1%	715,000	-1.4%	839,179	-0.1%	257
Sep-22	102	-18%	135	-19%	0.76	204	-27%	2.00	29	98.1%	797,100	11.8%	746,450	11.2%	797,394	4.8%	258
Oct-22	81	-39%	101	-27%	0.80	183	-23%	2.26	36	98.1%	803,000	11.8%	844,444	28.0%	976,572	35.7%	260
Nov-22	72	-38%	56	-47%	1.29	133	-30%	1.85	35	97.6%	773,300	6.1%	684,500	1.4%	756,954	-3.7%	250
Dec-22	50	-44%	44	-20%	1.14	91	-28%	1.82	66	97.4%	785,500	8.9%	785,500	7.6%	919,018	15.4%	254
<b>2022</b>	<b>1,552</b>	<b>-13%</b>	<b>1,997</b>	<b>-13%</b>	<b>0.78</b>	<b>187</b>	<b>-34%</b>	<b>1.65</b>	<b>25</b>	<b>100.5%</b>	<b>797,992</b>	<b>13.1%</b>	<b>772,440</b>	<b>11.9%</b>	<b>876,299</b>	<b>13.1%</b>	<b>258</b>
Jan-23	59	-52%	92	-24%	0.64	102	4%	1.73	31	99.4%	784,200	4.4%	760,000	3.9%	907,024	12.2%	254
Feb-23	71	-62%	111	-59%	0.64	120	-26%	1.69	24	100.1%	803,500	0.1%	840,000	8.4%	895,817	2.1%	260
Mar-23	112	-55%	185	-43%	0.61	174	-14%	1.55	22	99.8%	816,700	1.4%	882,450	10.6%	969,670	6.6%	264
Apr-23	133	-35%	161	-35%	0.83	176	-15%	1.32	21	100.4%	837,100	3.3%	845,000	7.0%	945,354	7.0%	271
May-23	164	15%	199	-1%	0.82	175	-22%	1.07	23	100.8%	866,600	6.7%	850,000	9.7%	991,086	15.5%	280
Jun-23	158	10%	217	1%	0.73	192	-23%	1.22	17	100.7%	877,500	6.5%	859,000	4.8%	952,347	-1.7%	284
Jul-23	134	44%	159	6%	0.84	179	-32%	1.34	24	99.6%	880,700	7.7%	845,258	13.5%	975,218	14.3%	285
Aug-23	86	-13%	125	0%	0.69	177	-23%	2.06	21	99.9%	902,400	13.7%	871,000	21.8%	958,745	14.2%	292
Sep-23	100	-2%	153	13%	0.65	180	-12%	1.80	24	99.9%	877,700	10.1%	835,000	11.9%	946,601	18.7%	284
Oct-23	86	6%	121	20%	0.71	171	-7%	1.99	26	99.5%	879,800	9.6%	861,940	2.1%	997,991	2.2%	285
Nov-23	71	-1%	101	80%	0.70	159	20%	2.24	27	98.6%	886,500	14.6%	792,000	15.7%	941,824	24.4%	287
Dec-23																	
<b>2023</b>	<b>1,174</b>	<b>-22%</b>	<b>1,624</b>	<b>-17%</b>	<b>0.72</b>	<b>164</b>	<b>-14%</b>	<b>1.64</b>	<b>23</b>	<b>100.0%</b>	<b>855,700</b>	<b>7.1%</b>	<b>850,000</b>	<b>10.1%</b>	<b>958,219</b>	<b>9.5%</b>	<b>277</b>

WEST DISTRICT

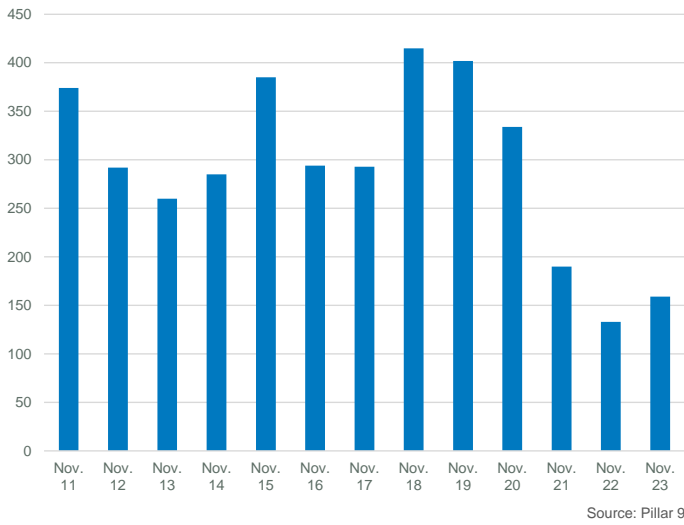
MONTHS OF SUPPLY AND PRICE CHANGE



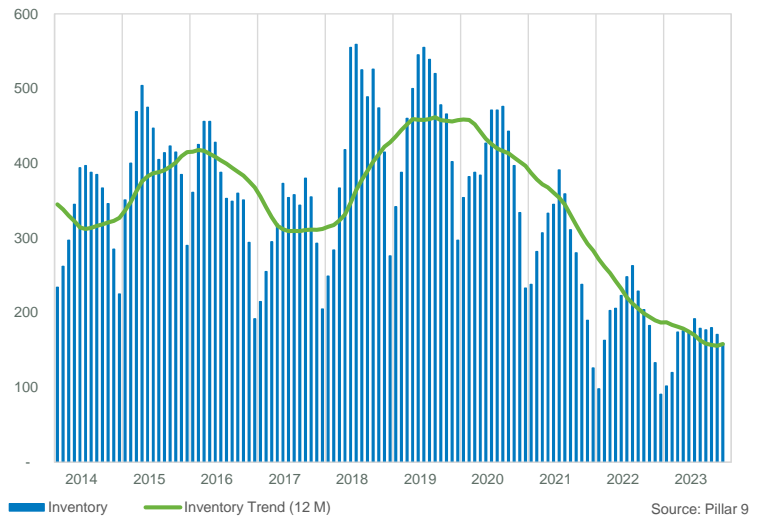
INVENTORY, SALES, AND PRICE



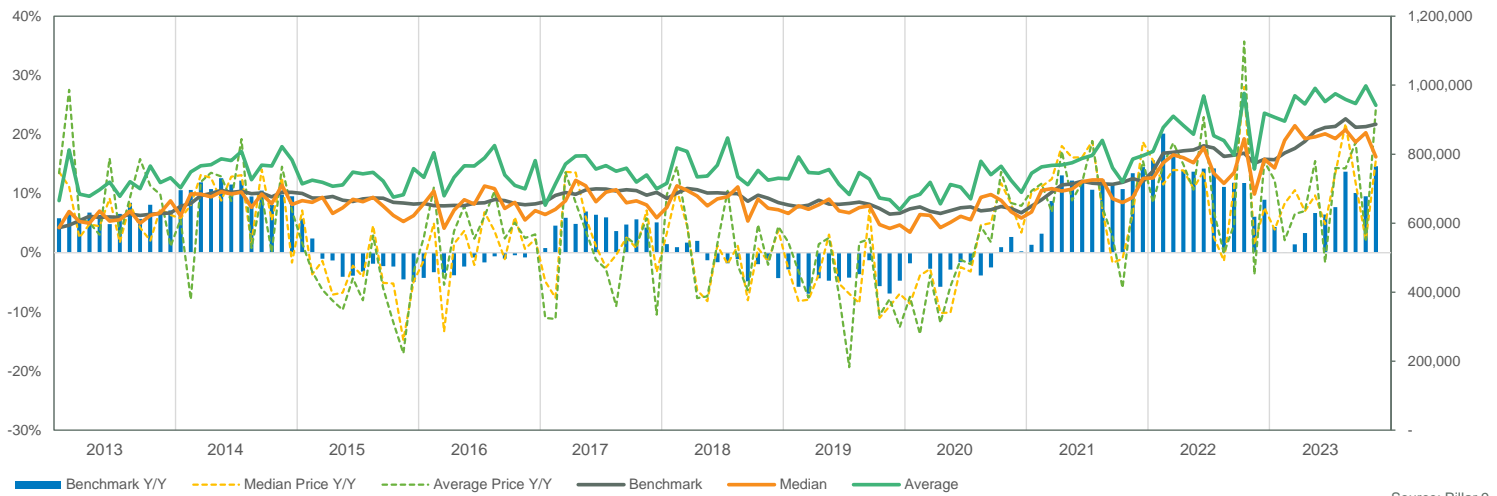
INVENTORY



INVENTORY



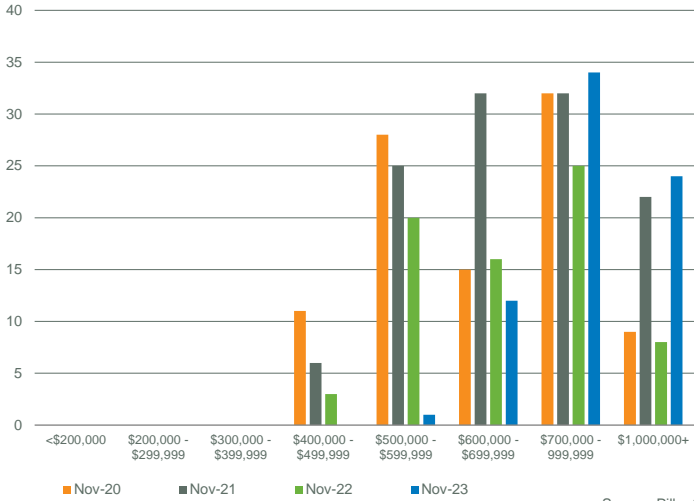
PRICE COMPARISON



WEST DISTRICT

SALES BY PRICE RANGE

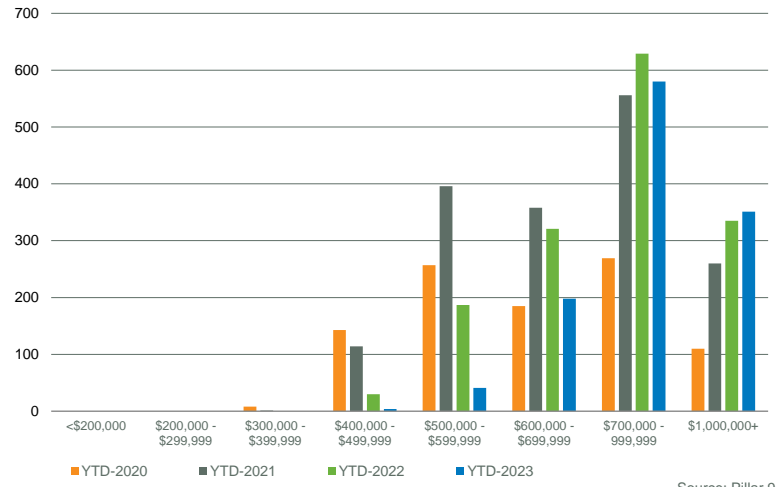
November



Source: Pillar 9

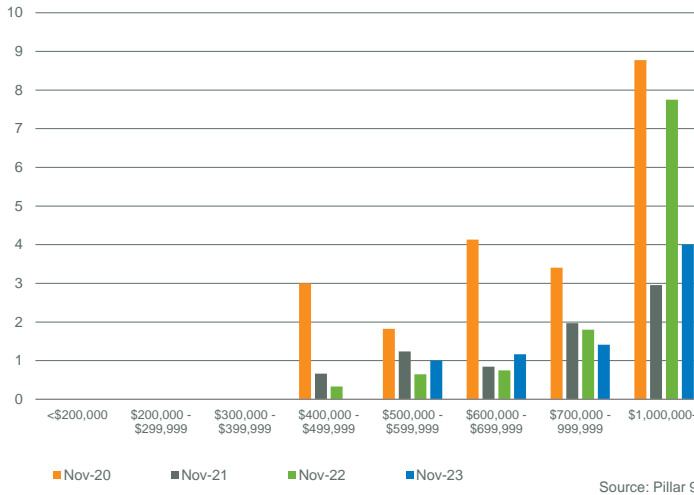
YTD SALES BY PRICE RANGE

YTD-NOV



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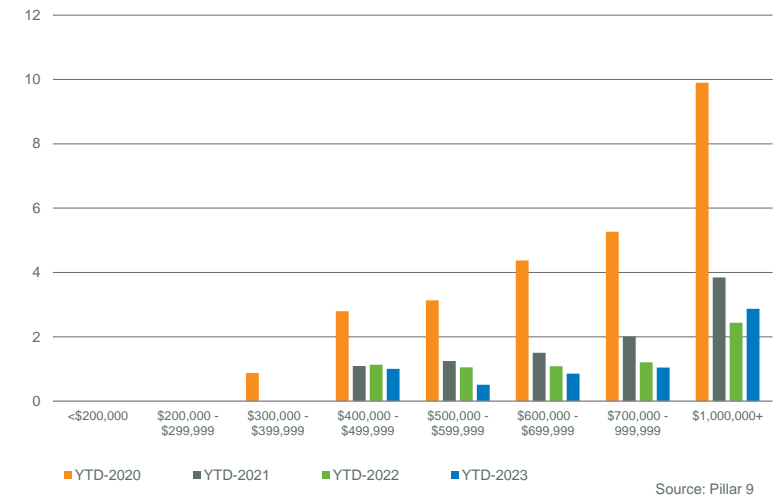
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

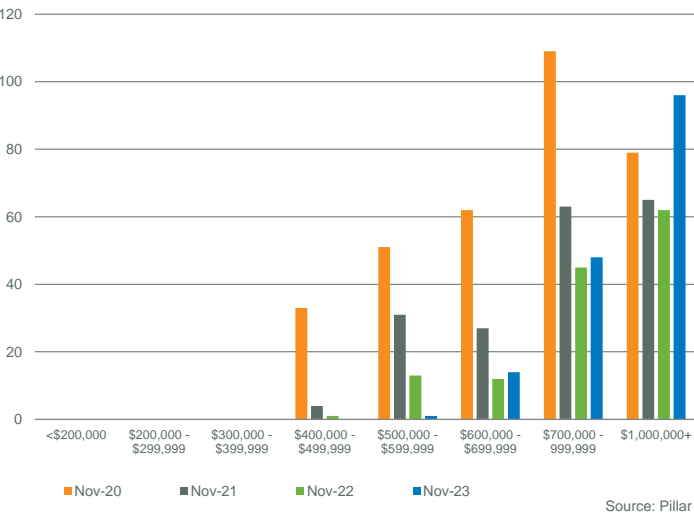
YTD-NOV



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INVENTORY BY PRICE RANGE

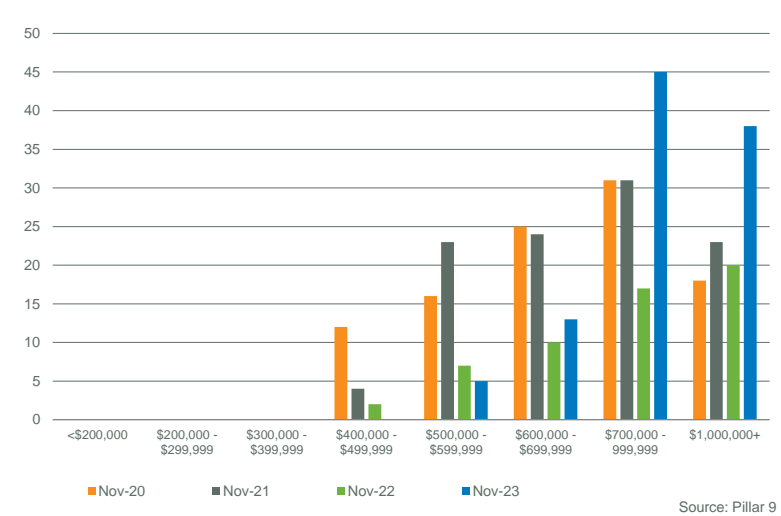
November



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

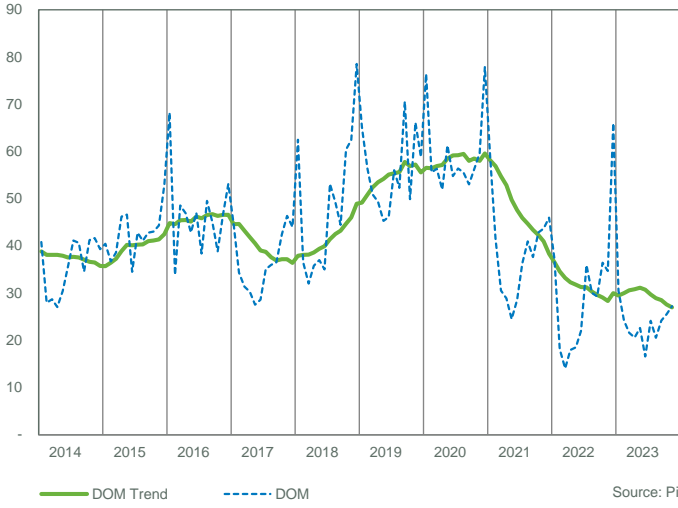
November



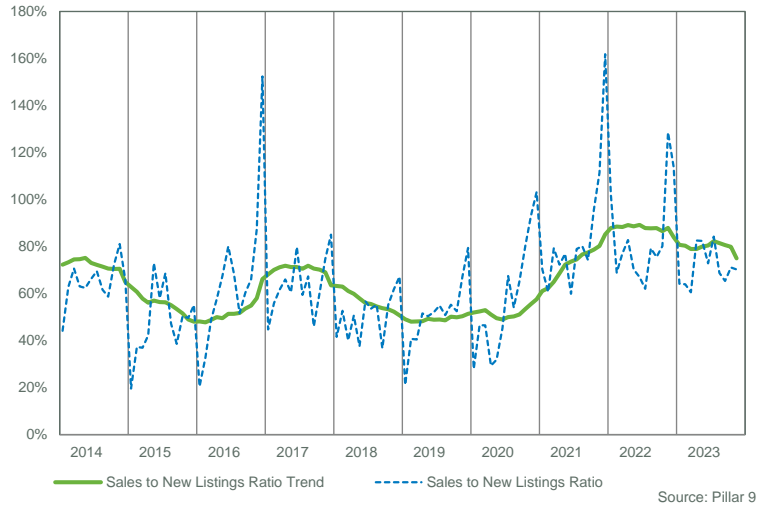
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WEST DISTRICT

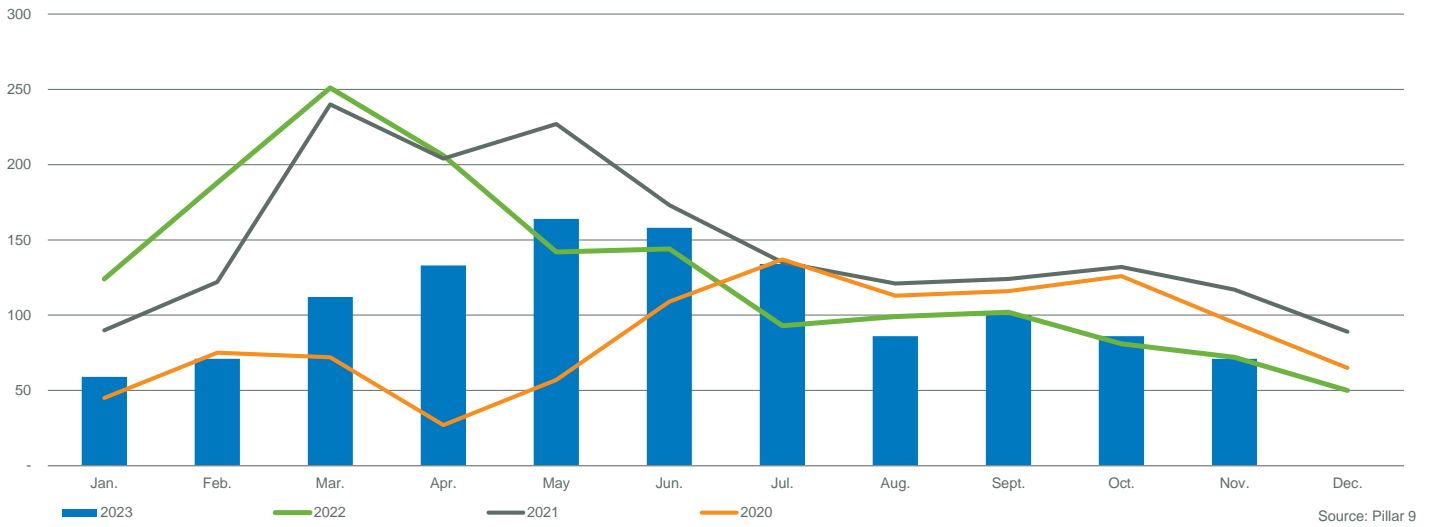
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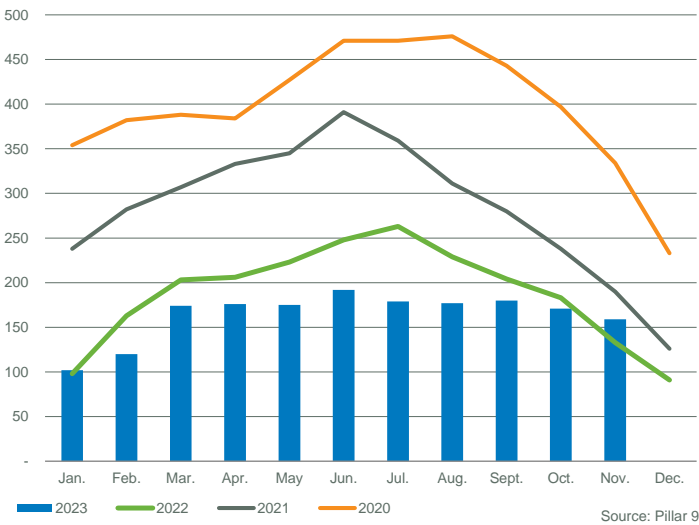
SALES TO NEW LISTINGS RATIO



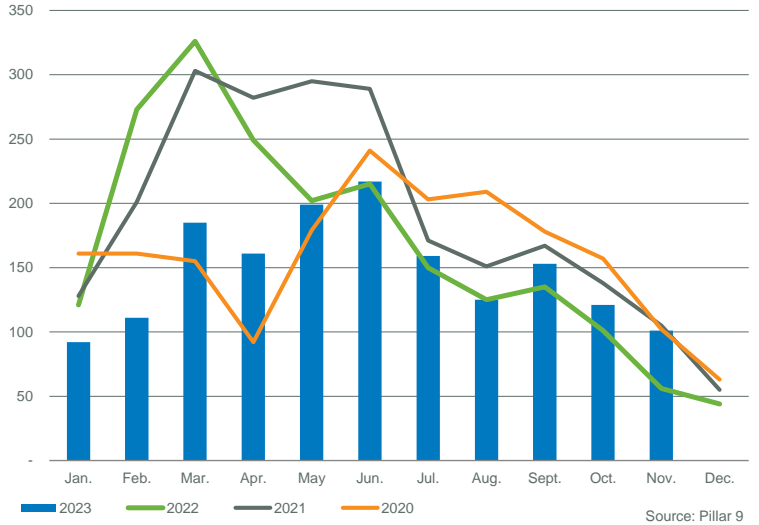
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON

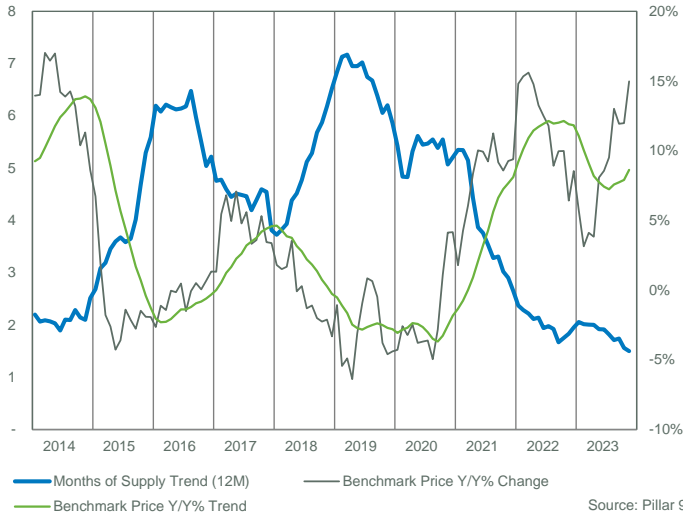


WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-14	16	129%	20	25%	0.80	25	25%	1.56	47	98.4%	530,000	14.0%	589,000	34.2%	580,169	15.8%	241
Feb-14	19	73%	18	-36%	1.06	23	-26%	1.21	37	100.0%	543,400	14.0%	547,000	22.9%	641,107	19.0%	247
Mar-14	16	-20%	24	14%	0.67	27	-4%	1.69	38	99.5%	565,800	17.0%	626,000	43.3%	595,188	16.6%	257
Apr-14	21	24%	24	20%	0.88	27	4%	1.29	28	98.9%	568,700	16.5%	468,000	7.6%	538,271	22.3%	259
May-14	22	47%	33	65%	0.67	33	14%	1.50	27	98.7%	574,700	17.0%	486,950	8.2%	522,795	12.8%	262
Jun-14	19	111%	30	50%	0.63	38	15%	2.00	23	98.5%	572,000	14.2%	559,000	40.5%	592,332	20.8%	261
Jul-14	11	-35%	24	26%	0.46	46	59%	4.18	38	97.7%	570,000	13.9%	559,500	8.6%	582,409	14.8%	259
Aug-14	17	31%	11	-39%	1.55	37	28%	2.18	39	99.1%	575,900	14.3%	615,000	46.4%	605,518	35.3%	262
Sep-14	11	-35%	30	11%	0.37	46	44%	4.18	45	99.1%	574,900	13.2%	490,000	14.0%	570,773	12.3%	262
Oct-14	25	108%	28	40%	0.89	34	-8%	1.36	45	98.3%	565,600	10.4%	472,450	10.4%	593,054	30.3%	257
Nov-14	16	33%	27	50%	0.59	38	9%	2.38	20	97.7%	568,100	11.3%	447,500	17.0%	526,712	13.1%	259
Dec-14	6	-60%	15	67%	0.40	40	60%	6.67	37	98.3%	563,900	8.6%	627,250	20.9%	612,333	7.8%	257
<b>2014</b>	<b>199</b>	<b>21%</b>	<b>284</b>	<b>20%</b>	<b>0.70</b>	<b>35</b>	<b>18%</b>	<b>2.52</b>	<b>35</b>	<b>98.7%</b>	<b>564,483</b>	<b>13.6%</b>	<b>528,000</b>	<b>20.0%</b>	<b>577,652</b>	<b>17.5%</b>	<b>257</b>
Jan-15	12	-25%	24	20%	0.50	43	72%	3.58	49	98.5%	565,700	6.7%	602,000	2.2%	617,243	6.4%	257
Feb-15	10	-47%	34	89%	0.29	60	161%	6.00	34	98.3%	553,700	1.9%	539,000	-1.5%	560,700	-12.5%	252
Mar-15	22	38%	36	50%	0.61	65	141%	2.95	40	97.0%	555,700	-1.8%	508,500	-18.8%	539,748	-9.3%	253
Apr-15	13	-38%	21	-13%	0.62	58	115%	4.46	41	97.3%	553,800	-2.6%	445,000	-4.9%	523,000	-2.8%	252
May-15	17	-23%	31	-6%	0.55	55	67%	3.24	41	97.6%	550,200	-4.3%	605,000	24.2%	578,200	10.6%	250
Jun-15	20	5%	37	23%	0.54	59	55%	2.95	37	98.0%	552,200	-3.6%	530,900	-5.0%	568,710	-4.0%	251
Jul-15	19	73%	23	-4%	0.83	58	26%	3.05	64	98.0%	562,000	-1.4%	600,000	7.2%	568,034	-2.5%	256
Aug-15	19	12%	25	127%	0.76	57	54%	3.00	43	97.4%	563,500	-2.2%	477,500	-22.4%	542,368	-10.4%	256
Sep-15	7	-36%	25	-17%	0.28	60	30%	8.57	59	97.0%	559,000	-2.8%	555,000	13.3%	571,057	0.0%	254
Oct-15	8	-68%	35	25%	0.23	75	121%	9.38	57	96.8%	557,300	-1.5%	500,500	5.9%	531,125	-10.4%	254
Nov-15	7	-56%	17	-37%	0.41	68	79%	9.71	44	95.8%	557,200	-1.9%	548,500	22.6%	522,214	-0.9%	254
Dec-15	5	-17%	9	-40%	0.56	51	28%	10.20	51	96.4%	553,000	-1.9%	438,000	-30.2%	479,000	-21.8%	252
<b>2015</b>	<b>159</b>	<b>-20%</b>	<b>317</b>	<b>12%</b>	<b>0.50</b>	<b>59</b>	<b>79%</b>	<b>5.59</b>	<b>46</b>	<b>97.5%</b>	<b>556,942</b>	<b>-1.3%</b>	<b>523,000</b>	<b>-0.9%</b>	<b>555,255</b>	<b>-3.9%</b>	<b>253</b>
Jan-16	6	-50%	36	50%	0.17	65	51%	10.83	23	95.5%	550,700	-2.7%	432,250	-28.2%	558,583	-9.5%	251
Feb-16	14	40%	24	-29%	0.58	65	8%	4.64	28	97.8%	547,500	-1.1%	518,000	-3.9%	549,857	-1.9%	249
Mar-16	15	-32%	30	-17%	0.50	68	5%	4.53	38	96.6%	547,800	-1.4%	629,000	23.7%	595,341	10.3%	249
Apr-16	17	31%	35	67%	0.49	66	14%	3.88	48	97.3%	553,600	0.0%	465,000	4.5%	488,965	-6.5%	252
May-16	22	29%	32	3%	0.69	60	9%	2.73	34	96.7%	549,400	-0.1%	602,678	-0.4%	583,812	1.0%	250
Jun-16	19	-5%	32	-14%	0.59	60	2%	3.16	34	97.5%	554,800	0.5%	512,500	-3.5%	554,417	-2.5%	252
Jul-16	18	-5%	31	35%	0.58	64	10%	3.56	36	97.1%	553,500	-1.5%	559,250	-6.8%	549,028	-3.3%	252
Aug-16	9	-53%	19	-24%	0.47	59	4%	6.56	54	97.5%	563,100	-0.1%	487,500	2.1%	619,444	14.2%	256
Sep-16	22	214%	26	4%	0.85	55	-8%	2.50	64	96.4%	561,800	0.5%	495,000	-10.8%	576,341	0.9%	256
Oct-16	11	38%	12	-66%	0.92	41	-45%	3.73	32	98.5%	557,600	0.1%	481,000	-3.9%	557,586	5.0%	254
Nov-16	10	43%	19	12%	0.53	42	-38%	4.20	105	97.1%	561,000	0.7%	427,500	-22.1%	480,950	-7.9%	255
Dec-16	3	-40%	6	-33%	0.50	37	-27%	12.33	45	97.0%	560,400	1.3%	722,000	64.8%	697,000	45.5%	255
<b>2016</b>	<b>166</b>	<b>4%</b>	<b>302</b>	<b>-5%</b>	<b>0.55</b>	<b>57</b>	<b>-1%</b>	<b>5.22</b>	<b>45</b>	<b>97.1%</b>	<b>555,100</b>	<b>-0.3%</b>	<b>495,000</b>	<b>-5.4%</b>	<b>559,281</b>	<b>0.7%</b>	<b>253</b>
Jan-17	7	17%	16	-56%	0.44	37	-43%	5.29	63	96.0%	558,000	1.3%	560,000	29.6%	556,357	-0.4%	254
Feb-17	9	-36%	22	-8%	0.41	44	-32%	4.89	68	96.8%	577,400	5.5%	440,000	-15.1%	494,889	-10.0%	263
Mar-17	18	20%	27	-10%	0.67	42	-38%	2.13	42	98.2%	585,100	6.8%	451,500	-28.2%	511,011	-14.2%	266
Apr-17	19	12%	26	-26%	0.73	41	-38%	2.26	36	98.0%	581,000	4.9%	490,000	5.4%	539,074	10.2%	264
May-17	13	-41%	24	-25%	0.54	45	-25%	3.46	45	98.4%	588,300	7.1%	540,000	-10.4%	538,762	-7.7%	268
Jun-17	21	11%	46	44%	0.46	60	0%	2.86	48	97.8%	581,300	4.8%	550,000	7.3%	622,571	12.3%	265
Jul-17	16	-11%	18	-42%	0.89	52	-19%	3.25	42	97.7%	584,500	5.6%	566,500	1.3%	548,056	-0.2%	266
Aug-17	17	89%	34	79%	0.50	57	-3%	3.35	47	98.3%	581,800	3.3%	485,000	-0.5%	531,706	-14.2%	265
Sep-17	12	-45%	25	-4%	0.48	58	5%	4.83	34	97.4%	582,000	3.6%	437,750	-11.6%	511,342	-11.3%	265
Oct-17	11	0%	25	108%	0.44	68	66%	6.18	44	97.5%	587,200	5.3%	659,000	37.0%	686,227	23.1%	267
Nov-17	15	50%	14	-26%	1.07	54	29%	3.60	61	97.5%	580,300	3.4%	455,000	6.4%	515,608	7.2%	264
Dec-17	13	333%	16	167%	0.81	46	24%	3.54	47	97.2%	579,300	3.4%	587,000	-18.7%	571,058	-18.1%	264
<b>2017</b>	<b>171</b>	<b>3%</b>	<b>293</b>	<b>-3%</b>	<b>0.58</b>	<b>50</b>	<b>-6%</b>	<b>3.81</b>	<b>47</b>	<b>97.7%</b>	<b>580,517</b>	<b>4.6%</b>	<b>520,000</b>	<b>5.1%</b>	<b>552,733</b>	<b>-1.2%</b>	<b>264</b>
Jan-18	12	71%	30	88%	0.40	51	38%	4.25	73	97.5%	568,100	1.8%	518,500	-7.4%	597,600	7.4%	259
Feb-18	10	11%	25	14%	0.40	61	39%	6.10	46	97.9%	586,100	1.5%	469,450	6.7%	501,840	1.4%	267
Mar-18	18	0%	37	37%	0.49	65	55%	3.61	47	97.4%	594,900	1.7%	511,436	13.3%	643,048	25.8%	271
Apr-18	12	-37%	48	85%	0.25	91	122%	7.58	49	97.6%	601,500	3.5%	483,500	-1.3%	551,979	2.4%	274
May-18	19	46%	45	88%	0.42	96	113%	5.05	37	97.6%	587,800	-0.1%	485,000	-10.2%	499,211	-7.3%	267
Jun-18	19	-10%	50	9%	0.38	112	87%	5.89	37	97.0%	583,000	0.3%	434,500	-21.0%	489,368	-21.4%	265
Jul-18	15	-6%	34	89%	0.44	112	115%	7.47	53	96.9%	576,900	-1.3%	500,000	-11.7%	520,147	-5.1%	263
Aug-18	18	6%	35	3%	0.51	96	68%	5.33	55	97.4%	575,400	-1.1%	489,500	0.9%	560,944	5.5%	262
Sep-18	9	-25%	27	8%	0.33	86	48%	9.56	65	96.6%	570,300	-2.0%	510,000	16.5%	492,778	-3.6%	260
Oct-18	10	-9%	30	20%	0.33	85	25%	8.50	72	96.8%	574,000	-2.2%	420,250	-36.2%	461,690	-32.7%	261
Nov-18	11	-27%	24	71%	0.46	80	48%	7.27	57	97.4%	568,000	-2.1%	355,000	-22.0%	435,700	-15.5%	258
Dec-18	7	-46%	6	-63%	1.17	54	17%	7.71	80	97.3%	560,100	-3.3%	400,000	-31.9%	493,214	-13.6%	255
<b>2018</b>	<b>160</b>	<b>-6%</b>	<b>391</b>	<b>33%</b>	<b>0.41</b>	<b>82</b>	<b>65%</b>	<b>6.53</b>	<b>53</b>	<b>97.3%</b>	<b>578,842</b>	<b>-0.3%</b>	<b>469,000</b>	<b>-9.8%</b>	<b>527,297</b>	<b>-4.6%</b>	<b>263</b>

WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-19	7	-42%	28	-7%	0.25	56	10%	8.00	68	96.3%	562,000	-1.1%	450,000	-13.2%	498,000	-16.7%	256
Feb-19	7	-30%	30	20%	0.23	67	10%	9.57	74	97.1%	554,200	-5.4%	674,000	43.6%	619,714	23.5%	252
Mar-19	19	6%	36	-3%	0.53	78	20%	4.11	83	96.5%	565,800	-4.9%	468,500	-8.4%	499,495	-22.3%	257
Apr-19	15	25%	26	-46%	0.58	74	-19%	4.93	53	97.4%	563,100	-6.4%	457,500	-5.4%	514,333	-6.8%	256
May-19	15	-21%	29	-36%	0.52	76	-21%	5.07	67	96.5%	569,600	-3.1%	433,000	-10.7%	487,400	-2.4%	259
Jun-19	12	-37%	28	-44%	0.43	81	-28%	6.75	72	97.1%	577,500	-0.9%	442,500	1.8%	490,883	0.3%	263
Jul-19	17	13%	19	-44%	0.89	70	-38%	4.12	81	97.4%	581,800	0.8%	522,500	4.5%	537,035	3.2%	265
Aug-19	16	-11%	33	-6%	0.48	73	-24%	4.56	70	96.3%	579,100	0.6%	450,000	-8.1%	484,338	-13.7%	264
Sep-19	13	44%	32	19%	0.41	79	-8%	6.08	67	96.8%	567,600	-0.5%	405,000	-20.6%	460,783	-6.5%	258
Oct-19	15	50%	23	-23%	0.65	68	-20%	4.53	51	95.5%	552,300	-3.8%	428,000	1.8%	491,847	6.5%	251
Nov-19	7	-36%	20	-17%	0.35	63	-21%	9.00	75	97.1%	541,900	-4.6%	495,900	39.7%	520,557	19.5%	247
Dec-19	14	100%	12	100%	1.17	51	-6%	3.64	60	96.4%	535,500	-4.4%	467,000	16.8%	492,179	-0.2%	244
<b>2019</b>	<b>157</b>	<b>-2%</b>	<b>316</b>	<b>-19%</b>	<b>0.50</b>	<b>70</b>	<b>-12%</b>	<b>5.86</b>	<b>68</b>	<b>96.7%</b>	<b>562,533</b>	<b>-2.8%</b>	<b>457,500</b>	<b>-2.5%</b>	<b>503,263</b>	<b>-4.6%</b>	<b>256</b>
Jan-20	16	129%	20	-29%	0.80	44	-21%	2.75	91	96.8%	537,900	-4.3%	456,750	1.5%	511,563	2.7%	245
Feb-20	17	143%	25	-17%	0.68	43	-36%	2.53	61	96.5%	539,900	-2.6%	470,000	-30.3%	493,735	-20.3%	246
Mar-20	13	-32%	31	-14%	0.42	52	-33%	4.00	50	95.5%	547,600	-3.2%	386,000	-17.6%	442,577	-11.4%	249
Apr-20	5	-67%	19	-27%	0.26	54	-27%	10.80	54	95.6%	549,200	-2.5%	550,000	20.2%	483,400	-6.0%	250
May-20	8	-47%	35	21%	0.23	69	-9%	8.63	59	98.7%	548,000	-3.8%	595,750	37.6%	587,935	20.6%	249
Jun-20	15	25%	25	-11%	0.60	71	-12%	4.73	35	97.2%	556,200	-3.7%	472,000	6.7%	505,333	2.9%	253
Jul-20	16	-6%	32	68%	0.50	70	0%	4.38	61	97.0%	560,800	-3.6%	408,750	-21.8%	449,538	-16.3%	255
Aug-20	13	-19%	25	-24%	0.52	72	-1%	5.54	56	96.3%	550,400	-5.0%	420,000	-6.7%	463,568	-4.3%	250
Sep-20	17	31%	36	13%	0.47	70	-11%	4.12	51	97.4%	551,500	-2.8%	460,000	13.6%	481,665	4.5%	251
Oct-20	11	-27%	23	0%	0.48	71	4%	6.45	41	97.0%	558,400	1.1%	625,000	46.0%	591,864	20.3%	254
Nov-20	18	157%	25	25%	0.72	59	-6%	3.28	73	97.1%	564,300	4.1%	474,400	-4.3%	491,128	-5.7%	257
Dec-20	10	-29%	13	8%	0.77	53	4%	5.30	60	97.0%	557,800	4.2%	438,500	-6.1%	467,200	-5.1%	254
<b>2020</b>	<b>159</b>	<b>1%</b>	<b>309</b>	<b>-2%</b>	<b>0.51</b>	<b>61</b>	<b>-12%</b>	<b>5.21</b>	<b>59</b>	<b>96.9%</b>	<b>551,833</b>	<b>-1.9%</b>	<b>455,000</b>	<b>-0.5%</b>	<b>493,475</b>	<b>-1.9%</b>	<b>251</b>
Jan-21	14	-13%	32	60%	0.44	62	41%	4.43	92	97.3%	547,500	1.8%	549,000	20.2%	585,955	14.5%	249
Feb-21	25	47%	36	44%	0.69	62	44%	2.48	40	98.2%	562,900	4.3%	615,000	30.9%	643,296	30.3%	256
Mar-21	38	192%	46	48%	0.83	64	23%	1.68	47	98.1%	580,800	6.1%	501,500	29.9%	519,139	17.3%	264
Apr-21	30	500%	41	116%	0.73	63	17%	2.10	44	98.4%	595,100	8.4%	672,133	22.2%	631,529	30.6%	271
May-21	30	275%	32	-9%	0.94	57	-17%	1.90	38	99.5%	603,000	10.0%	562,500	-5.6%	577,897	-1.7%	274
Jun-21	19	27%	44	76%	0.43	66	-7%	3.47	32	98.6%	611,500	9.9%	467,500	-1.0%	544,368	7.7%	278
Jul-21	28	75%	25	-22%	1.12	46	-34%	1.64	50	97.8%	612,600	9.2%	531,250	30.0%	556,671	23.8%	279
Aug-21	17	31%	20	-20%	0.85	43	-40%	2.53	33	98.1%	612,300	11.2%	529,000	26.0%	622,265	34.2%	279
Sep-21	11	-35%	29	-19%	0.38	49	-30%	4.45	42	98.7%	602,100	9.2%	671,500	46.0%	620,318	28.8%	274
Oct-21	16	45%	25	9%	0.64	48	-32%	3.00	42	97.7%	606,300	8.6%	520,000	-16.8%	570,524	-3.6%	276
Nov-21	19	6%	14	-44%	1.36	35	-41%	1.84	72	96.9%	616,600	9.3%	496,300	4.6%	590,824	20.3%	281
Dec-21	13	30%	13	0%	1.00	30	-43%	2.31	51	98.3%	610,200	9.4%	555,500	26.7%	577,855	23.7%	278
<b>2021</b>	<b>260</b>	<b>64%</b>	<b>357</b>	<b>16%</b>	<b>0.73</b>	<b>52</b>	<b>-10%</b>	<b>2.65</b>	<b>47</b>	<b>98.2%</b>	<b>596,742</b>	<b>8.1%</b>	<b>567,750</b>	<b>24.8%</b>	<b>582,668</b>	<b>18.1%</b>	<b>271</b>
Jan-22	24	71%	24	-25%	1.00	25	-60%	1.04	46	99.0%	628,600	14.8%	655,000	19.3%	629,725	7.5%	286
Feb-22	21	-16%	29	-19%	0.72	31	-50%	1.48	34	101.2%	649,200	15.3%	570,000	-7.3%	576,409	-10.4%	295
Mar-22	35	-8%	40	-13%	0.88	31	-52%	0.89	28	100.2%	671,400	15.6%	616,000	22.8%	657,775	26.7%	306
Apr-22	38	27%	40	-2%	0.95	31	-51%	0.82	21	102.0%	683,000	14.8%	538,750	-19.8%	604,760	-4.2%	311
May-22	18	-40%	33	3%	0.55	40	-30%	2.22	18	99.6%	683,000	13.3%	537,000	-4.5%	572,269	-1.0%	311
Jun-22	25	32%	19	-57%	1.32	27	-59%	1.08	30	98.7%	687,900	12.5%	575,000	23.0%	589,652	8.3%	313
Jul-22	14	-50%	22	-12%	0.64	29	-37%	2.07	29	98.7%	684,800	11.8%	494,750	-6.9%	524,768	-5.7%	312
Aug-22	16	-6%	22	10%	0.73	30	-30%	1.88	24	98.9%	666,900	8.9%	551,250	4.2%	582,650	-6.4%	303
Sep-22	16	45%	15	-48%	1.07	23	-53%	1.44	28	98.5%	662,100	10.0%	508,000	-24.3%	570,881	-8.0%	301
Oct-22	6	-63%	11	-56%	0.55	24	-50%	4.00	21	99.6%	666,800	10.0%	485,000	-6.7%	570,000	-0.1%	303
Nov-22	8	-58%	14	0%	0.57	22	-37%	2.75	59	97.2%	656,200	6.4%	509,000	2.6%	618,969	4.8%	299
Dec-22	5	-62%	6	-54%	0.83	19	-37%	3.80	30	96.4%	662,300	8.5%	695,000	25.1%	673,600	16.6%	301
<b>2022</b>	<b>226</b>	<b>-13%</b>	<b>275</b>	<b>-23%</b>	<b>0.82</b>	<b>28</b>	<b>-45%</b>	<b>1.95</b>	<b>29</b>	<b>99.7%</b>	<b>666,850</b>	<b>11.7%</b>	<b>560,000</b>	<b>-1.4%</b>	<b>600,912</b>	<b>3.1%</b>	<b>303</b>
Jan-23	8	-67%	11	-54%	0.73	18	-28%	2.25	60	97.6%	664,600	5.7%	552,500	-15.6%	625,863	-0.6%	302
Feb-23	17	-19%	17	-41%	1.00	17	-45%	1.00	30	99.2%	669,600	3.1%	635,000	11.4%	652,343	13.2%	305
Mar-23	23	-34%	25	-38%	0.92	18	-42%	0.78	31	100.5%	699,000	4.1%	685,000	11.2%	716,817	9.0%	318
Apr-23	17	-55%	16	-60%	1.06	13	-58%	0.76	13	101.4%	709,200	3.8%	525,900	-2.4%	563,800	-6.8%	323
May-23	13	-28%	20	-39%	0.65	16	-60%	1.23	16	100.3%	738,200	8.1%	640,000	19.2%	768,769	34.3%	336
Jun-23	20	-20%	26	37%	0.77	20	-26%	1.00	14	101.2%	746,800	8.6%	666,000	15.8%	661,545	12.2%	340
Jul-23	21	50%	23	5%	0.91	20	-31%	0.95	17	101.5%	749,900	9.5%	561,000	13.4%	621,567	18.4%	341
Aug-23	27	69%	25	14%	1.08	15	-50%	0.56	33	100.3%	753,700	13.0%	610,100	10.7%	680,181	16.7%	343
Sep-23	11	-31%	19	27%	0.58	20	-13%	1.82	14	101.2%	741,100	11.9%	567,000	11.6%	626,173	9.7%	337
Oct-23	13	117%	18	64%	0.72	24	0%	1.85	15	99.2%	746,700	12.0%	642,000	32.4%	639,415	12.2%	340
Nov-23	11	38%	14	0%	0.79	22	0%	2.00	23	101.0%	754,500	15.0%	747,000	46.8%	751,682	21.4%	343
Dec-23																	
<b>2023</b>	<b>181</b>	<b>-18%</b>	<b>214</b>	<b>-20%</b>	<b>0.85</b>	<b>18</b>	<b>-32%</b>	<b>1.29</b>	<b>24</b>	<b>100.5%</b>	<b>724,845</b>	<b>8.6%</b>	<b>605,000</b>	<b>8.5%</b>	<b>664,528</b>	<b>10.9%</b>	<b>330</b>

WEST DISTRICT

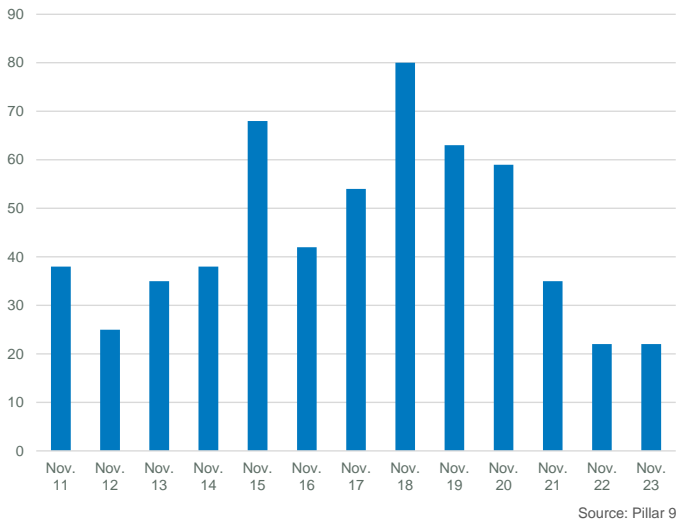
MONTHS OF SUPPLY AND PRICE CHANGE



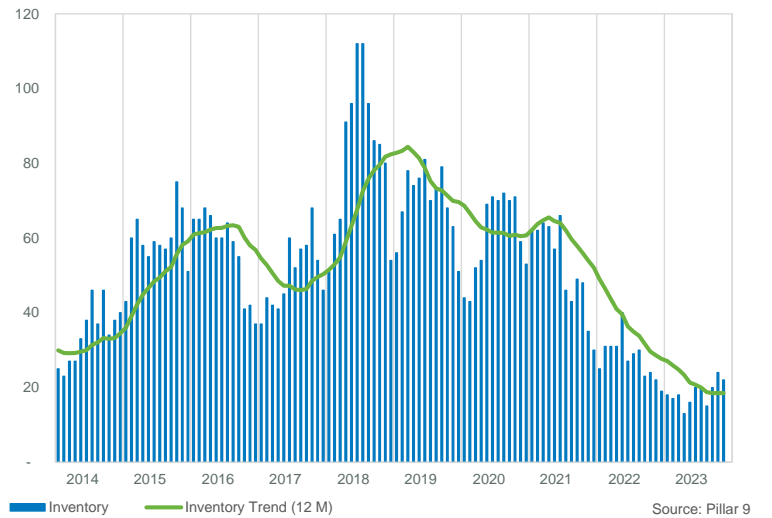
INVENTORY, SALES, AND PRICE



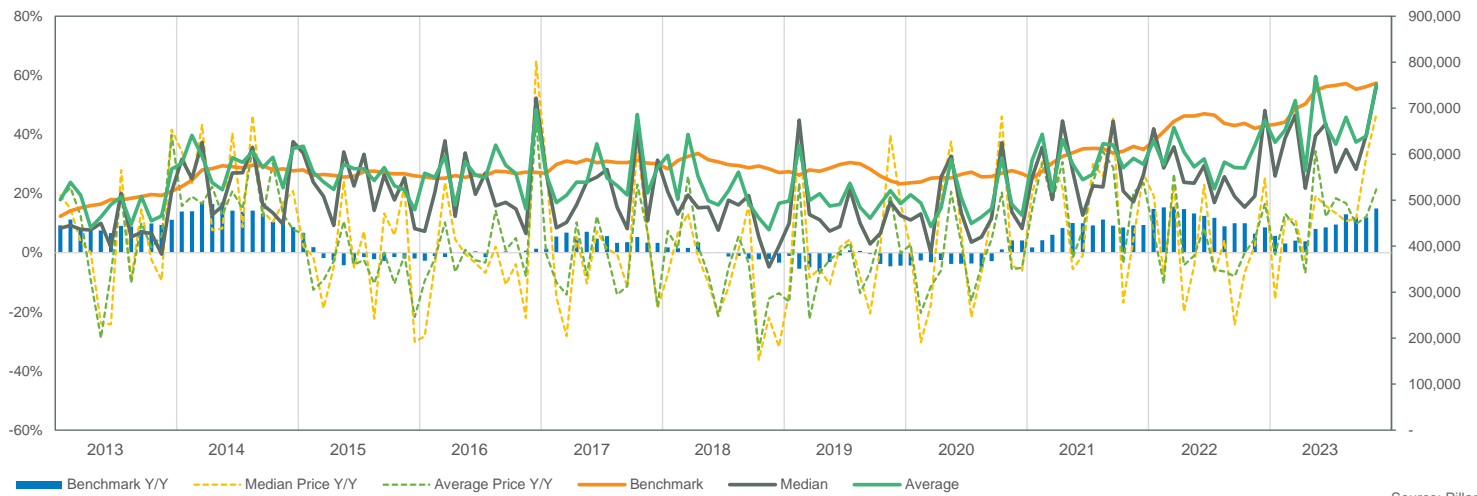
INVENTORY



INVENTORY



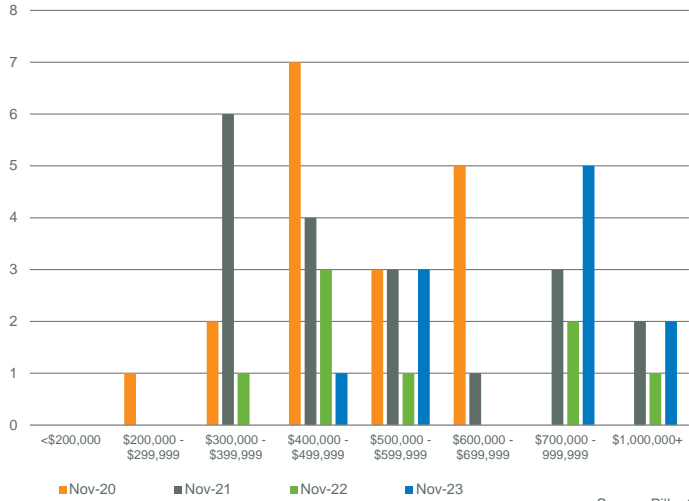
PRICE COMPARISON



WEST DISTRICT

SALES BY PRICE RANGE

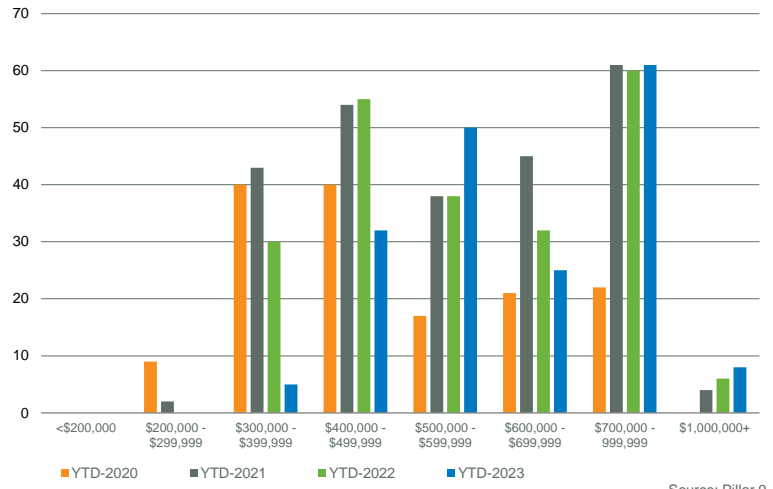
November



Source: Pillar 9

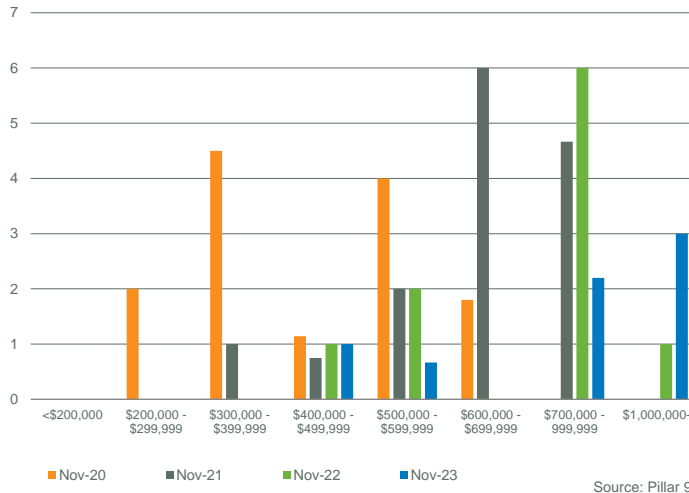
YTD SALES BY PRICE RANGE

YTD-NOV



Source: Pillar 9

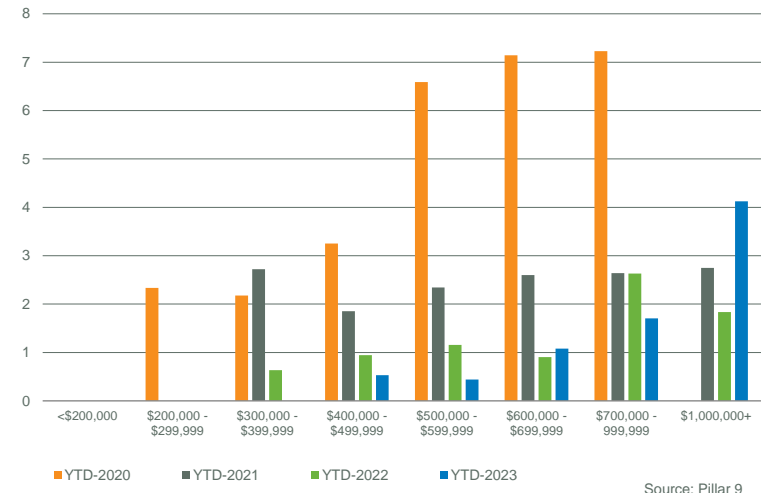
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

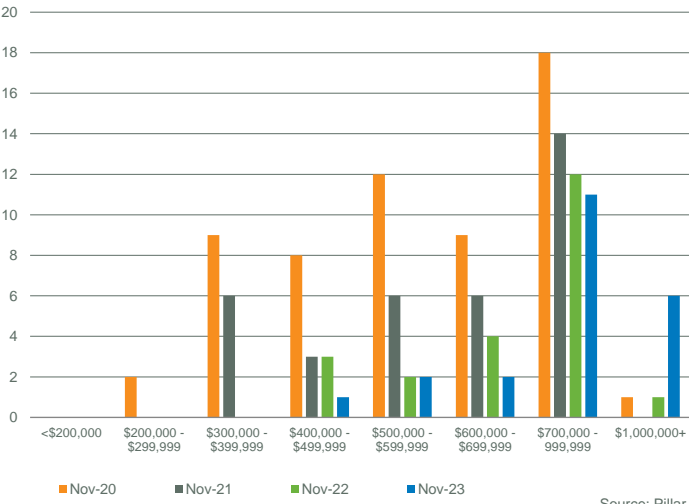
YTD-NOV



Source: Pillar 9

INVENTORY BY PRICE RANGE

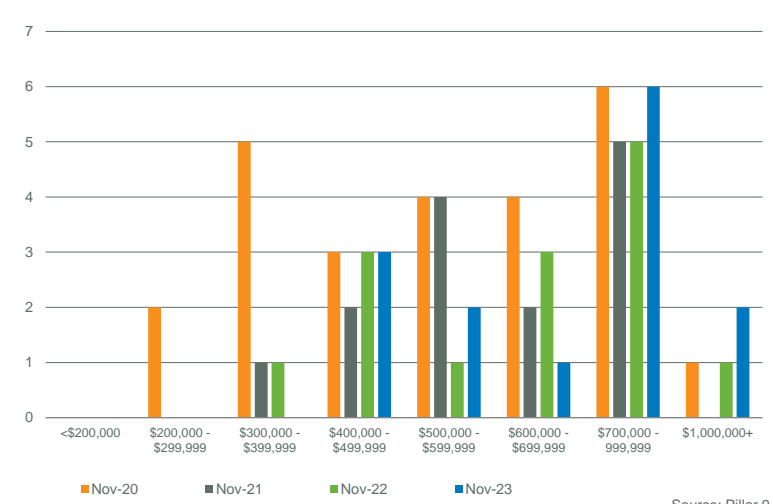
November



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

November

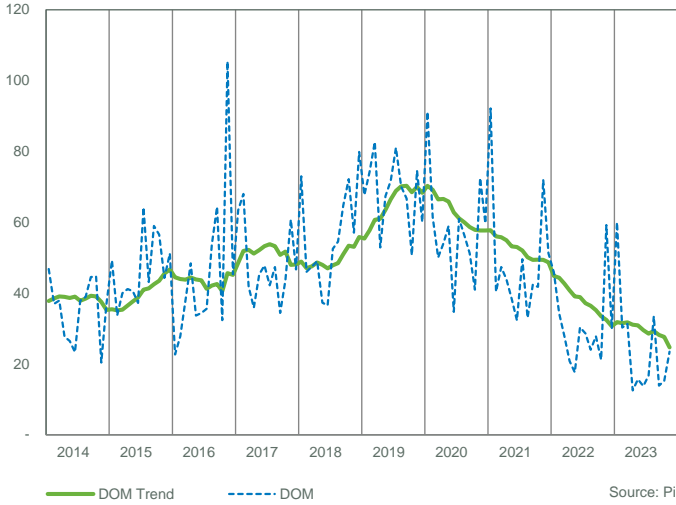


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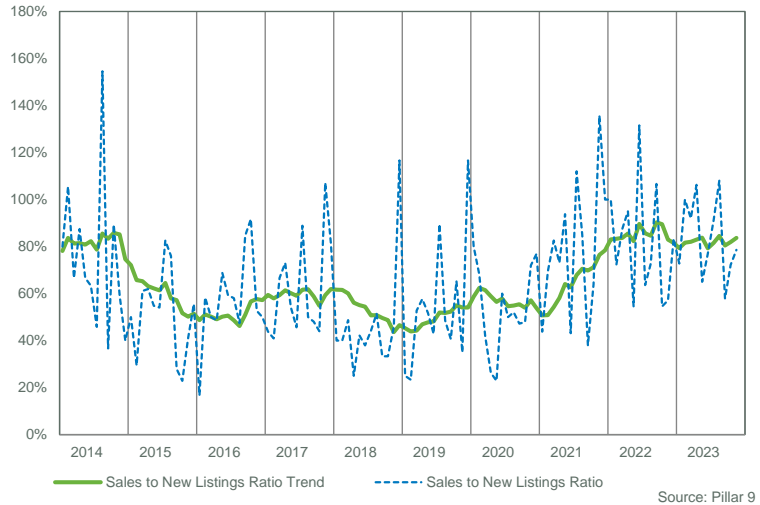


WEST DISTRICT

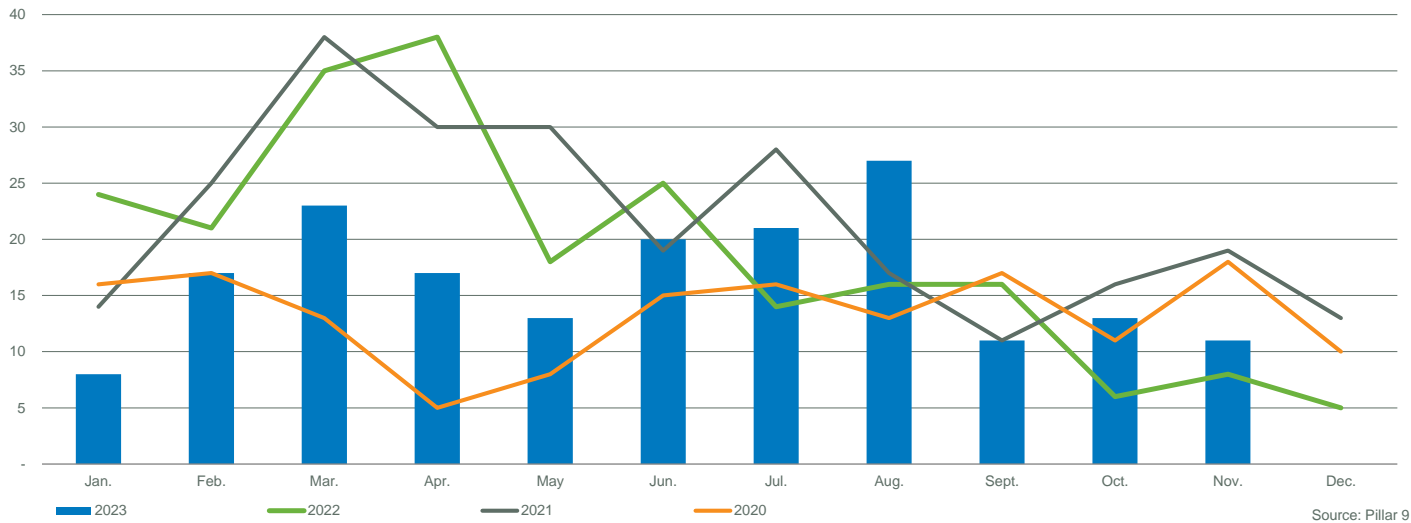
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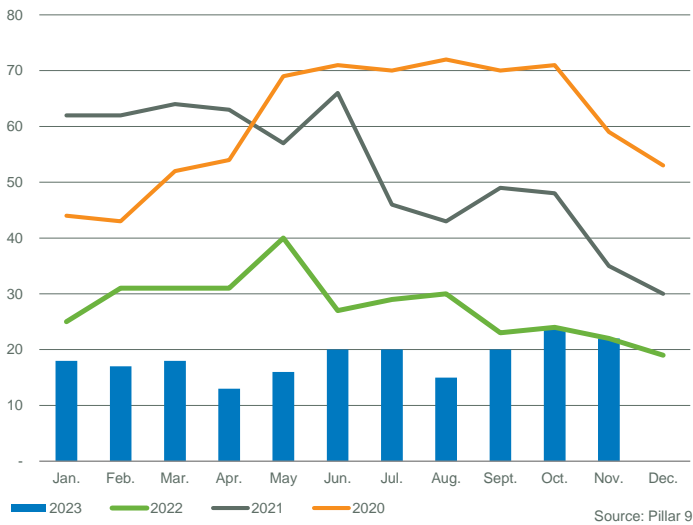
SALES TO NEW LISTINGS RATIO



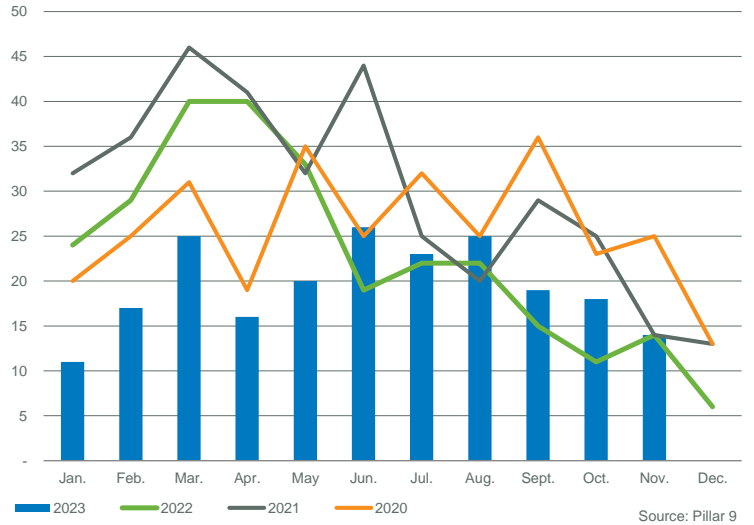
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON

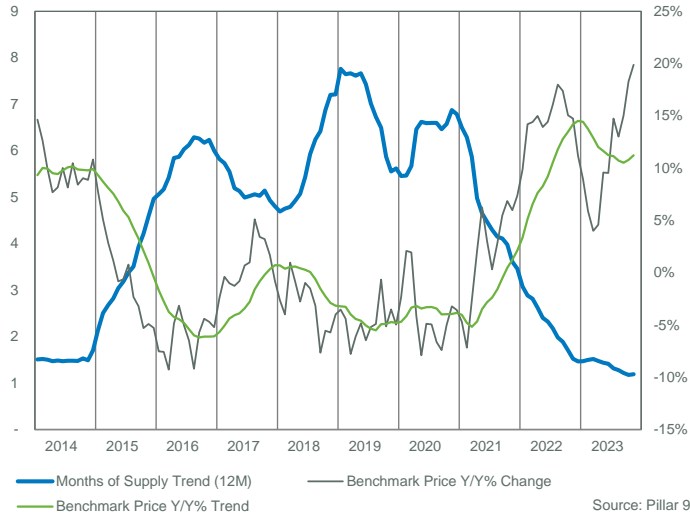


WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-14	25	-11%	44	-12%	0.57	44	-27%	1.76	33	98.1%	356,100	14.6%	370,000	0.8%	385,100	6.5%	202
Feb-14	32	-20%	49	-2%	0.65	56	-14%	1.75	26	99.0%	365,900	12.7%	363,950	1.8%	366,244	1.0%	208
Mar-14	56	19%	60	33%	0.93	58	2%	1.04	25	99.2%	372,400	9.9%	394,500	8.1%	378,280	-14.4%	212
Apr-14	48	7%	63	-11%	0.76	64	-19%	1.33	22	99.4%	373,600	7.7%	385,500	10.1%	387,323	1.2%	212
May-14	54	6%	74	57%	0.73	75	21%	1.39	28	98.7%	376,300	8.2%	394,954	11.9%	385,937	10.8%	214
Jun-14	59	40%	73	35%	0.81	79	27%	1.34	26	98.2%	377,700	10.0%	385,000	12.0%	389,695	7.1%	215
Jul-14	56	24%	55	45%	1.02	68	36%	1.21	31	98.3%	375,900	8.1%	420,000	17.3%	423,334	10.3%	214
Aug-14	53	43%	61	30%	0.87	70	43%	1.32	28	98.3%	387,900	10.5%	382,500	4.9%	396,135	4.2%	220
Sep-14	44	38%	48	17%	0.92	66	32%	1.50	33	98.3%	385,100	8.4%	385,000	4.5%	380,908	-3.0%	219
Oct-14	31	-3%	47	21%	0.66	70	37%	2.26	31	98.4%	383,700	9.0%	390,000	5.3%	391,750	-5.3%	218
Nov-14	43	59%	40	38%	1.08	53	13%	1.23	30	98.2%	381,200	8.9%	394,000	7.9%	403,680	16.5%	217
Dec-14	12	-37%	19	36%	0.63	52	58%	4.33	39	98.0%	386,000	10.8%	406,500	12.9%	392,625	-0.1%	219
<b>2014</b>	<b>513</b>	<b>15%</b>	<b>633</b>	<b>21%</b>	<b>0.81</b>	<b>63</b>	<b>17%</b>	<b>1.71</b>	<b>28</b>	<b>98.6%</b>	<b>376,817</b>	<b>9.8%</b>	<b>390,000</b>	<b>8.0%</b>	<b>391,093</b>	<b>2.6%</b>	<b>214</b>
Jan-15	11	-56%	51	16%	0.22	77	75%	7.00	46	97.4%	383,700	7.8%	380,000	2.7%	381,955	-0.8%	218
Feb-15	15	-53%	45	-8%	0.33	92	64%	6.13	29	98.0%	384,500	5.1%	382,500	5.1%	373,073	1.9%	218
Mar-15	31	-45%	57	-5%	0.54	96	66%	3.10	39	97.6%	383,000	2.8%	380,000	-3.7%	375,877	-0.6%	218
Apr-15	36	-25%	66	5%	0.55	108	69%	3.00	44	97.7%	378,000	1.2%	389,750	1.1%	381,478	-1.5%	215
May-15	29	-46%	58	-22%	0.50	117	56%	4.03	39	97.6%	373,200	-0.8%	415,000	5.1%	405,372	5.0%	212
Jun-15	37	-37%	60	-18%	0.62	112	42%	3.03	40	97.5%	375,300	-0.6%	382,000	-0.8%	406,038	4.2%	213
Jul-15	31	-45%	54	-2%	0.57	112	65%	3.61	44	97.7%	378,800	0.8%	382,000	-9.0%	369,981	-12.6%	215
Aug-15	35	-34%	42	-31%	0.83	101	44%	2.89	54	97.1%	378,900	-2.3%	408,500	6.8%	401,820	1.4%	215
Sep-15	17	-61%	53	10%	0.32	111	68%	6.53	54	97.0%	372,800	-3.2%	368,000	-4.4%	386,582	1.5%	212
Oct-15	21	-32%	52	11%	0.40	118	69%	5.62	40	96.4%	363,400	-5.3%	370,000	-5.1%	389,251	-0.6%	206
Nov-15	19	-56%	38	-5%	0.50	109	106%	5.74	60	97.3%	362,500	-4.9%	430,000	9.1%	436,663	8.2%	206
Dec-15	9	-25%	16	-16%	0.56	80	54%	8.89	55	97.3%	365,600	-5.3%	341,000	-16.1%	357,444	-9.0%	208
<b>2015</b>	<b>291</b>	<b>-43%</b>	<b>592</b>	<b>-6%</b>	<b>0.49</b>	<b>103</b>	<b>65%</b>	<b>4.96</b>	<b>45</b>	<b>97.4%</b>	<b>374,975</b>	<b>-0.5%</b>	<b>385,000</b>	<b>-1.3%</b>	<b>390,911</b>	<b>0.0%</b>	<b>213</b>
Jan-16	12	9%	57	12%	0.21	98	27%	8.17	45	95.6%	354,800	-7.5%	297,450	-21.7%	369,933	-3.1%	202
Feb-16	15	0%	51	13%	0.29	112	22%	7.47	41	96.3%	355,400	-7.6%	405,000	5.9%	399,667	7.1%	202
Mar-16	22	-29%	66	16%	0.33	135	41%	6.14	50	96.9%	347,500	-9.3%	359,000	-5.5%	359,977	-4.2%	197
Apr-16	18	-50%	56	-15%	0.32	145	34%	8.06	42	97.0%	359,600	-4.9%	349,250	-10.4%	377,506	-1.0%	204
May-16	32	10%	63	9%	0.51	138	18%	4.31	55	97.4%	361,400	-3.2%	366,000	-11.8%	366,514	-9.6%	205
Jun-16	28	-24%	58	-3%	0.48	139	24%	4.96	52	96.4%	356,400	-5.0%	360,500	-5.6%	351,357	-13.5%	202
Jul-16	27	-13%	45	-17%	0.60	128	14%	4.74	62	96.2%	354,200	-6.5%	380,000	-0.5%	372,726	0.7%	201
Aug-16	24	-31%	46	10%	0.52	117	16%	4.88	49	95.8%	344,100	-9.2%	343,500	-15.9%	348,708	-13.2%	195
Sep-16	20	18%	52	-2%	0.38	123	11%	6.15	50	96.2%	351,500	-5.7%	365,000	-0.8%	360,625	-6.7%	200
Oct-16	24	14%	36	-31%	0.67	110	-7%	4.58	47	96.6%	347,400	-4.4%	338,750	-8.4%	354,833	-8.8%	197
Nov-16	15	-21%	36	-5%	0.42	97	-11%	6.47	61	96.9%	345,500	-4.7%	380,000	-11.6%	364,327	-16.6%	196
Dec-16	12	33%	17	6%	0.71	73	-9%	6.08	60	96.3%	346,500	-5.2%	345,500	1.3%	356,142	-0.4%	197
<b>2016</b>	<b>249</b>	<b>-14%</b>	<b>583</b>	<b>-2%</b>	<b>0.43</b>	<b>118</b>	<b>15%</b>	<b>6.00</b>	<b>52</b>	<b>96.5%</b>	<b>352,025</b>	<b>-6.1%</b>	<b>358,000</b>	<b>-7.0%</b>	<b>363,916</b>	<b>-6.9%</b>	<b>200</b>
Jan-17	12	0%	34	-40%	0.35	72	-27%	6.00	57	96.9%	346,300	-2.4%	377,750	27.0%	378,833	2.4%	197
Feb-17	14	-7%	47	-8%	0.30	90	-20%	6.43	46	97.9%	354,000	-0.4%	344,250	-15.0%	330,079	-17.4%	201
Mar-17	28	27%	60	-9%	0.47	110	-19%	3.93	54	96.2%	344,000	-1.0%	336,750	-6.2%	335,305	-6.9%	195
Apr-17	33	83%	66	18%	0.50	126	-13%	3.82	55	97.7%	355,100	-1.3%	390,000	11.7%	395,635	4.8%	202
May-17	36	13%	65	3%	0.55	129	-7%	3.58	36	97.2%	358,500	-0.8%	348,200	-4.9%	355,094	-3.1%	204
Jun-17	39	39%	70	21%	0.56	127	-9%	3.26	43	97.2%	358,900	0.7%	380,000	5.4%	351,800	0.1%	204
Jul-17	26	-4%	54	20%	0.48	133	4%	5.12	51	97.3%	357,700	1.0%	360,334	-5.2%	392,450	5.3%	203
Aug-17	25	4%	52	13%	0.48	133	14%	5.32	55	97.1%	361,700	5.1%	350,000	1.9%	348,432	-0.1%	205
Sep-17	22	10%	53	2%	0.42	127	3%	5.77	48	97.6%	363,500	3.4%	365,000	0.0%	383,773	6.4%	206
Oct-17	22	-8%	49	36%	0.45	130	18%	5.91	59	97.1%	358,600	3.2%	359,750	6.2%	395,103	11.3%	204
Nov-17	27	80%	32	-11%	0.84	107	10%	3.96	58	96.5%	351,300	1.7%	340,000	-10.5%	335,343	-8.0%	200
Dec-17	17	42%	19	12%	0.89	78	7%	4.59	65	96.5%	343,800	-0.8%	364,500	5.5%	370,118	3.9%	195
<b>2017</b>	<b>301</b>	<b>21%</b>	<b>601</b>	<b>3%</b>	<b>0.50</b>	<b>114</b>	<b>-3%</b>	<b>4.81</b>	<b>51</b>	<b>97.1%</b>	<b>354,450</b>	<b>0.7%</b>	<b>356,500</b>	<b>-0.4%</b>	<b>363,825</b>	<b>0.0%</b>	<b>201</b>
Jan-18	20	67%	55	62%	0.36	93	29%	4.65	65	97.0%	337,200	-2.6%	332,000	-12.1%	339,613	-10.4%	192
Feb-18	15	7%	37	-21%	0.41	107	19%	7.13	42	97.3%	339,900	-4.0%	419,200	21.8%	372,380	12.8%	193
Mar-18	29	4%	56	-7%	0.52	127	15%	4.38	60	96.8%	347,300	1.0%	341,500	1.4%	368,731	10.0%	197
Apr-18	28	-15%	73	11%	0.38	151	20%	5.39	39	96.9%	352,100	-0.8%	354,750	-9.0%	347,631	-12.1%	200
May-18	33	-8%	79	22%	0.42	178	38%	5.39	51	97.4%	348,600	-2.8%	373,500	7.3%	420,594	18.4%	198
Jun-18	25	-36%	68	-3%	0.37	190	50%	7.60	50	97.1%	355,400	-1.0%	396,000	4.2%	390,048	10.9%	202
Jul-18	17	-35%	56	4%	0.30	188	41%	11.06	54	96.7%	352,300	-1.5%	360,000	-0.1%	348,365	-11.2%	200
Aug-18	22	-12%	66	27%	0.33	199	50%	9.05	70	96.5%	350,300	-3.2%	335,250	-4.2%	348,455	0.0%	199
Sep-18	23	5%	53	0%	0.43	182	43%	7.91	72	96.1%	335,700	-7.6%	369,000	1.1%	408,783	6.5%	191
Oct-18	15	-32%	50	2%	0.30	171	32%	11.40	52	95.9%	338,700	-5.5%	337,000	-6.3%	334,100	-15.4%	192
Nov-18	18	-33%	32	0%	0.56	142	33%	7.89	58	96.7%	331,200	-5.7%	368,500	8.4%	368,704	9.9%	188
Dec-18	19	12%	20	5%	0.95	89	14%	4.68	84	95.2%	330,100	-4.0%	290,000	-20.4%	335,526	-9.3%	188
<b>2018</b>	<b>264</b>	<b>-12%</b>	<b>645</b>	<b>7%</b>	<b>0.41</b>	<b>151</b>	<b>32%</b>	<b>7.21</b>	<b>58</b>	<b>96.7%</b>	<b>343,233</b>	<b>-3.2%</b>	<b>357,750</b>	<b>0.4%</b>	<b>369,125</b>	<b>1.5%</b>	<b>195</b>

WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-19	11	-45%	72	31%	0.15	124	33%	11.27	55	96.6%	325,300	-3.5%	355,000	6.9%	316,000	-7.0%	185
Feb-19	22	47%	36	-3%	0.61	126	18%	5.73	45	96.1%	324,900	-4.4%	308,500	-26.4%	306,976	-17.6%	185
Mar-19	28	-3%	53	-5%	0.53	129	2%	4.61	68	95.7%	320,300	-7.8%	352,500	3.2%	355,420	-3.6%	182
Apr-19	27	-4%	52	-29%	0.52	129	-15%	4.78	56	96.8%	330,600	-6.1%	292,500	-17.5%	334,644	-3.7%	188
May-19	26	-21%	71	-10%	0.37	156	-12%	6.00	69	95.6%	331,700	-4.8%	322,000	-13.8%	335,154	-20.3%	188
Jun-19	31	24%	47	-31%	0.66	150	-21%	4.84	51	96.3%	332,400	-6.5%	319,500	-19.3%	368,941	-5.4%	189
Jul-19	23	35%	39	-30%	0.59	139	-26%	6.04	66	96.6%	334,000	-5.2%	367,000	1.9%	403,931	16.0%	190
Aug-19	22	0%	44	-33%	0.50	123	-38%	5.59	53	96.6%	333,100	-4.9%	354,000	5.6%	358,589	2.9%	189
Sep-19	24	4%	60	13%	0.40	123	-32%	5.13	50	96.4%	333,500	-0.7%	312,500	-15.3%	334,079	-18.3%	189
Oct-19	31	107%	54	8%	0.57	121	-29%	3.90	48	96.7%	321,300	-5.1%	335,000	-0.6%	324,619	-2.8%	183
Nov-19	26	44%	28	-13%	0.93	106	-25%	4.08	54	96.2%	319,600	-3.5%	331,500	-10.0%	344,140	-6.7%	182
Dec-19	14	-26%	21	5%	0.67	77	-13%	5.50	49	95.4%	313,700	-5.0%	337,500	16.4%	325,079	-3.1%	178
<b>2019</b>	<b>285</b>	<b>8%</b>	<b>577</b>	<b>-11%</b>	<b>0.49</b>	<b>125</b>	<b>-13%</b>	<b>5.62</b>	<b>56</b>	<b>96.3%</b>	<b>326,700</b>	<b>-4.8%</b>	<b>334,900</b>	<b>-6.4%</b>	<b>344,305</b>	<b>-6.7%</b>	<b>186</b>
Jan-20	10	-9%	37	-49%	0.27	93	-25%	9.30	123	98.2%	317,700	-2.3%	385,000	8.5%	371,355	17.5%	180
Feb-20	19	-14%	53	47%	0.36	111	-12%	5.84	66	96.7%	331,700	2.1%	380,000	23.2%	372,826	21.5%	188
Mar-20	17	-39%	41	-23%	0.41	120	-7%	7.06	58	94.3%	326,500	1.9%	350,000	-0.7%	320,206	-9.9%	185
Apr-20	8	-70%	19	-63%	0.42	114	-12%	14.25	81	94.1%	316,900	-4.1%	304,500	4.1%	305,125	-8.8%	180
May-20	16	-38%	51	-28%	0.31	127	-19%	7.94	100	97.6%	305,500	-7.9%	334,950	4.0%	349,600	4.3%	174
Jun-20	28	-10%	55	17%	0.51	126	-16%	4.50	69	95.6%	316,200	-4.9%	338,500	5.9%	347,775	-5.7%	180
Jul-20	23	0%	61	56%	0.38	140	1%	6.09	49	96.6%	317,500	-4.9%	353,500	-3.7%	350,539	-13.2%	180
Aug-20	26	18%	46	5%	0.57	145	18%	5.58	35	96.6%	311,000	-6.6%	321,950	-9.1%	323,092	-9.9%	177
Sep-20	38	58%	55	-8%	0.69	134	9%	3.53	71	97.2%	308,800	-7.9%	306,500	-1.9%	361,292	8.1%	175
Oct-20	22	-29%	42	-22%	0.52	116	-4%	5.27	63	96.4%	305,200	-5.0%	330,500	-1.3%	318,395	-1.9%	173
Nov-20	16	-38%	39	39%	0.41	122	15%	7.63	48	97.1%	309,300	-3.2%	357,500	7.8%	367,906	6.9%	176
Dec-20	21	50%	20	-5%	1.05	93	21%	4.43	69	96.2%	302,500	-3.6%	305,000	-9.6%	299,200	-8.0%	172
<b>2020</b>	<b>244</b>	<b>-14%</b>	<b>519</b>	<b>-10%</b>	<b>0.47</b>	<b>120</b>	<b>-3%</b>	<b>6.78</b>	<b>65</b>	<b>96.4%</b>	<b>314,067</b>	<b>-3.9%</b>	<b>335,000</b>	<b>0.0%</b>	<b>341,719</b>	<b>-0.8%</b>	<b>178</b>
Jan-21	17	70%	51	38%	0.33	100	8%	5.88	55	97.1%	302,800	-4.7%	338,500	-12.1%	346,651	-6.7%	172
Feb-21	35	84%	64	21%	0.55	116	5%	3.31	67	97.1%	307,900	-7.2%	330,250	-13.1%	365,861	-1.9%	175
Mar-21	58	241%	74	80%	0.78	116	-3%	2.00	40	97.7%	317,900	-2.6%	376,000	7.4%	420,245	31.2%	181
Apr-21	38	375%	77	305%	0.49	136	19%	3.58	52	97.7%	323,500	2.1%	337,750	10.9%	351,754	15.3%	184
May-21	40	150%	88	73%	0.45	160	26%	4.00	41	97.5%	324,600	6.3%	327,450	-2.2%	354,129	1.3%	184
Jun-21	62	121%	69	25%	0.90	147	17%	2.37	45	97.7%	325,800	3.0%	370,750	9.5%	407,211	17.1%	185
Jul-21	38	65%	71	16%	0.54	153	9%	4.03	59	97.5%	318,500	0.3%	374,000	5.8%	379,237	8.2%	181
Aug-21	35	35%	46	0%	0.76	131	-10%	3.74	51	97.6%	319,700	2.8%	344,400	7.0%	371,325	14.9%	182
Sep-21	40	5%	56	2%	0.71	125	-7%	3.13	63	97.5%	325,700	5.5%	374,450	22.2%	391,952	8.5%	185
Oct-21	33	50%	47	12%	0.70	121	4%	3.67	55	96.4%	326,100	6.8%	325,000	-1.7%	400,743	25.9%	185
Nov-21	33	106%	45	15%	0.73	106	-13%	3.21	44	97.0%	327,800	6.0%	381,000	6.6%	371,668	1.0%	186
Dec-21	28	33%	25	25%	1.12	74	-20%	2.64	44	96.7%	324,800	7.4%	369,875	21.3%	383,935	28.3%	184
<b>2021</b>	<b>457</b>	<b>87%</b>	<b>713</b>	<b>37%</b>	<b>0.64</b>	<b>124</b>	<b>3%</b>	<b>3.46</b>	<b>50</b>	<b>97.4%</b>	<b>320,425</b>	<b>2.0%</b>	<b>357,358</b>	<b>6.7%</b>	<b>383,318</b>	<b>12.2%</b>	<b>182</b>
Jan-22	45	165%	39	-24%	1.15	57	-43%	1.27	66	97.8%	332,700	9.9%	361,500	6.8%	378,943	9.3%	189
Feb-22	61	74%	71	11%	0.86	61	-47%	1.00	39	100.8%	351,600	14.2%	380,000	15.1%	403,240	10.2%	200
Mar-22	69	19%	96	30%	0.72	81	-30%	1.17	28	100.7%	363,700	14.4%	363,000	-3.5%	394,798	-6.1%	207
Apr-22	67	76%	76	-1%	0.88	83	-39%	1.24	23	99.4%	372,000	15.0%	441,000	30.6%	441,799	25.6%	211
May-22	62	55%	81	-8%	0.77	86	-46%	1.39	28	99.2%	369,800	13.9%	375,000	14.5%	392,500	10.8%	210
Jun-22	58	-6%	65	-6%	0.89	80	-46%	1.38	30	99.0%	372,800	14.4%	395,450	6.7%	420,666	3.3%	212
Jul-22	36	-5%	48	-32%	0.75	82	-46%	2.28	31	98.1%	369,700	16.1%	374,500	0.1%	390,033	2.8%	210
Aug-22	41	17%	31	-33%	1.32	58	-56%	1.41	37	98.0%	377,200	18.0%	368,500	7.0%	383,637	3.3%	214
Sep-22	30	-25%	40	-29%	0.75	59	-53%	1.97	38	98.5%	382,300	17.4%	453,500	21.1%	459,595	17.3%	217
Oct-22	33	0%	31	-34%	1.06	50	-59%	1.52	43	97.7%	375,200	15.1%	370,000	13.8%	382,497	-4.6%	213
Nov-22	28	-15%	17	-62%	1.65	29	-73%	1.04	45	97.5%	376,100	14.7%	402,500	5.6%	388,368	4.5%	214
Dec-22	15	-46%	21	-16%	0.71	29	-61%	1.93	46	97.9%	361,100	11.2%	365,000	-1.3%	359,587	-6.3%	205
<b>2022</b>	<b>545</b>	<b>19%</b>	<b>616</b>	<b>-14%</b>	<b>0.88</b>	<b>63</b>	<b>-50%</b>	<b>1.47</b>	<b>36</b>	<b>99.0%</b>	<b>367,017</b>	<b>14.5%</b>	<b>382,950</b>	<b>7.2%</b>	<b>403,072</b>	<b>5.2%</b>	<b>208</b>
Jan-23	23	-49%	28	-28%	0.82	31	-46%	1.35	31	99.2%	362,400	8.9%	355,000	-1.8%	374,685	-1.1%	206
Feb-23	23	-62%	28	-61%	0.82	31	-49%	1.35	30	99.2%	372,300	5.9%	365,000	-3.9%	379,189	-6.0%	211
Mar-23	35	-49%	57	-41%	0.61	48	-41%	1.37	30	100.4%	378,300	4.0%	439,000	20.9%	444,466	12.6%	215
Apr-23	50	-25%	40	-47%	1.25	37	-55%	0.74	17	101.6%	389,100	4.6%	419,350	-4.9%	425,623	-3.7%	221
May-23	53	-15%	72	-11%	0.74	49	-43%	0.92	18	102.9%	405,200	9.6%	460,000	22.7%	449,394	14.5%	230
Jun-23	50	-14%	69	6%	0.72	56	-30%	1.12	21	102.3%	408,400	9.5%	427,000	8.0%	441,176	4.9%	232
Jul-23	56	56%	65	35%	0.86	59	-28%	1.05	15	103.4%	424,200	14.7%	415,000	10.8%	442,881	13.5%	241
Aug-23	56	37%	61	97%	0.92	56	-3%	1.00	21	102.8%	426,300	13.0%	471,000	27.8%	460,214	20.0%	242
Sep-23	43	43%	52	30%	0.83	54	-8%	1.26	22	102.6%	439,700	15.0%	446,000	-1.7%	466,923	1.6%	250
Oct-23	44	33%	38	23%	1.16	43	-14%	0.98	32	100.8%	443,800	18.3%	446,250	20.6%	496,513	29.8%	252
Nov-23	31	11%	32	88%	0.97	37	28%	1.19	18	101.2%	450,900	19.9%	433,500	7.7%	439,243	13.1%	256
Dec-23																	
<b>2023</b>	<b>464</b>	<b>-12%</b>	<b>542</b>	<b>-9%</b>	<b>0.86</b>	<b>46</b>	<b>-26%</b>	<b>1.12</b>	<b>22</b>	<b>101.8%</b>	<b>409,145</b>	<b>11.3%</b>	<b>433,250</b>	<b>12.8%</b>	<b>444,326</b>	<b>9.9%</b>	<b>232</b>

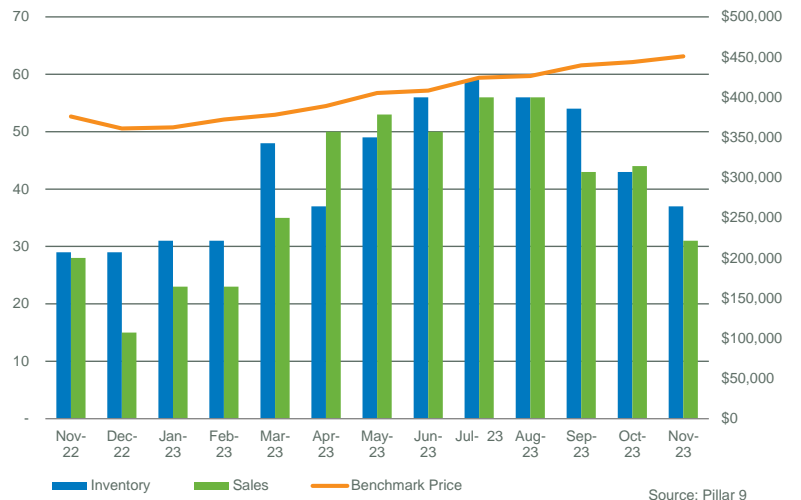
WEST DISTRICT

MONTHS OF SUPPLY AND PRICE CHANGE



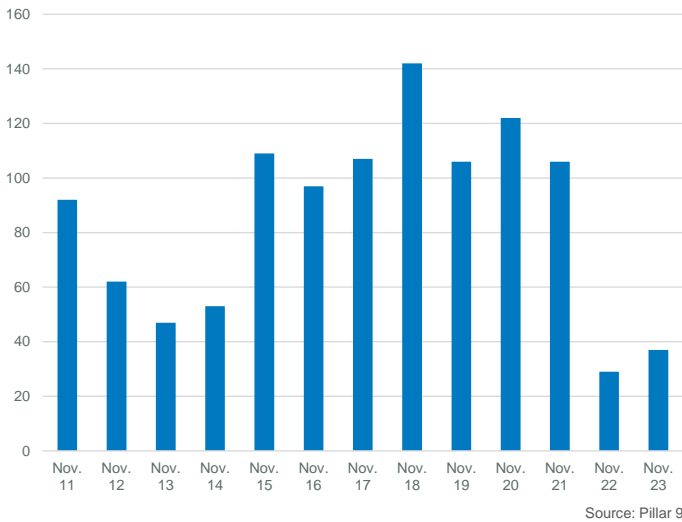
Source: Pillar 9

INVENTORY, SALES, AND PRICE



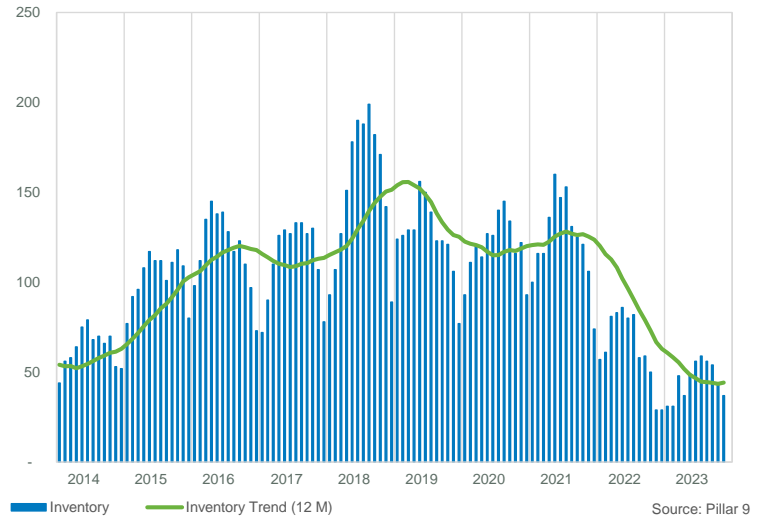
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INVENTORY



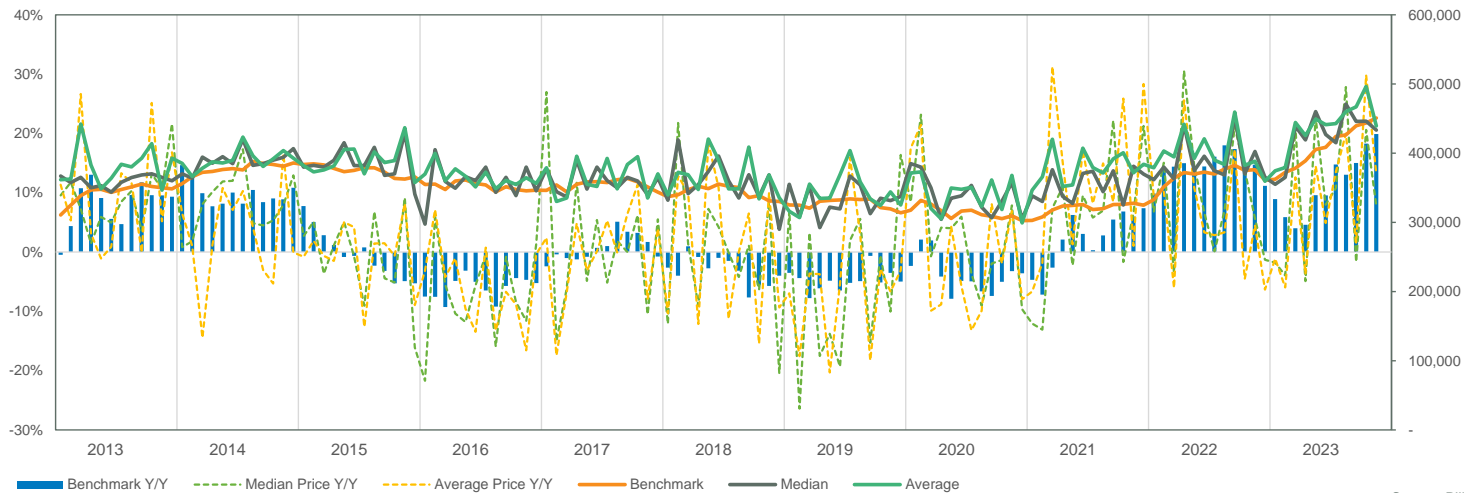
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INVENTORY



Source: Pillar 9

PRICE COMPARISON

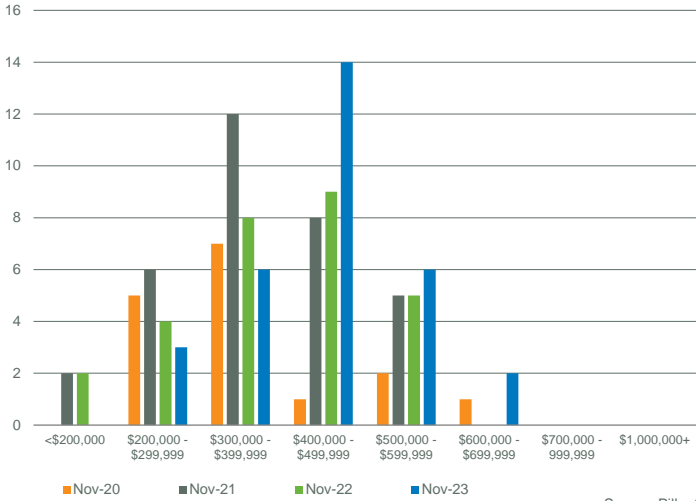


Source: Pillar 9

WEST DISTRICT

SALES BY PRICE RANGE

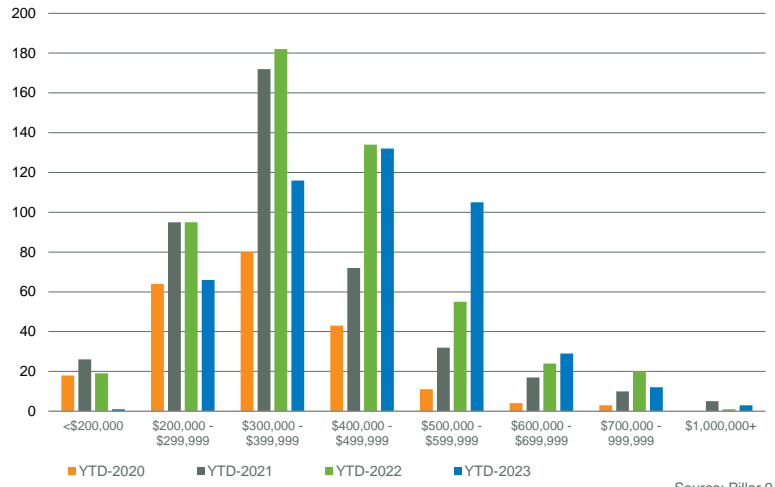
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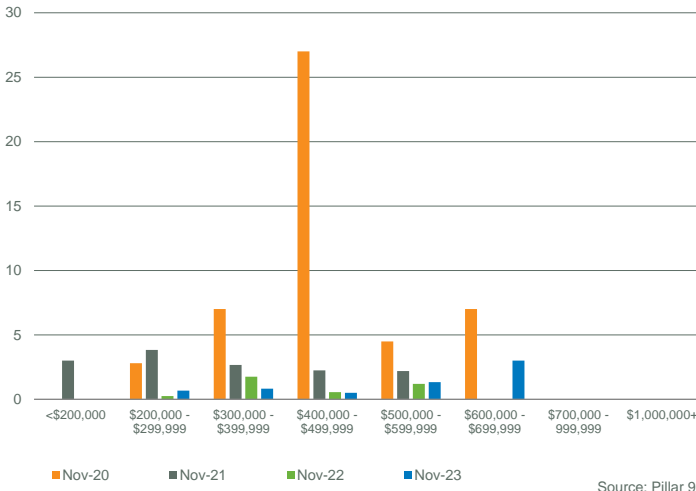
YTD SALES BY PRICE RANGE

YTD-NOV



Source: Pillar 9

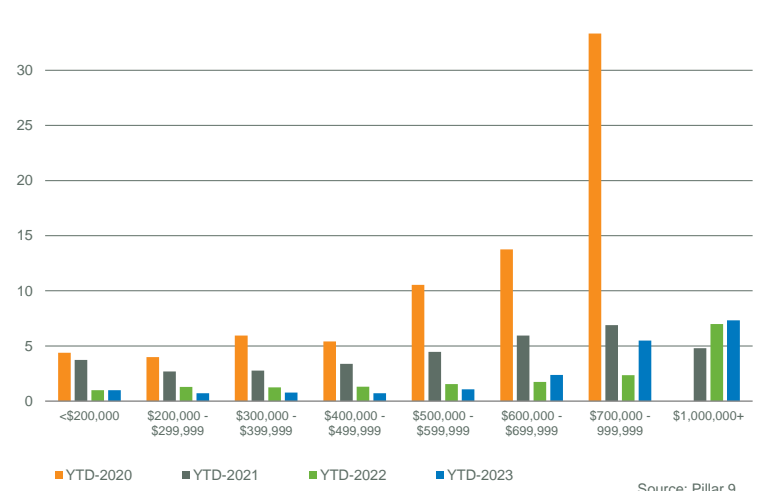
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Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

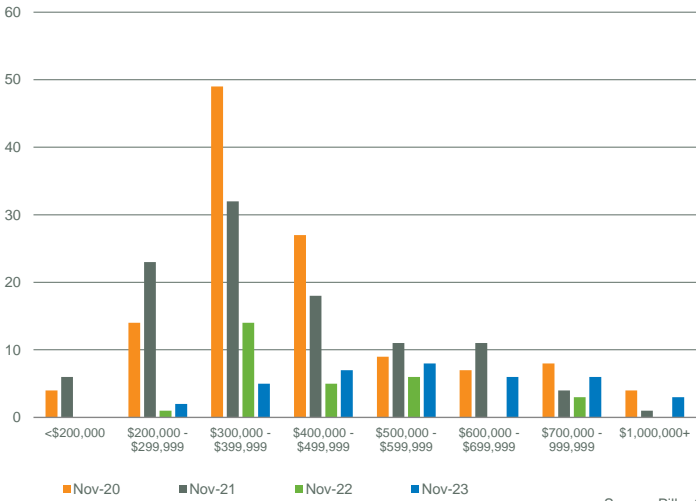
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INVENTORY BY PRICE RANGE

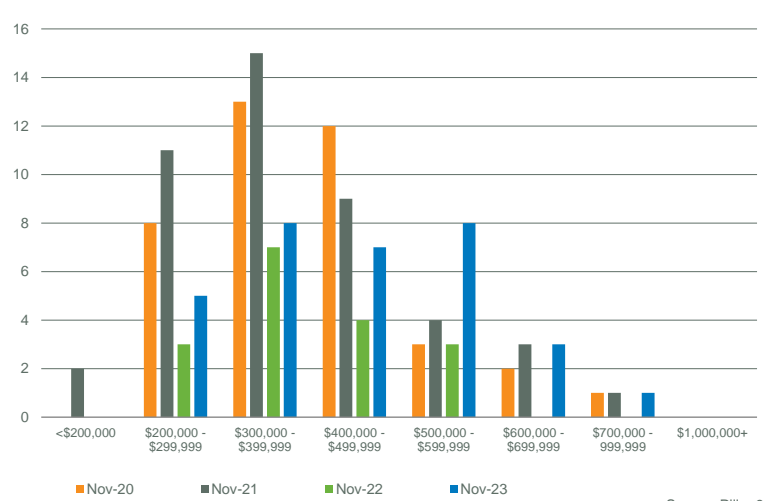
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Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

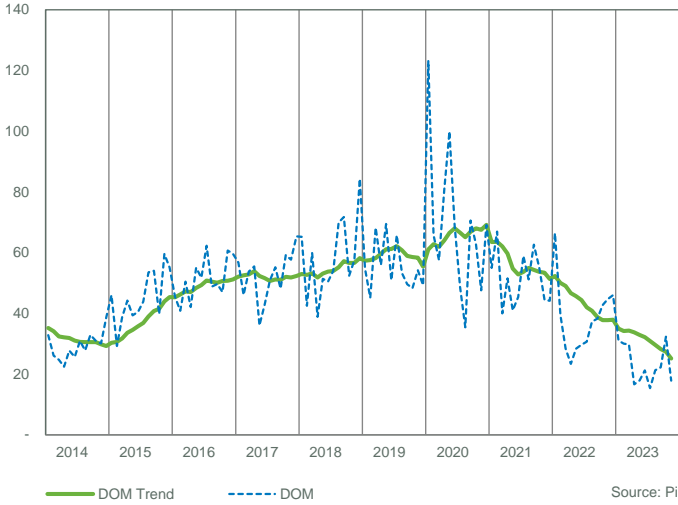
November



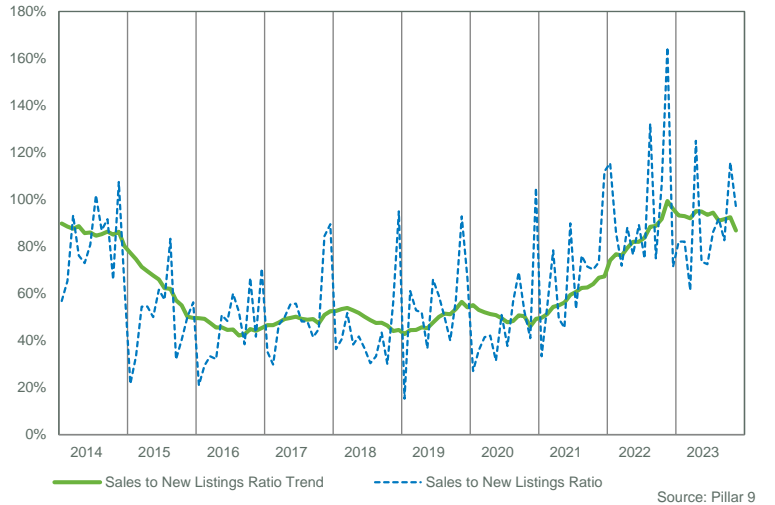
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WEST DISTRICT

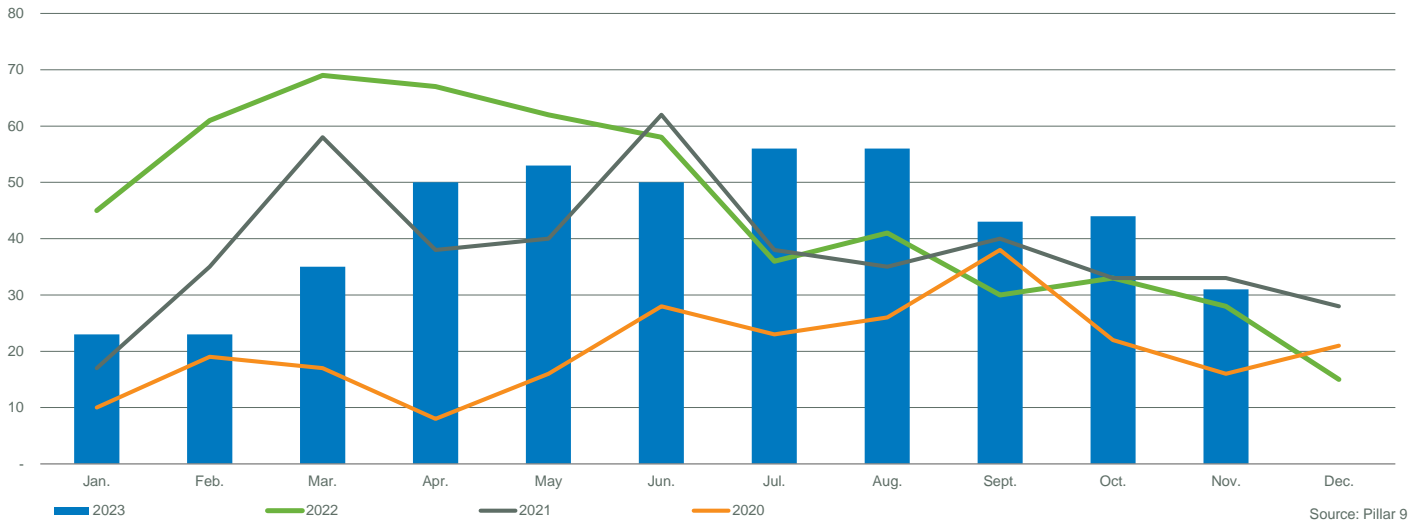
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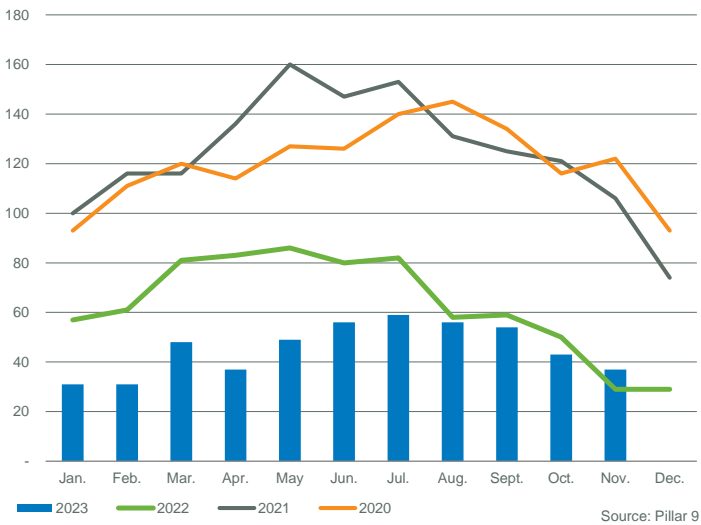
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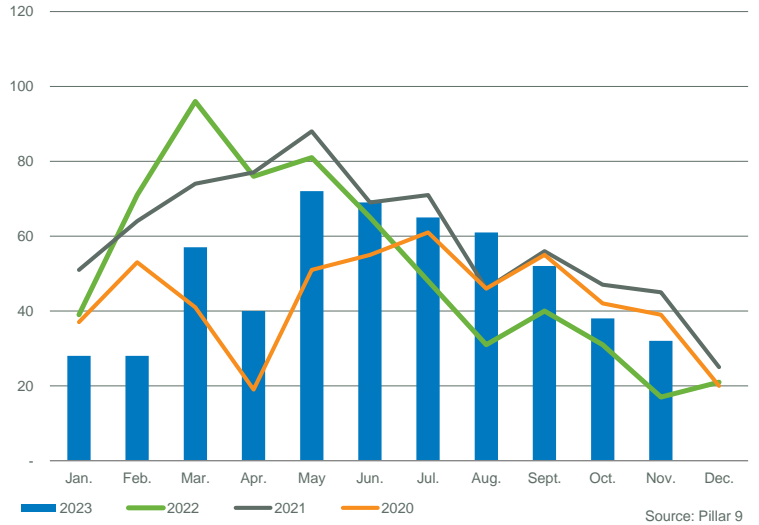
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON



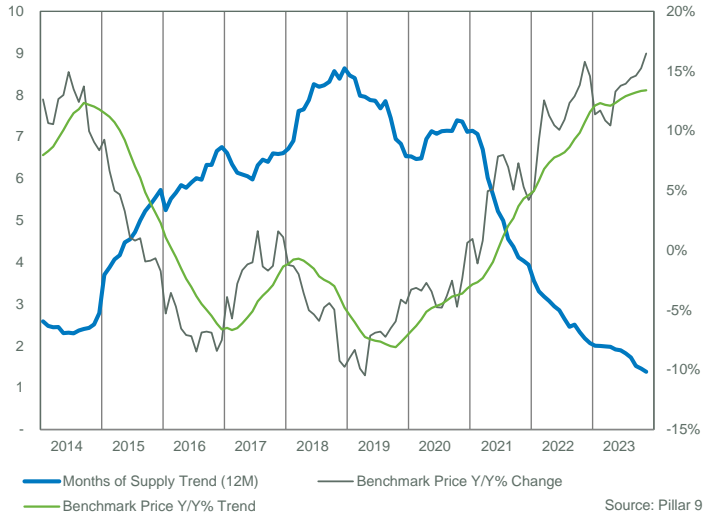
WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-14	20	-13%	60	2%	0.33	83	-11%	4.15	40	96.9%	276,400	12.6%	317,500	33.7%	326,800	28.7%	214
Feb-14	40	38%	66	6%	0.61	101	-9%	2.53	28	98.2%	279,500	10.6%	314,000	18.0%	314,450	11.8%	217
Mar-14	50	9%	64	7%	0.78	103	-7%	2.06	30	98.1%	282,800	10.6%	297,950	10.0%	310,962	11.3%	219
Apr-14	57	14%	94	40%	0.61	132	18%	2.32	36	98.2%	287,400	12.7%	290,250	14.5%	327,479	20.3%	223
May-14	65	86%	70	-8%	0.93	120	-5%	1.85	40	98.5%	290,600	13.0%	315,000	23.5%	334,373	18.0%	225
Jun-14	50	6%	74	35%	0.68	130	11%	2.60	34	98.8%	297,400	14.9%	337,750	9.0%	360,407	21.4%	230
Jul-14	57	27%	67	43%	0.85	117	15%	2.05	43	97.8%	296,300	13.5%	285,000	-3.7%	309,744	5.6%	230
Aug-14	51	-6%	63	24%	0.81	115	53%	2.25	37	97.8%	297,000	12.4%	297,000	7.0%	324,159	15.7%	230
Sep-14	39	26%	60	18%	0.65	111	48%	2.85	61	97.6%	299,900	13.7%	315,000	2.6%	315,438	-10.4%	232
Oct-14	40	25%	58	7%	0.69	112	38%	2.80	51	98.0%	298,700	10.0%	322,250	16.9%	376,024	19.6%	231
Nov-14	34	0%	53	51%	0.64	108	48%	3.18	48	97.5%	297,400	9.1%	290,000	-11.1%	321,637	-2.1%	230
Dec-14	19	-42%	33	27%	0.58	91	78%	4.79	41	97.4%	298,000	8.4%	302,000	10.3%	357,830	24.1%	231
<b>2014</b>	<b>522</b>	<b>14%</b>	<b>762</b>	<b>19%</b>	<b>0.69</b>	<b>110</b>	<b>23%</b>	<b>2.78</b>	<b>40</b>	<b>98.0%</b>	<b>291,783</b>	<b>11.8%</b>	<b>306,150</b>	<b>9.3%</b>	<b>330,169</b>	<b>12.8%</b>	<b>226</b>
Jan-15	9	-55%	73	22%	0.12	136	64%	15.11	41	96.5%	302,000	9.3%	286,000	-9.9%	308,267	-5.7%	234
Feb-15	30	-25%	63	-5%	0.48	140	39%	4.67	31	97.0%	298,100	6.7%	304,500	-3.0%	318,536	1.3%	231
Mar-15	32	-36%	65	2%	0.49	140	36%	4.38	43	97.2%	296,900	5.0%	278,500	-6.5%	301,728	-3.0%	230
Apr-15	40	-30%	74	-21%	0.54	140	6%	3.50	50	96.7%	300,800	4.7%	298,000	2.7%	299,013	-8.7%	233
May-15	26	-60%	62	-11%	0.42	144	20%	5.54	53	97.6%	300,100	3.3%	301,500	-4.3%	324,262	-3.0%	233
Jun-15	37	-26%	55	-26%	0.67	128	-2%	3.46	59	96.8%	300,600	1.1%	287,500	-14.9%	327,184	-9.2%	233
Jul-15	34	-40%	70	4%	0.49	141	21%	4.15	47	97.4%	298,700	0.8%	328,250	15.2%	349,849	12.9%	231
Aug-15	27	-47%	64	2%	0.42	152	32%	5.63	53	97.4%	300,000	1.0%	304,000	2.4%	309,500	-4.5%	232
Sep-15	29	-26%	69	15%	0.42	160	44%	5.52	56	96.4%	297,100	-0.9%	270,000	-14.3%	273,152	-13.4%	230
Oct-15	32	-20%	59	2%	0.54	149	33%	4.66	62	96.1%	296,100	-0.9%	290,000	-10.0%	305,169	-18.8%	229
Nov-15	27	-21%	60	13%	0.45	139	29%	5.15	51	97.4%	295,400	-0.7%	287,500	-0.9%	328,500	2.1%	229
Dec-15	16	-16%	23	-30%	0.70	112	23%	7.00	43	96.7%	292,800	-1.7%	334,000	10.6%	311,431	-13.0%	227
<b>2015</b>	<b>339</b>	<b>-35%</b>	<b>737</b>	<b>-3%</b>	<b>0.46</b>	<b>140</b>	<b>29%</b>	<b>5.73</b>	<b>50</b>	<b>97.0%</b>	<b>298,217</b>	<b>2.2%</b>	<b>290,000</b>	<b>-5.3%</b>	<b>313,491</b>	<b>-5.1%</b>	<b>231</b>
Jan-16	13	44%	55	-25%	0.24	121	-11%	9.31	61	94.9%	286,000	-5.3%	253,500	-11.4%	266,654	-13.5%	222
Feb-16	16	-47%	61	-3%	0.26	127	-9%	7.94	43	95.5%	287,500	-3.6%	248,000	-18.6%	272,619	-14.4%	223
Mar-16	24	-25%	61	-6%	0.39	146	4%	6.08	36	97.3%	282,900	-4.7%	291,500	4.7%	305,913	1.4%	219
Apr-16	28	-30%	68	-8%	0.41	159	14%	5.68	52	96.7%	281,100	-6.5%	297,750	-0.1%	304,554	1.9%	218
May-16	34	31%	72	16%	0.47	164	14%	4.82	51	97.3%	278,800	-7.1%	302,500	0.3%	331,653	2.3%	216
Jun-16	32	-14%	65	18%	0.49	159	24%	4.97	63	97.0%	279,000	-7.2%	277,500	-3.5%	299,569	-8.4%	216
Jul-16	30	-12%	58	-17%	0.52	162	15%	5.40	53	97.4%	273,400	-8.5%	288,000	-12.3%	315,405	-9.8%	212
Aug-16	29	7%	61	-5%	0.48	149	-2%	5.14	65	96.5%	279,400	-6.9%	292,000	-3.9%	300,531	-2.9%	216
Sep-16	17	-41%	64	-7%	0.27	166	4%	9.76	46	96.3%	276,900	-6.8%	292,000	8.1%	326,624	19.6%	214
Oct-16	34	6%	63	7%	0.54	160	7%	4.71	50	97.3%	275,700	-6.9%	284,250	-2.0%	290,457	-4.8%	215
Nov-16	17	-37%	47	-22%	0.36	155	12%	9.12	61	95.7%	270,500	-8.4%	263,000	-8.5%	289,912	-11.7%	210
Dec-16	15	-6%	25	9%	0.60	122	9%	8.13	73	96.0%	270,800	-7.5%	254,000	-24.0%	300,520	-3.5%	210
<b>2016</b>	<b>289</b>	<b>-15%</b>	<b>700</b>	<b>-5%</b>	<b>0.41</b>	<b>149</b>	<b>7%</b>	<b>6.75</b>	<b>54</b>	<b>96.7%</b>	<b>278,500</b>	<b>-6.6%</b>	<b>285,000</b>	<b>-1.7%</b>	<b>303,122</b>	<b>-3.3%</b>	<b>216</b>
Jan-17	17	31%	62	13%	0.27	129	7%	7.59	92	96.2%	274,800	-3.9%	267,500	5.5%	298,847	12.1%	213
Feb-17	29	81%	59	-3%	0.49	137	8%	4.72	49	97.5%	271,100	-5.7%	315,000	27.0%	321,924	18.1%	210
Mar-17	39	63%	72	18%	0.54	141	-3%	3.62	62	96.1%	275,000	-2.8%	310,000	6.3%	310,040	1.3%	213
Apr-17	31	11%	75	10%	0.41	161	1%	5.19	47	97.1%	276,400	-1.7%	313,500	5.3%	315,158	3.5%	214
May-17	39	15%	75	4%	0.52	169	3%	4.33	56	96.7%	275,500	-1.2%	287,000	-5.1%	322,187	-2.9%	213
Jun-17	41	28%	73	12%	0.56	166	4%	4.05	52	96.4%	276,200	-1.0%	321,000	15.7%	319,553	6.7%	214
Jul-17	19	-37%	62	7%	0.31	180	11%	9.47	65	96.7%	277,800	1.6%	270,000	-6.3%	301,079	-4.5%	215
Aug-17	28	-3%	70	15%	0.40	189	27%	6.75	53	96.7%	275,600	-1.4%	304,400	4.2%	295,879	-1.5%	214
Sep-17	21	24%	63	-2%	0.33	192	16%	9.14	50	96.6%	272,200	-1.7%	266,000	-8.9%	293,229	-10.2%	211
Oct-17	22	-35%	35	-44%	0.63	157	-2%	7.14	60	96.3%	272,100	-1.3%	276,500	-2.7%	271,898	-6.4%	211
Nov-17	16	-6%	41	-13%	0.39	143	-8%	8.94	65	96.1%	274,800	1.6%	291,000	10.6%	327,695	13.0%	213
Dec-17	12	-20%	17	-32%	0.71	100	-18%	8.33	106	95.7%	273,800	1.1%	258,500	1.8%	291,646	-3.0%	212
<b>2017</b>	<b>314</b>	<b>9%</b>	<b>704</b>	<b>1%</b>	<b>0.45</b>	<b>155</b>	<b>4%</b>	<b>6.61</b>	<b>59</b>	<b>96.6%</b>	<b>274,608</b>	<b>-1.4%</b>	<b>288,500</b>	<b>1.2%</b>	<b>308,383</b>	<b>1.7%</b>	<b>213</b>
Jan-18	14	-18%	67	8%	0.21	125	-3%	8.93	90	97.2%	271,400	-1.2%	260,000	-2.8%	342,868	14.7%	210
Feb-18	20	-31%	64	8%	0.31	140	2%	7.00	62	96.1%	267,500	-1.3%	233,250	-26.0%	265,950	-17.4%	207
Mar-18	15	-62%	82	14%	0.18	182	29%	12.13	59	97.0%	269,500	-2.0%	308,000	-0.6%	311,927	0.6%	209
Apr-18	35	13%	86	15%	0.41	198	23%	5.66	45	96.1%	266,500	-3.6%	270,000	-13.9%	272,623	-13.5%	206
May-18	31	-21%	90	20%	0.34	216	28%	6.97	61	96.1%	261,700	-5.0%	265,000	-7.7%	286,039	-11.2%	203
Jun-18	25	-39%	67	-8%	0.37	216	30%	8.64	56	96.1%	261,400	-5.4%	275,000	-14.3%	294,175	-7.9%	203
Jul-18	23	21%	54	-13%	0.43	200	11%	8.70	41	95.6%	261,400	-5.9%	285,000	5.6%	284,841	-5.4%	203
Aug-18	25	-11%	47	-33%	0.53	180	-5%	7.20	72	95.7%	262,400	-4.8%	239,900	-21.2%	290,948	-1.7%	203
Sep-18	18	-14%	62	-2%	0.29	183	-5%	10.17	69	95.6%	260,200	-4.4%	233,000	-12.4%	277,417	-5.4%	202
Oct-18	17	-23%	45	29%	0.38	173	10%	10.18	58	95.6%	258,600	-5.0%	340,000	23.0%	308,859	13.6%	200
Nov-18	22	38%	35	-15%	0.63	148	3%	6.73	72	96.1%	249,400	-9.2%	230,375	-20.8%	253,106	-22.8%	193
Dec-18	11	-8%	27	59%	0.41	125	25%	11.36	88	95.8%	247,100	-9.8%	303,500	17.4%	289,105	-0.9%	191
<b>2018</b>	<b>256</b>	<b>-18%</b>	<b>726</b>	<b>3%</b>	<b>0.35</b>	<b>174</b>	<b>12%</b>	<b>8.64</b>	<b>62</b>	<b>96.0%</b>	<b>261,425</b>	<b>-4.8%</b>	<b>265,000</b>	<b>-8.1%</b>	<b>286,637</b>	<b>-7.1%</b>	<b>203</b>

WEST DISTRICT																	
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Benchmark Price	Y/Y%	Median Price	Y/Y%	Average Price	Y/Y%	Index
Jan-19	19	36%	47	-30%	0.40	131	5%	6.89	109	95.0%	247,000	-9.0%	260,000	0.0%	265,676	-22.5%	191
Feb-19	22	10%	47	-27%	0.47	137	-2%	6.23	87	94.4%	245,200	-8.3%	260,000	11.5%	254,473	-4.3%	190
Mar-19	21	40%	53	-35%	0.40	149	-18%	7.10	89	96.4%	242,800	-9.9%	290,000	-5.8%	274,976	-11.8%	188
Apr-19	29	-17%	58	-33%	0.50	155	-22%	5.34	80	95.0%	238,600	-10.5%	248,000	-8.1%	272,928	0.1%	185
May-19	29	-6%	68	-24%	0.43	174	-19%	6.00	62	95.8%	243,000	-7.1%	259,000	-2.3%	252,500	-11.7%	188
Jun-19	23	-8%	71	6%	0.32	195	-10%	8.48	82	95.7%	243,400	-6.9%	272,000	-1.1%	271,707	-7.6%	189
Jul-19	29	26%	45	-17%	0.64	188	-6%	6.48	96	95.1%	243,600	-6.8%	267,000	-6.3%	255,721	-10.2%	189
Aug-19	20	-20%	62	32%	0.32	185	3%	9.25	65	95.6%	243,400	-7.2%	214,500	-10.6%	224,893	-22.7%	189
Sep-19	33	83%	62	0%	0.53	173	-3%	5.39	74	96.2%	243,200	-6.5%	250,000	7.3%	286,635	3.3%	188
Oct-19	35	106%	36	-20%	0.97	143	-17%	4.09	72	94.9%	243,200	-6.0%	255,000	-25.0%	265,983	-13.9%	188
Nov-19	24	9%	34	-3%	0.71	129	-13%	5.38	98	96.0%	239,100	-4.1%	253,500	10.0%	255,091	0.8%	185
Dec-19	14	27%	26	-4%	0.54	109	-13%	7.79	88	95.2%	236,100	-4.5%	232,500	-23.4%	271,100	-6.2%	183
<b>2019</b>	<b>298</b>	<b>16%</b>	<b>609</b>	<b>-16%</b>	<b>0.49</b>	<b>156</b>	<b>-10%</b>	<b>6.53</b>	<b>82</b>	<b>95.4%</b>	<b>242,383</b>	<b>-7.3%</b>	<b>255,000</b>	<b>-3.8%</b>	<b>263,447</b>	<b>-8.1%</b>	<b>188</b>
Jan-20	18	-5%	52	11%	0.35	123	-6%	6.83	87	95.6%	238,900	-3.3%	230,500	-11.3%	240,072	-9.6%	185
Feb-20	23	5%	48	2%	0.48	127	-7%	5.52	55	97.0%	237,500	-3.1%	243,000	-6.5%	257,402	1.2%	184
Mar-20	19	-10%	50	-6%	0.38	138	-7%	7.26	44	96.3%	234,600	-3.4%	237,500	-18.1%	245,079	-10.9%	182
Apr-20	12	-59%	22	-62%	0.55	131	-15%	10.92	57	95.3%	232,100	-2.7%	260,500	5.0%	273,215	0.1%	180
May-20	16	-45%	37	-46%	0.43	132	-24%	8.25	73	94.9%	234,600	-3.5%	206,250	-20.4%	232,159	-8.1%	182
Jun-20	18	-22%	53	-25%	0.34	139	-29%	7.72	64	95.0%	231,800	-4.8%	251,500	-7.5%	257,753	-5.1%	180
Jul-20	24	-17%	78	73%	0.31	173	-8%	7.21	73	95.4%	231,900	-4.8%	215,000	-19.5%	235,813	-7.8%	180
Aug-20	19	-5%	48	-23%	0.40	178	-4%	9.37	55	95.7%	234,100	-3.8%	252,200	17.6%	282,292	25.5%	181
Sep-20	31	-6%	54	-13%	0.57	166	-7%	5.35	73	95.4%	237,000	-2.5%	260,000	4.0%	281,936	-1.6%	184
Oct-20	20	-43%	43	19%	0.47	143	0%	7.15	77	96.1%	231,700	-4.7%	237,500	-6.9%	236,045	-11.3%	180
Nov-20	28	17%	49	44%	0.57	139	8%	4.96	90	94.3%	233,500	-2.3%	245,000	-3.4%	264,042	3.5%	184
Dec-20	19	36%	15	-42%	1.27	93	-15%	4.89	67	95.5%	237,600	0.6%	222,000	-4.5%	238,653	-12.0%	181
<b>2020</b>	<b>247</b>	<b>-17%</b>	<b>549</b>	<b>-10%</b>	<b>0.45</b>	<b>140</b>	<b>-10%</b>	<b>7.12</b>	<b>69</b>	<b>95.5%</b>	<b>234,608</b>	<b>-3.2%</b>	<b>240,000</b>	<b>-5.9%</b>	<b>254,827</b>	<b>-3.3%</b>	<b>182</b>
Jan-21	16	-11%	51	-2%	0.31	114	-7%	7.13	60	96.6%	241,200	1.0%	237,500	3.0%	277,476	15.6%	187
Feb-21	27	17%	50	4%	0.54	124	-2%	4.59	68	96.0%	234,900	-1.1%	224,000	-7.8%	251,825	-2.2%	182
Mar-21	49	158%	78	56%	0.63	139	1%	2.84	61	96.1%	236,500	0.8%	260,000	9.5%	272,183	11.1%	183
Apr-21	54	350%	83	277%	0.65	151	15%	2.80	44	97.5%	243,600	5.0%	275,000	5.6%	315,717	15.6%	189
May-21	47	194%	82	122%	0.57	160	21%	3.40	45	97.0%	246,600	5.1%	262,000	27.0%	274,398	18.2%	191
Jun-21	56	211%	84	58%	0.67	165	19%	2.95	40	96.6%	250,000	7.9%	240,000	-4.6%	254,379	-1.3%	194
Jul-21	36	50%	52	-33%	0.69	163	-6%	4.53	53	96.5%	250,400	8.0%	237,500	10.5%	257,558	9.2%	194
Aug-21	38	100%	60	25%	0.63	153	-14%	4.03	62	96.3%	250,400	7.0%	231,250	-8.3%	258,125	-8.6%	194
Sep-21	42	35%	52	-4%	0.81	134	-19%	3.19	69	96.4%	249,000	5.1%	257,500	-1.0%	275,990	-2.1%	193
Oct-21	33	65%	58	35%	0.57	134	-6%	4.06	57	96.1%	248,600	7.3%	261,000	9.9%	301,387	27.7%	193
Nov-21	32	14%	46	-6%	0.70	127	-9%	3.97	75	96.7%	245,900	5.3%	244,850	-0.1%	275,348	4.3%	191
Dec-21	27	42%	29	93%	0.93	102	10%	3.78	50	96.0%	247,600	4.2%	282,850	27.4%	282,398	18.3%	192
<b>2021</b>	<b>457</b>	<b>85%</b>	<b>725</b>	<b>32%</b>	<b>0.63</b>	<b>139</b>	<b>0%</b>	<b>3.94</b>	<b>55</b>	<b>96.6%</b>	<b>245,392</b>	<b>4.6%</b>	<b>257,000</b>	<b>7.1%</b>	<b>275,319</b>	<b>8.0%</b>	<b>190</b>
Jan-22	38	138%	49	-4%	0.78	98	-14%	2.58	72	95.8%	253,300	5.0%	240,000	1.1%	261,082	-5.9%	196
Feb-22	65	141%	79	58%	0.82	100	-19%	1.54	53	97.4%	256,500	9.2%	287,000	28.1%	302,411	20.1%	199
Mar-22	74	51%	84	8%	0.88	100	-28%	1.35	37	98.7%	266,200	12.6%	270,000	3.8%	302,407	11.1%	206
Apr-22	70	30%	81	-2%	0.86	108	-28%	1.54	40	98.8%	271,100	11.3%	277,500	0.9%	316,935	0.4%	210
May-22	61	30%	76	-7%	0.80	111	-31%	1.82	33	98.0%	272,400	10.5%	273,900	4.5%	319,277	16.4%	211
Jun-22	56	0%	62	-26%	0.90	102	-38%	1.82	46	99.0%	275,200	10.1%	260,950	8.7%	307,757	21.0%	213
Jul-22	52	44%	71	37%	0.73	105	-36%	2.02	34	97.6%	277,800	10.9%	255,000	7.4%	278,915	8.3%	215
Aug-22	52	37%	57	-5%	0.91	95	-38%	1.83	42	97.1%	281,300	12.3%	263,750	14.1%	283,468	9.8%	218
Sep-22	25	-40%	44	-15%	0.57	95	-29%	3.80	39	97.2%	281,100	12.9%	310,000	20.4%	318,048	15.2%	218
Oct-22	45	36%	53	-9%	0.85	84	-37%	1.87	39	97.0%	283,000	13.8%	294,000	12.6%	334,596	11.0%	219
Nov-22	37	16%	41	-11%	0.90	83	-35%	2.24	50	97.6%	284,700	15.8%	305,000	24.6%	314,716	14.3%	221
Dec-22	27	0%	32	10%	0.84	64	-37%	2.37	40	95.9%	283,700	14.6%	272,000	-3.8%	279,833	-0.9%	220
<b>2022</b>	<b>602</b>	<b>32%</b>	<b>729</b>	<b>1%</b>	<b>0.83</b>	<b>95</b>	<b>-31%</b>	<b>2.06</b>	<b>43</b>	<b>97.7%</b>	<b>273,858</b>	<b>11.6%</b>	<b>275,000</b>	<b>7.0%</b>	<b>302,830</b>	<b>10.0%</b>	<b>212</b>
Jan-23	32	-16%	32	-35%	1.00	60	-39%	1.88	41	98.0%	282,100	11.4%	283,100	18.0%	289,573	10.9%	219
Feb-23	47	-28%	70	-11%	0.67	69	-31%	1.47	37	97.8%	286,500	11.7%	267,000	-7.0%	278,205	-8.0%	222
Mar-23	63	-15%	83	-1%	0.76	76	-24%	1.21	23	98.7%	295,100	10.9%	290,000	7.4%	308,204	1.9%	229
Apr-23	66	-6%	89	10%	0.74	95	-12%	1.44	19	99.3%	299,400	10.4%	302,500	9.0%	308,179	-2.8%	232
May-23	80	31%	82	8%	0.98	83	-25%	1.04	29	99.2%	308,600	13.3%	307,500	12.3%	332,681	4.2%	239
Jun-23	63	13%	102	65%	0.62	101	-1%	1.60	23	99.3%	313,100	13.8%	285,000	9.2%	313,885	2.0%	243
Jul-23	78	50%	76	7%	1.03	88	-16%	1.13	24	99.3%	316,500	13.9%	283,500	11.2%	311,092	11.5%	245
Aug-23	84	62%	61	7%	1.38	55	-42%	0.65	30	99.9%	321,900	14.4%	310,000	17.5%	322,244	13.7%	249
Sep-23	44	76%	59	34%	0.75	58	-39%	1.32	27	100.4%	322,200	14.6%	297,500	-4.0%	315,100	-0.9%	250
Oct-23	48	7%	57	8%	0.84	56	-33%	1.17	30	99.8%	326,100	15.2%	309,950	5.4%	341,918	2.2%	253
Nov-23	42	14%	49	20%	0.86	55	-34%	1.31	25	99.1%	331,600	16.5%	347,000	13.8%	358,968	14.1%	257
Dec-23																	
<b>2023</b>	<b>647</b>	<b>13%</b>	<b>760</b>	<b>9%</b>	<b>0.85</b>	<b>72</b>	<b>-27%</b>	<b>1.29</b>	<b>27</b>	<b>99.2%</b>	<b>309,373</b>	<b>13.3%</b>	<b>299,900</b>	<b>9.1%</b>	<b>317,117</b>	<b>4.3%</b>	<b>240</b>

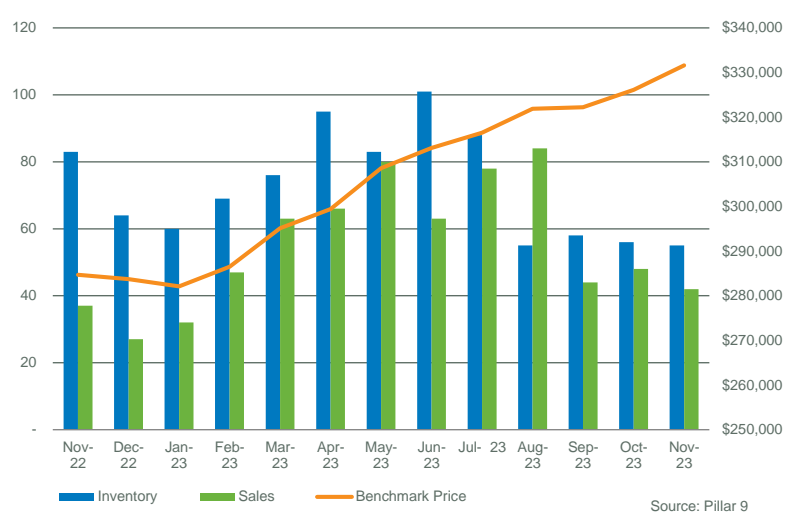


WEST DISTRICT

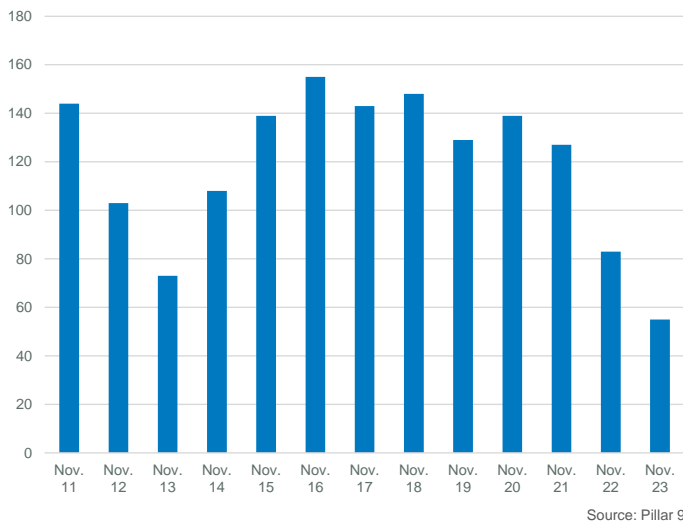
MONTHS OF SUPPLY AND PRICE CHANGE



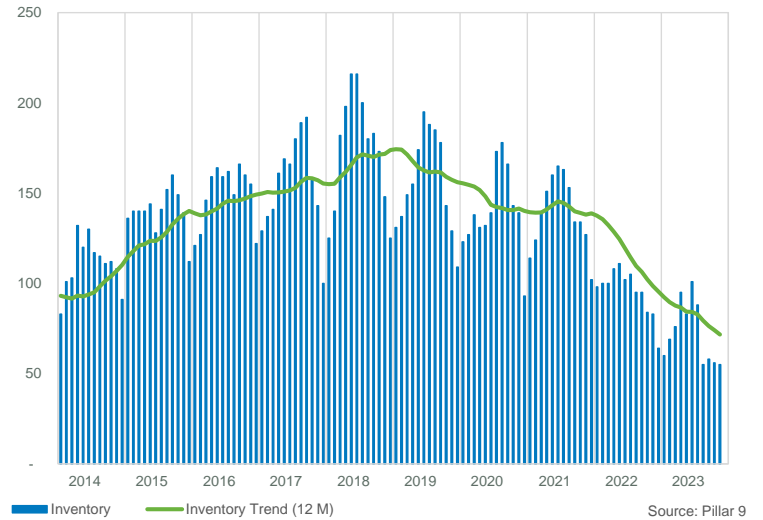
INVENTORY, SALES, AND PRICE



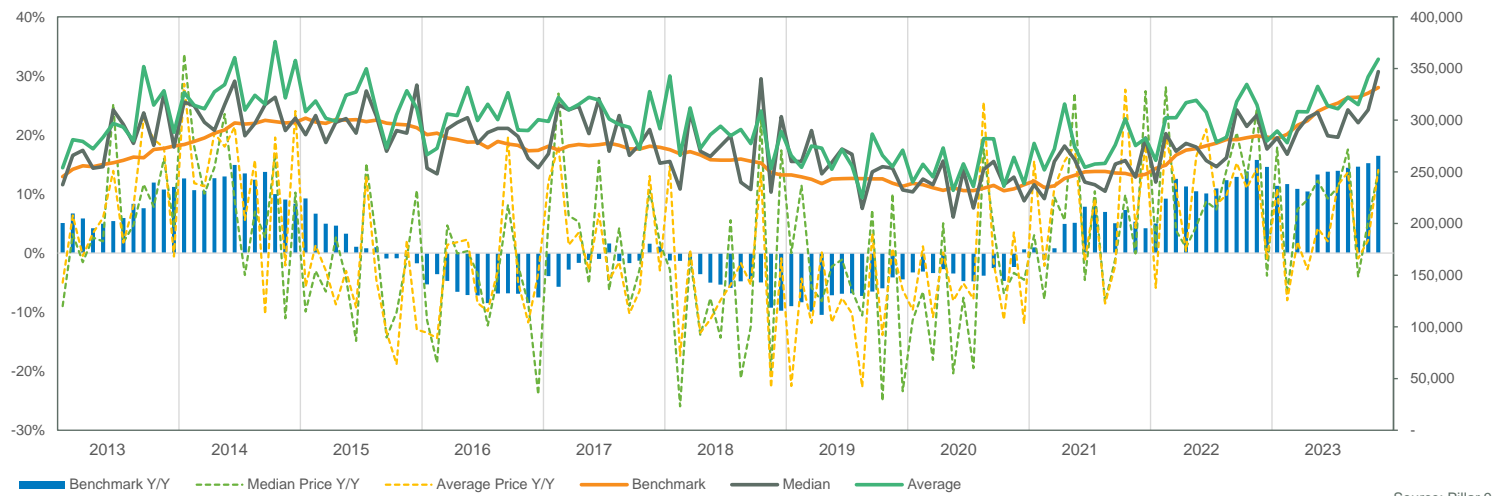
INVENTORY



INVENTORY



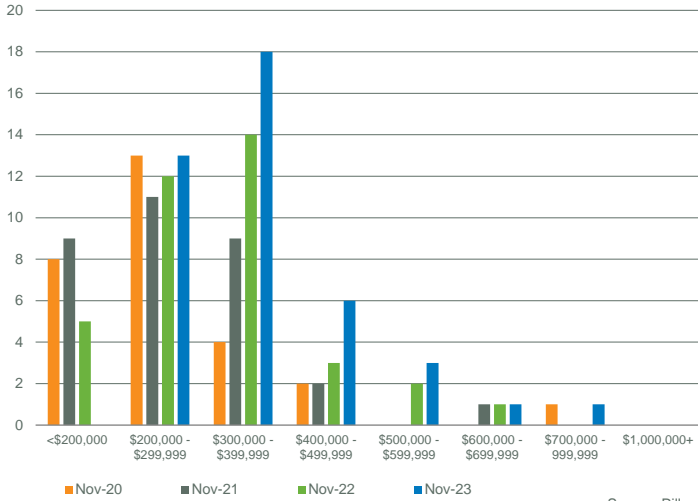
PRICE COMPARISON



WEST DISTRICT

SALES BY PRICE RANGE

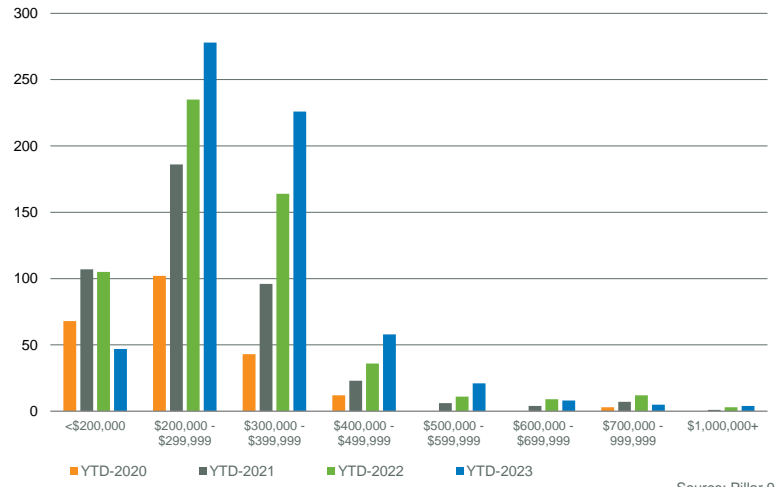
November



Source: Pillar 9

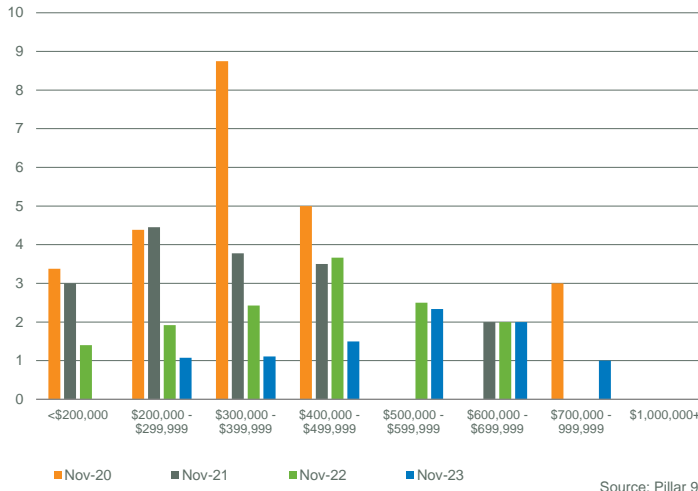
YTD SALES BY PRICE RANGE

YTD-NOV



Source: Pillar 9

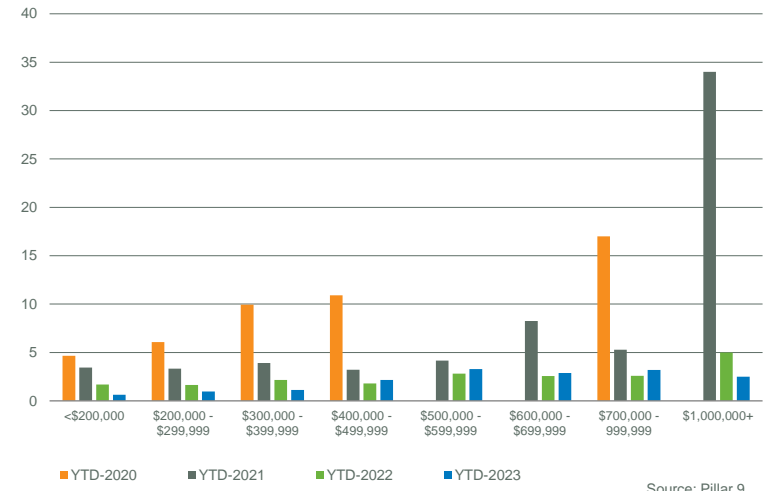
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

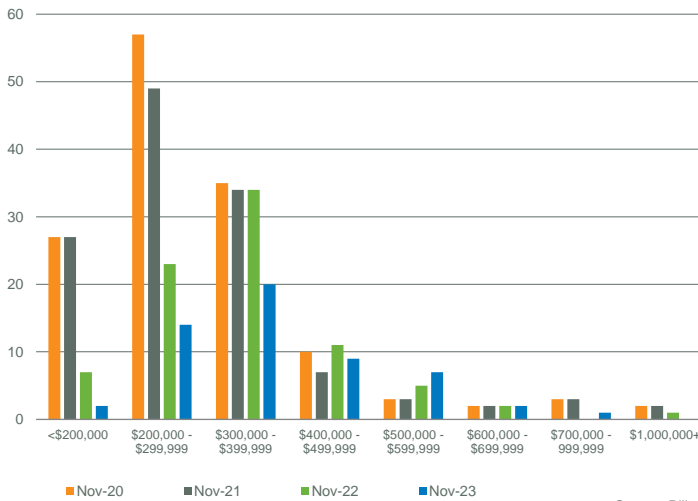
YTD-NOV



Source: Pillar 9

INVENTORY BY PRICE RANGE

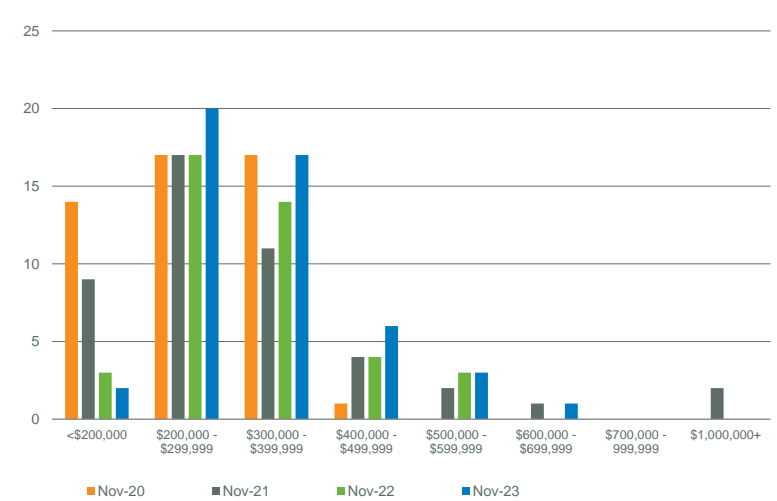
November



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

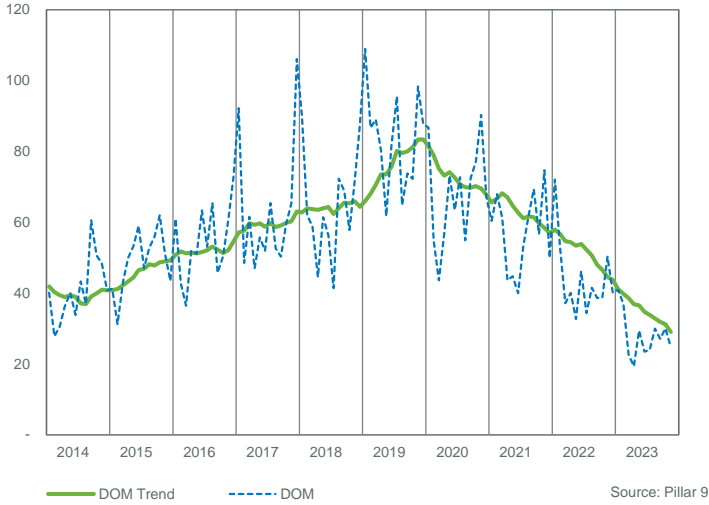
November



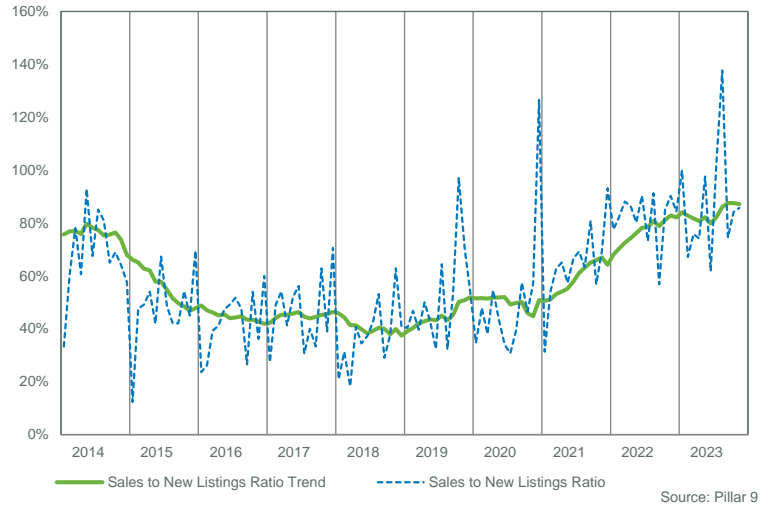
Source: Pillar 9

WEST DISTRICT

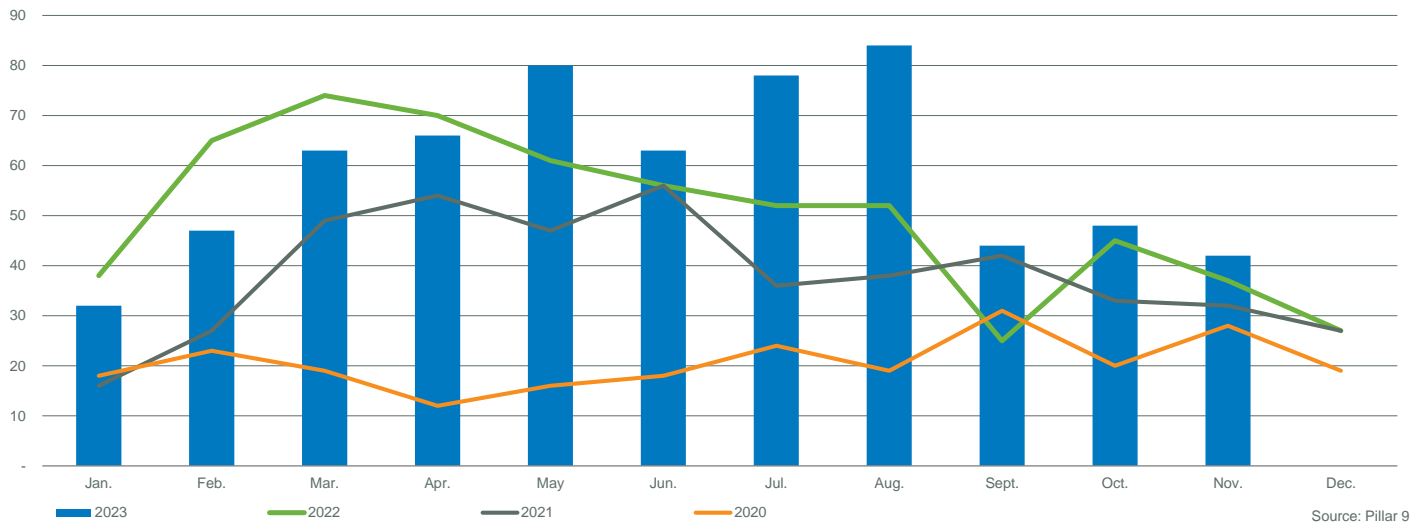
DAYS ON MARKET



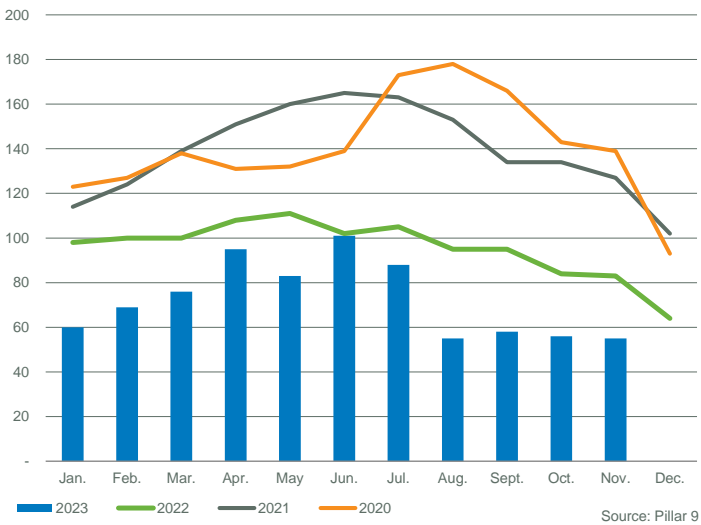
SALES TO NEW LISTINGS RATIO



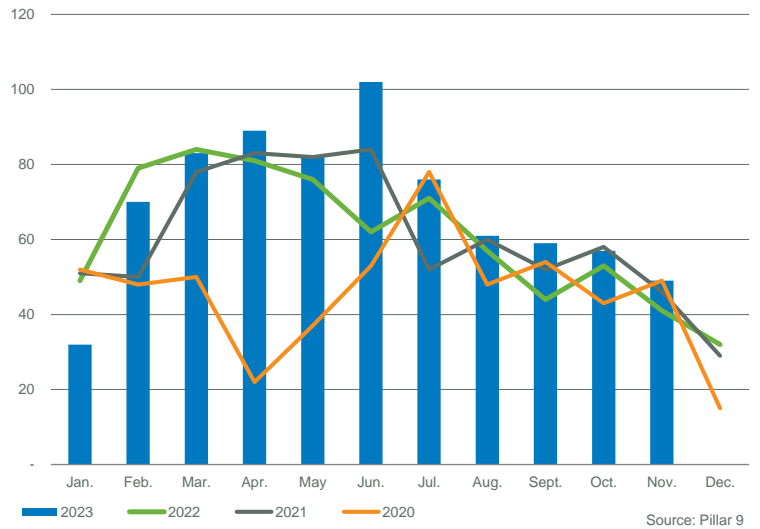
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON



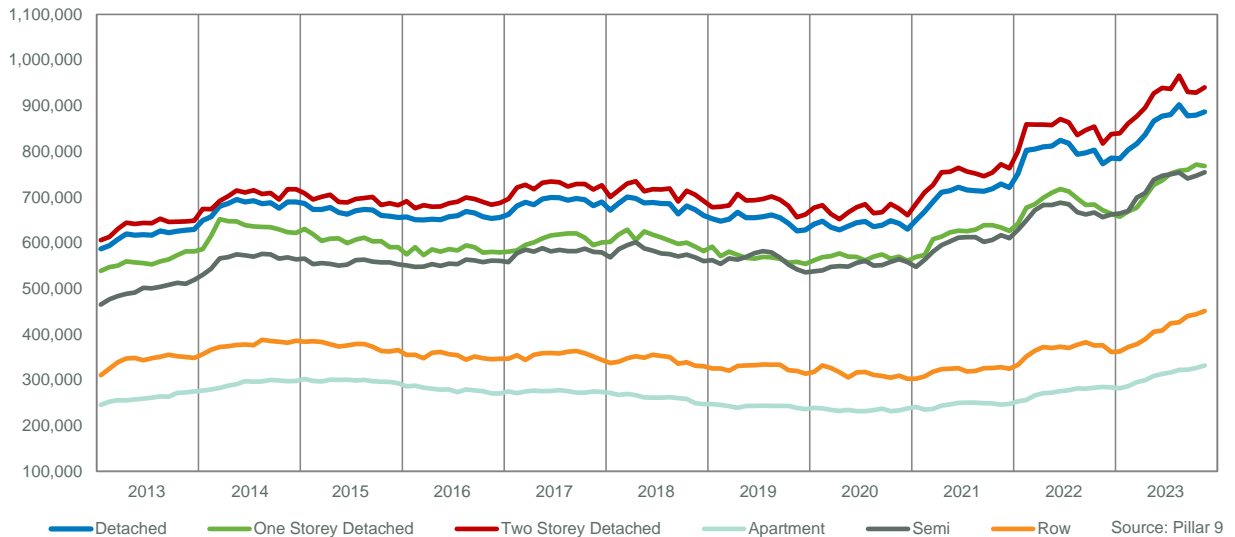
# BENCHMARK PROPERTIES

WEST DISTRICT						
Detached				Attached		
	One Storey	Two Storey	Total		Semi-Detached	Row
Gross Living Area (Above Ground)	1301	2084	1893	Gross Living Area (Above Ground)	1397	1245
Lot Size	5996	5328	5630	Lot Size	2981	0
Above Ground Bedrooms	3	3	3	Above Ground Bedrooms	2	2
Year Built	1961	2003	2000	Year Built	2000	1997
Below Ground Bedrooms	1	1	1	Below Ground Bedrooms	1	0
Full Bathrooms	2	3	3	Full Bathrooms	2	2
Half Bathrooms	0	1	1	Half Bathrooms	1	1
Finished Basement	Totally finished	Totally finished	Totally finished	Finished Basement	Totally finished	Totally finished
NOV-2023 Benchmark Price	768,000	940,400	886,500	NOV-2023 Benchmark Price	754,500	450,900
NOV-2023 Index value	272	292	287	NOV-2023 Index value	343	256
Share of detached	31.3%	68.7%	100.0%	Share of total residential	4%	16%
Share of total residential	17.2%	37.9%	55.1%			

Apartment	
	Total
Gross Living Area (Above Ground)	980
Above Ground Bedrooms	2
Year Built	2003
Covered Parking Spaces	-
Full Bathrooms	2
Half Bathrooms	0
NOV-2023 Benchmark Price	331,600
NOV-2023 Index value	257
Share of apartment to total residential	20%

Total Residential	
	Total
Gross Living Area (Above Ground)	1501
Lot Size	-
Above Ground Bedrooms	3
Year Built	2000
Below Ground Bedrooms	1
Full Bathrooms	2
Half Bathrooms	1
Finished Basement	Totally finished
NOV-2023 Benchmark Price	691,700
NOV-2023 Index value	268

## BENCHMARK PRICE COMPARISON



## DEFINITIONS

- Detached - A unit that is not attached to any other unit
- Attached - A unit that is attached to another unit by at least one common wall
- Apartment - An attached unit that has connecting enclosed hallways
- Total Residential - Includes detached, attached and apartment style properties
- Exclusions - Data does not include activity related to rental, land or leased properties
- Months of Supply - Active Listings (Inventory) / sales
- Average DOM - Average Days on Market for Sold properties
- Y/Y% - Year over year percentage change
- S/NL Ratio - Total number of sales / Total number of new listings
- SP/LP Ratio - Total dollar volume of sales / Total dollar volume of new listings
- Benchmark Price - Price of the typical home, based on the attributes of the home
- MLS® Home Price Index - Changes in home prices by comparing price levels at a point in time with price levels in a base (reference) period.